



Stand out from the crowd
The Careers and Placements Fair 2016

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Further information

For more information of the opportunities exhibitors are offering, please see the Exhibitor Profiles.

A stand plan can be found in the centre of the brochure.



We would like to extend a warm welcome and thank students, exhibitors and our alumni for attending this event. We are delighted to see familiar and new exhibitors on campus this year, and we look forward to continuing this relationship.

Our Careers and Placements Fair will appeal to students seeking placement and graduate opportunities.

The Careers and Employability Service is committed to offering the best possible opportunities to our students and to that end, as well as larger graduate recruiters, a greater number of smaller local companies (SMEs) will be attending this event than in the past at other fairs. You may not have heard of some of these companies but they have a wide range of graduate roles and/or opportunities to gain a variety of experiences and skills through work placements. This Fair is an excellent platform for you to market yourself to your chosen industry, explore what roles and opportunities are available, and to build useful contacts for future reference.

A placement, internship, volunteering or work experience opportunity is an excellent way to help you stand out from the crowd. Not only will it enable you to develop many skills that graduate employers look for when recruiting, it will assist you in putting skills, developed through your degree, into practice.

The Careers and Employability Service offers a range of exciting opportunities through the **Excel Southampton Internship Programme** with over 500 paid internship opportunities available annually. The **Student Consultancy Programme** offers business consultancy experience, and the **Year in Employment Programme** offers longer term placement projects. You can also find local role-based voluntary opportunities through our **Volunteering Bank**. Come and see the Work Experience and Placements team on stand 26 for further information. Please visit the Careers and Employability team on stand 25 for advice and information.

We would like to take this opportunity to thank PwC for exclusively sponsoring our Careers and Placements Fair



Key

Use this to see at a glance the opportunities the exhibiting employers are offering. Check individual employer websites for more details.

- | | | |
|---|---|--|
|  Graduate Positions |  Accepts Graduates from any Discipline |  Holds a Tier 2 Licence |
|  Summer Internships |  Local Vacancies |  Southampton Alumni Expected on Stand |
|  Placement Opportunities Available Throughout the Year |  Worldwide Vacancies |  Member of schemes such as Positive about Disabled People |
|  Work Experience Opportunities | | |

Stand out from the crowd

The University's Careers and Employability Service has organised a programme of recruitment-themed events to provide you with the ultimate guide on how to 'stand out from the crowd' in what is a competitive job market.

Monday 15 February

CV, Graduate Job Search and Covering Letters Workshops

Friday 19 February

Prepare for the Fair Talk (hosted by PwC)

Wednesday 24 February

Mock Assessment Centres, Demystifying Psychometric Tests Workshop

Wednesday 17 February

Finding Work Experience, Internships and Placements Talk, Social Media – Successful Job Hunting Talk

Monday 22 February

Applications Workshop

Thursday 25 February

Mock Interviews, CV Workshop

Thursday 18 February

Prepare for the Fair for International Students Talk (hosted by Student Services)*

Tuesday 23 February

Careers and Placements Fair, LinkedIn Lab and CV Clinic

Friday 26 February

Communicating Effectively, Interviews – Ask the Advisor Workshops

*Prepare for the Fair for International Students contains a visa element.

The sessions above will be hosted by external companies or our Career Practitioners.

Login to <https://mycareer.soton.ac.uk/home.html> to register to attend these events. There is no need to register to attend the Fair, and the LinkedIn Lab please just come along on the day.





Careers and Employability Service

Information & Advice

Drop-In

1:1s

Resources

Events & Fairs

Employer Talks

Careers Fairs

Skills Workshops

Work Experience

Excel Internships

Student Consultancy

Volunteering

Year in Employment

Jobs

Jobs Board

Part-time Jobs

Graduate Jobs

Careers Centre, Building 37

careers@southampton.ac.uk

www.southampton.ac.uk/careers

mycareer.soton.ac.uk



@UoS_Careers



www.facebook.com/UoSCareersandEmployability



uk.pinterest.com/uoscareers/

Excel Southampton Internship Programme

The Excel Southampton Internship Programme, coordinated by the Careers and Employability Service, provides internship opportunities exclusively for University of Southampton students to gain great work experience. Each year around 400 internship opportunities are available for 4-12 weeks; working with local and national SMEs, large corporations, third sector organisations and internally within the University.

Advertised at the beginning of each month, internships take place during the Easter and summer vacation periods, as well as term-time, and offer experience of working on bespoke projects. Opportunities are available in all manner of sectors and are available to you regardless of your subject. They can be very diverse, from working in a research environment to engineering, retail, marketing or fundraising.

Not only will you be supported by the Excel Southampton Internship team throughout the application process and during the internship, but you will also receive a monthly salary.

This is a great way to enhance your CV, gain invaluable skills for future applications, build your professional contacts and boost your employability.

Excel Southampton Awards

The internship programme concludes each year with a reflection activity that provides the opportunity for you to consider the skills you have developed during your internship and use these to enhance your CV and graduate applications.

The Excel Southampton Awards ceremony takes place during the evening of the same day and we take this opportunity to celebrate the unique and valuable contribution our students have made during their internships and also recognise the fantastic opportunities provided by our host employers. Awards based upon the University's values of Excellence, Creativity, Community and Integrity as well as Outstanding Achievement are awarded to the students who have been nominated by their host, and then selected the winner by our judging panel.





Clayton Jones

3rd Year, BSc Web Science

Winner of the Excel Southampton Award for Excellence 2015
Web Developer at FX Digital

The role

“My role was to develop high quality websites from designs for varying types of clients. I utilised various programming, mark-up and scripting languages.

We used a number of tools that I was previously familiar with but through the wide scope of project work, both my skills and confidence in web developing have seen a positive change.”

Part of the team

“Any anxiety I had about entering my first professional workplace outside of the bubble that is university life disappeared in no time. I felt welcome and accepted, feeling that I was part of the team straight away.”

Benefits

“Being part of the Excel Internship Programme has opened up my choices like I never could have imagined. By undertaking a well-organised internship in a company in the heart of its field, I have gained invaluable experience, knowledge and networking that I am certain will help my career prospects when I finish university. The whole process from application to the wonderful awards ceremony has been a top experience that I recommend to any person eligible to apply.”

Employer feedback

“Clayton settled into the team within days of arriving and fast became a key member of many project teams... He will be greatly missed by myself and the rest of the team, and cannot complete his time at University quick enough for us.”

Founder of FX Digital



Year in Employment

An exciting new opportunity for undergraduate students

The Year in Employment Placement Programme allows you to spend a year working in an organisation of your choice as part of your degree. Your placement doesn't have to relate to your degree, giving you the brilliant chance to explore an area of work you are interested in. As long as your placement provides high-quality work experience, something we can check for you, you can work anywhere in the UK or across the world in your chosen industry.

Of course, you could use your Year in Employment to work in an area directly related to your degree - the choice is yours. Whichever you prefer, a year spent in a working environment will give you a huge range of new skills and provide valuable work experience to support your future aspirations. If you are unsure of graduate jobs that you'd excel at, the Year in Employment can also offer career motivation and inspiration. Finally, studies have shown that students who take a year out on placement tend to do better in their final year exams.

"A placement is an exciting and invaluable opportunity to develop both personally and professionally in a corporate environment and I've been given a great amount of responsibility. For example, last month I planned, created and executed the entire marketing content for the new M&S baby range that is now being sold in over 50 countries."

Georgia Varti
BSc Marketing, 2015

Eligible students can undertake a Year in Employment after their penultimate year, and the opportunity will be open to all students who have no placement opportunities currently built into their course. If you would like to know more about the Year in Employment and how to get involved, please visit our stand at the Careers and Placements Fair, or contact the team for a chat.

Email: placements@southampton.ac.uk
www.southampton.ac.uk/year-in-employment



Work in:
Actuarial
Assurance
Consulting
Deals
PwC Legal
Tax
Technology

The experience stays with you

We welcome all degree subjects at PwC. In fact last year, almost half our graduate recruits had degrees in arts & humanities, science, law or social sciences. Surprised? Don't be. We see your degree as just the start. The foundation to providing help to take your career in all sorts of directions – from accounting to consulting and tax to technology. You need to be passionate about business and we'll provide an environment where you can learn, grow and excel in your career.

Join PwC – we're focused on helping you reach your full potential.

Take the opportunity of a lifetime

pwc.com/uk/careers



f [/pwccareersuk](https://www.facebook.com/pwccareersuk)
t [@pwc_uk_careers](https://twitter.com/pwc_uk_careers)

Sponsor's Welcome



PwC is proud to sponsor the Careers and Placements Fair at the University of Southampton.

We attend careers fairs nationally and they provide a great opportunity for you to meet our staff and Student Recruitment team. Find out about graduate and undergraduate opportunities for the next recruitment season. Come prepared with questions and pick up one of our recruitment brochures so that you can digest our opportunities in your own time. You could walk away with some great ideas about your future.

Sponsor Profile



PwC

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us.

Opportunities for you to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything. And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last 12 years.

Graduate vacancies in: Accountancy, Consulting, Finance, IT

www.pwc.co.uk/careers.html

The experience stays with you



Omar at PwC's Embankment Place office

Assurance
Actuarial
Consulting
Deals
PwC Legal
Tax
Technology

All degree subjects

Voted employer of choice by students in The Times Top 100 Graduate Employers survey for eleven years running.

Opportunities with the UK's number one graduate employer

Offices across the UK » Join spring, summer or autumn

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything. For Omar, this means enjoying the variety of both audit and advisory client work, while balancing the challenges of studying as well. He's making the most of our exam support and study leave to give him the best opportunity to become a qualified accountant. Join PwC – we're focused on helping you reach your full potential.

Take the opportunity of a lifetime

www.pwc.com/uk/careers

www.facebook.com/PwCCareersUK



Exhibitor Profiles

2 | 

Toumetis

Join a small Bristol based team working on cutting edge mobile solutions in a fast growing startup. This is a chance to learn about mobile software from people who have been in the business since mobile computing began. Though we are a small team we tackle large and complex problems, mainly with customers in the US.

You should be a graduate in Computer Science, Engineering or Maths. 2:1 or higher. You should have a proven interest in computing and relevant work experience is always good. You will need strong self motivation and the ability to solve tough problems on your own.

Knowledge of any of these will be an advantage: Javascript/CSS/HTML5, IOS or Android native development, Server coding in Java or C++, UI and design skills.

Graduate vacancies in: Engineering

www.toumetis.com

4 | 

GAME

GAME Digital Plc and Multiplay are on a mission to build the most valuable community of gamers. We specialise in retail, digital solutions, live events and online hosting. We have great career opportunities across our retail stores, head office (GAME & Multiplay) and our distribution centres.

www.jobs.game.co.uk

Top Tip

Be brave and try something new that can help build your CV. A round the world trip or proof you worked in a different country can make you stand out to employers.

USA Summer Camp

3 | 

UmPhafa Private Nature Reserve

UmPhafa Reserve is owned and run by Colchester Zoo's charity, Action for Wild, and was established in 2004 when a number of cattle farms were purchased with the intention of creating a 4500ha conservation area exclusively for the research of African flora and fauna and as a centre for environmental education.

UmPhafa has developed a successful research and internship programme to provide participants with practical and creditable experience in the field of conservation as well as opportunities to undertake independent research studies on the reserve.

www.umphafa.com

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Blueprint Recruitment Solutions Ltd

Blueprint Recruitment is a top 250 listed UK Recruitment Company. We are looking for talented, motivated graduates with a flair for sales to join our Graduate Career scheme. In return we offer world class training and development, along with enhanced Career opportunities and fantastic remuneration packages. Based in our purpose built state of the art offices on the Cams Hall Estate in Fareham you will be given the opportunity to develop and shape your career. We are currently looking for Graduate Recruitment Consultants and Resourcers. Take a look at:

www.graduatemcareersinrecruitment.co.uk



Don't just admire the stars. Be one.

Great support, excellent training, early responsibility and interesting clients are just some of the many factors that help to make KPMG in the Channel Islands an award-winning employer.

We currently have opportunities available for 2016 Graduate and A-Level Trainees in Audit, Tax and Advisory.

For information on our trainee programmes go to www.kpmg.com/channelislands or contact **Samantha Foss**: *Guernsey* on +44 (0)1481 755708 or sfoss@kpmg.com or **Amelia Hilton**: *Jersey* on +44 (0)1534 888891 or ameliahilton@kpmg.com

[linkedin.com/company/kpmg-channel-islands](https://www.linkedin.com/company/kpmg-channel-islands)

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[Instagram.com/kpmg_ci](https://www.instagram.com/kpmg_ci)

[youtube.com/user/KPMGCI](https://www.youtube.com/user/KPMGCI)

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EY

Are you future ready? EY is one of the world's leading professional services organisations. Our clients are some of the most important global organisations and we advise them on the issues that matter most so you'll gain first-hand experience of the challenges that are shaping the world.

Our people understand how businesses work and it is their ingenuity, dynamism and creativity that help anticipate and meet our clients' needs: improving how they work, grow, seize opportunities, and make vital business decisions.

We have ambitious growth plans and are seeking driven graduates who want a stimulating and challenging start to their careers. We will provide the experiences, training, professional qualifications and networks to help your career get off to the best start and put you at the heart of business, globally.

Graduate vacancies in: Accountancy, Finance, Consulting

www.ey.com/GL/en/Careers



FDM Group

FDM Group is a professional services provider with a focus on IT and the UK's leading IT graduate employer. FDM's business model is both unique and robust, bringing people and technology together.

We are renowned for our dynamic Careers Programme, which gives graduates and ex-Forces personnel award-winning business and technical training in core disciplines. They then progress to represent FDM on client sites as our Consultants for a minimum of two years. With over 130 clients worldwide, we help them achieve specific business objectives within various sectors, including financial services, media, retail and insurance.

Graduate vacancies in:

www.fdmgroup.com/uk/apply

Met Office

Like millions of others, you probably know us best for the weather that you hear on the news or read on your phone. But did you know that our forecasts reach as far as space? Or that high profile organisations across the world - "from governments and the military, to the NHS and utility companies, rely on our expertise to operate safely and efficiently? Through world-leading science and cutting-edge technology, through idea generation and enthusiasm, we collaborate to challenge the ordinary every day because we believe in the best. The best for our customers, the best for your career.

Graduate vacancies in: Engineering; IT, Research & Development

<http://careers.metoffice.gov.uk>

CSC

Work for the world's leading independent IT services provider. We have varied roles (both technical and non-technical) in areas such as Consulting, Cybersecurity, Project Management, Service Delivery, HR, Finance, Application development and many more! Our two year development programmes give you the chance to learn and grow in a structured environment working with our major clients at locations across the UK.

Graduate vacancies in: Accountancy; Consulting; Finance; General Management; Human Resources; IT; Sales.

www.csc.com/graduatesuk

Client Innovation Centre Hursley



Salary £25,070
7 weeks training

Developers & Testers

Creating outstanding new job opportunities for graduates within an entrepreneurial and dynamic community.

The Centres offer a unique and rewarding experience for talented and ambitious individuals who are keen to build their skills fast.

Shaping Your Future



www.linkedin.com/groups/8432475

www.facebook.com/IBMCICUK

twitter.com/IBMCICUK

WWW.IBM.COM/CICUK

ISCCICH@uk.ibm.com

IBM Client Innovation Centre
United Kingdom

Apollo Fire Detectors

Why wouldn't you want to work for a company that designs and manufactures life saving devices?

Every year Apollo Fire Detectors recruit a range of exceptional students to complete their 12 month industrial placement. Student placement opportunities have been available in an array of departments, including: Production Engineering, Technical and Marketing.

Apollo placements provide students with the opportunity to put theory into practice and get valuable experience within the manufacturing industry.

If you are successful in gaining a student placement in Apollo, you will get to work on live projects and become a very valuable member of the team.

Graduate vacancies in: Marketing and Engineering Placements

www.apollo-fire.co.uk/about-apollo/careers.aspx

Alumni by Mthree Consulting

Alumni by Mthree Consulting provides high quality and client focused IT and Financial Markets consultancy services worldwide. Alumni by Mthree Consulting is a programme that provides graduates with a platform to kick-start their career with the most prestigious financial organisations. Entry-level positions range from highly technical software development to more functional business facing roles, tailored to the ambitions of each individual. The Alumni programme will offer you; priceless experience on a market leading salary and bespoke training with a structured support system. A work-life balance is always promoted with our #AlumniLIFE ethos integrating regular sports, social and charity events into the programme.

Graduate vacancies in: Consulting, Finance, Investment Banking, IT

www.mthreeralumni.com

oXya

A member of the Hitachi Group of Companies, oXya provides specialist technical support for the SAP ERP and analytics systems that are run by the world's largest companies. Our technicians work in teams of 8 to 12 people, architecting, installing, migrating, running, administering and troubleshooting these complex, business-critical systems. They do not generally get involved in software development. Technicians enjoy considerable levels of responsibility, autonomy and there are many opportunities for customer-facing positions. oXya has a small presence in the UK (with a single office in Southampton) but, since being acquired by Hitachi Data Systems, is expanding rapidly.

Graduate vacancies in: IT

www.oxya.co.uk

Fidessa Plc

Fidessa is a global software company, trusted by 85% of the world's premier financial institutions to provide them with their multi asset trading and investment infrastructure, their market data and analysis as well as their decision making and workflow technology. \$20 trillion worth of transactions flow across our global network each year. Established in 1981 with UK offices in London, Surrey and Northern Ireland; the company has grown to just under 1700 employees worldwide with graduate opportunities and limited summer placements in software development, client support, consultancy and implementation. Successful applicants require a computer science or numerate degree.

Graduate vacancies in: IT

www.fidessa.com/careers

Create a
brighter future.
Excel Southampton
Internship
Programme



Internship opportunities that enhance your CV, expand your network and open graduate recruitment opportunities

We offer a wide range of structured, paid internships during **term-time** and over the **Easter and summer breaks**, based both **on campus** and within a wide variety of **external companies**.

Project led and person specific, our opportunities are carefully selected to ensure that you receive the most valuable, inspiring and exciting experiences.



Excel Southampton Internship Programme

internships@southampton.ac.uk

www.southampton.ac.uk/careers/internships

Explore Learning

Explore Learning is a national network of education centres providing maths and English tuition to children aged 5-14. We recruit Assistant Directors to make an impact by running one of our tuition centres as a business and enriching the lives of children who attend. This is a challenging and varied position combining tutoring children, managing a team, customer service, sales and marketing. Explore Learning offers you a high level of responsibility and extensive training which will allow you to thrive and rapidly progress your career in a rewarding role.

Graduate vacancies in: General Management, Sales, Retailing, Marketing

www.explorelearning.co.uk/careers

Clinical Professionals

Clinical Professionals ground-breaking and unique Training Academy - creating a new supply of highly trained and competent candidates via its investment in training, to engage with the war for talent in Life Sciences. We are fully funding, training and deploying UK Life Sciences graduates into first to industry roles.

This course has professional registration via The Science Council. To date we piloted 2 programmes with 18 graduates of which 85% have been placed into industry or are in process with clients.

Graduate vacancies in: Research & Development

www.clinicalprofessionals.co.uk

Top Tip

Quality is key-always strive to be better.

Surface Technology International

TGS Taylorcocks

We are full-service firm of Chartered Accountants, Chartered Tax Advisers and Registered Auditors. Established in 1996, the firm has an enviable growth record and now rank in the Accountancy Age Top 100 UK firms. Employing over 150 staff, we operate from five principal regional offices, Bournemouth, Portsmouth, Farnham, Henley-on-Thames and Baker Street, London.

We are an ACCA Platinum Approved Training Practice and an ACA Approved Training Provider. TGS Taylorcocks pay for all the costs of your professional exams. This includes training courses, manuals, textbooks and examination fees. During your training contract, you'll have at least 25 weeks study leave on full pay, in addition to your four weeks annual holiday.

www.taylorcocks.co.uk/contact-us/careers

Parkeon Transit Ltd

Parkeon is a global leader in mass transit ticketing and parking payment solutions.

Parkeon has a manufacturing facility and development centre in Poole, Dorset and meets the constantly evolving needs of operators, drivers and passengers to improve urban mobility.

Parkeon solutions help operators to optimise revenues, whilst providing end-users with quick and easy access to public transport and parking facilities. This is delivered through commitment to continuous innovation that has been the hallmark of the company for over 40 years.

Parkeon employs people worldwide with offices in Europe, USA and Australia. It also works with local partners in other countries.

Graduate vacancies in: Accountancy; Engineering; Finance; General Management; IT; Marketing; Sales

www.parkeon.co.uk/company/human-resources

WANT TO FAST TRACK YOUR CAREER IN FINANCIAL SERVICES? JOIN THE ALUMNI PROGRAMME TODAY!

The types of jobs we offer range from software development to less technical business facing jobs. Somewhere in this broad spectrum there is a job suitable for you, regardless of your academic background. All you need is a genuine interest in the sector and technology. We then take care in aligning you to the best job to suit your skills and long-term aspirations.

- ✔ START A CAREER
- ✔ GET TRAINED
- ✔ BE SUPPORTED

mthreealumni.com

Stay Connected



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graduate-jobs.com

Graduate Jobs | Graduate Schemes
Internships | Work Placements

Established in 2000 graduate-jobs.com has the best track record in actually placing graduates into jobs & graduate schemes!

We pride ourselves on having a better range of roles. Covering ALL sectors and ALL locations, there is bound to be a role that suits you.

We have graduate jobs in Loughborough, London and throughout the UK.

Sign up at our stand today or visit us at:
www.graduate-jobs.com/graduate-schemes
www.graduate-jobs.com/internships
www.graduate-jobs.com

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CIMA

CIMA is the world's largest and leading professional body of management accountants with more than 227,000 members and students in 179 countries. CIMA professionals work at the heart of business in industry, commerce and not-for-profit organisations, helping people and businesses to succeed.

Whatever your current discipline, if you are considering a career in finance or business, the CIMA qualification has the power to enhance your degree, kick start your career, improve your earning potential and open doors for you with top employers all over the world.

Join the CIMA Undergraduate Club today at undergradclub.cimaglobal.com and follow us on Twitter @cima_ugc

Graduate vacancies in: Various

www.cimaglobal.com/uk

CDK Global

CDK Global is the largest global provider of integrated information technology and digital marketing solutions to automotive dealerships and manufacturers in more than 100 countries worldwide for the world's biggest car brands. We're always looking for passionate individuals who are interested in technology for career opportunities in a wide range of business areas. Visit cdkglobalcareers.com or come and see us.

Graduate vacancies in: IT, Research & Development

www.cdkglobalcareers.com

Top Tip

Before you arrive, make a note of the companies you are most interested in meeting and take the time to research them online, so that you can ask informed questions.

Hogan Lovells

University of Southampton, Southampton School of Education, PGCE

Working with exciting, inquisitive young people will provide you with new, challenging and enjoyable experiences every day of your working life. Beyond your work in the classroom, you'll find that teaching offers you many opportunities for training to develop and build a stimulating and successful career. There is high demand for places on some of the courses offered so we recommend that applications are made early in the academic year.

The Southampton Education School has:

- a long established record of delivering high quality Initial Teacher Education
- a strong partnership with local schools and colleges
- experienced, well qualified course tutors

www.southampton.ac.uk/education

Softcat Plc

At Softcat we know that in order to have happy customers, we first need to have happy employees. Our continuous efforts to offer employer satisfaction were recognised when we came 2nd in the 2015 "Great Place to Work" large company category awards for the second year running.

We offer a competitive salary and amazing perks. There are also great opportunities for you to progress your career within the company.

Graduate vacancies in: Consulting; Finance; General Management; Human Resources; IT; Marketing; Media; Retailing; Sales.

www.softcat.com/join-us

University of Southampton, Office of Development and Alumni Relations

Access information about:

- Alumni Services
- Alumni Benefits
- Events and Engagement opportunities

You will also be able to talk to some members of our Development and Alumni Relations team about any other questions you may have.

www.southampton.ac.uk/alumni

Top Tip

Visit websites and social media pages to get up to date news before meeting recruiters.

UmPhafa Private Nature Reserve

University of Southampton, Research and Innovation

The University of Southampton's Research and Innovation Service (RIS) has a supporting role with regards to developing various forms of knowledge transfer activity with commercial and public sector partners. We can assist our graduates in exploring this funding landscape in the UK and further afield, with particular opportunities being seen through the Knowledge Transfer Partnerships (KTP), Knowledge Transfer Secondments (KTS), Vacation Bursary placement schemes, as well as studentship and post-doctoral funding.

www.southampton.ac.uk/business/expertise/collaboration-managers.page

Top Tip

Be prepared with an up to date CV.

TGS Taylorcocks

University of Southampton, Work Experience and Placements

A placement, volunteering or work experience opportunity is an excellent way to help you stand out from the crowd. Not only will it enable you to develop many skills that graduate employers look for when recruiting, it will assist you in putting skills, developed through your degree, into practice.

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www.southampton.ac.uk/careers/students/work-experience/index.page

Careers and Employability Service

The Careers and Employability Service is here to support you from your first day at the University of Southampton. Our services are available to all current students, whether full or part-time, undergraduate or postgraduate and we can also support alumni after graduation. The Careers and Employability Service plays a pivotal networking role across the University, working closely with students, staff and potential employers to enhance student employability skills and their career opportunities. Uncertain about your future? Need help or guidance? Come and talk to us.

www.southampton.ac.uk/careers

IBM

IBM employ talented, smart people in almost every area, in just about every country, so no matter where your talents and aspirations lie, it's not hard to find like-minded people who share your interests. You'll also be challenged and supported to achieve everything you want in your career. And you'll find everything you need to build the kind of career you want. But it's up to you how it goes. You'll be the one in charge, putting forward your ideas, taking on responsibilities and making choices about how you get the job done.

Graduate vacancies in: Consulting, IT, Marketing, (Software)Engineering; Finance, Human Resources, Research & Development, Sales


www-05.ibm.com/employment/uk/about-ibm/index.shtml

Exhibitors by Stand Number








Stand No.	Name of company/exhibiting organisation	Stand No.	Name of company/exhibiting organisation
1	PwC	29	Heyne Tillett Steel
2	Toumetis	30	Advisalink
3	Umphafa Private Nature Reserve	31	Metaswitch Networks
4	GAME	32	Intellectual Property Office
5	Blueprint Recruitment Solutions Ltd	33	British Council
6	EY	34	Surface Technology International
7	FDM Group	35	PBED - NCS
8	Met Office	36	Ford
9	CSC	37	Redington Ltd
10	Apollo Fire Detectors	38	Berry Recruitment
11	oXya	39	Department for Education - National College for Teaching and Leadership
12	Alumni by Mthree Consulting	40	Frazer-Nash Consultancy Ltd
13	Fidessa Plc	41	InSync Technology Limited
14	Explore Learning	42	University of Law (ULaw)
15	Clinical Professionals	43	McFT
16	TGS Taylorcocks	44	g2
17	Parkeon Transit Ltd	45	Park Avenue People
18	graduate-jobs.com	46	Marketing Sciences Unlimited
19	CIMA	47	Milkround
20	CDK Global	48	Premier Pathways
21	Softcat Plc	49	United Vanning Consulting Ltd
22	University of Southampton, Southampton School of Education, PGCE	50	Roc Search
23	University of Southampton, Office of Development and Alumni Relations	51	Acano
24	University of Southampton, Research and Innovation	52	USA Summer Camp
25	Careers and Employability Service	53	CRCC Asia
26	University of Southampton, Placements and Work Experience	54	KPMG Channel Islands Limited
27	IBM	55	IBM Client Innovation Centre UK
28	Deloitte LLP	56	Englon TEFL
		57	Cowes Enterprise College
		58	ABL - The Language Specialist

Stand Plan

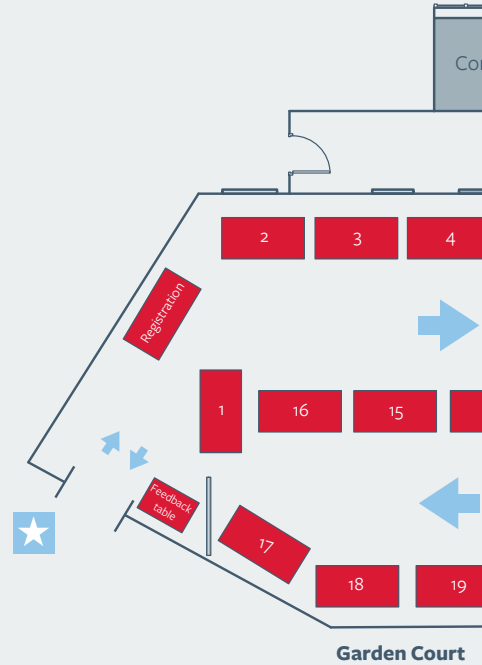
Keep up to date and connect with employers at the Fair:

 twitter.com/UoS_Careers
#sotoncareersfairs

Key

- Pillars/walls 
- Windows 
- Doors 
- Stand 
- One-way system dividers 
- Entrance and Exit 
- One-way System 

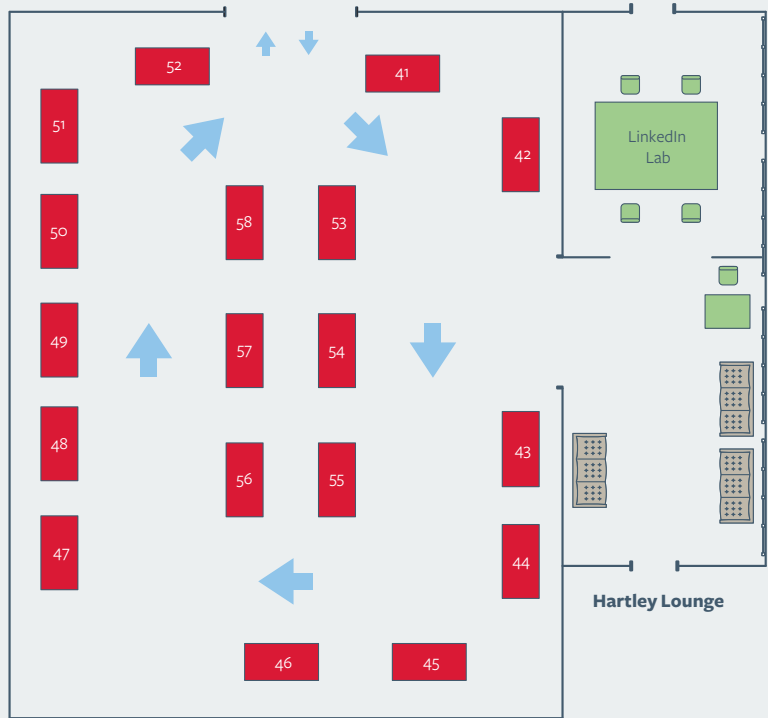
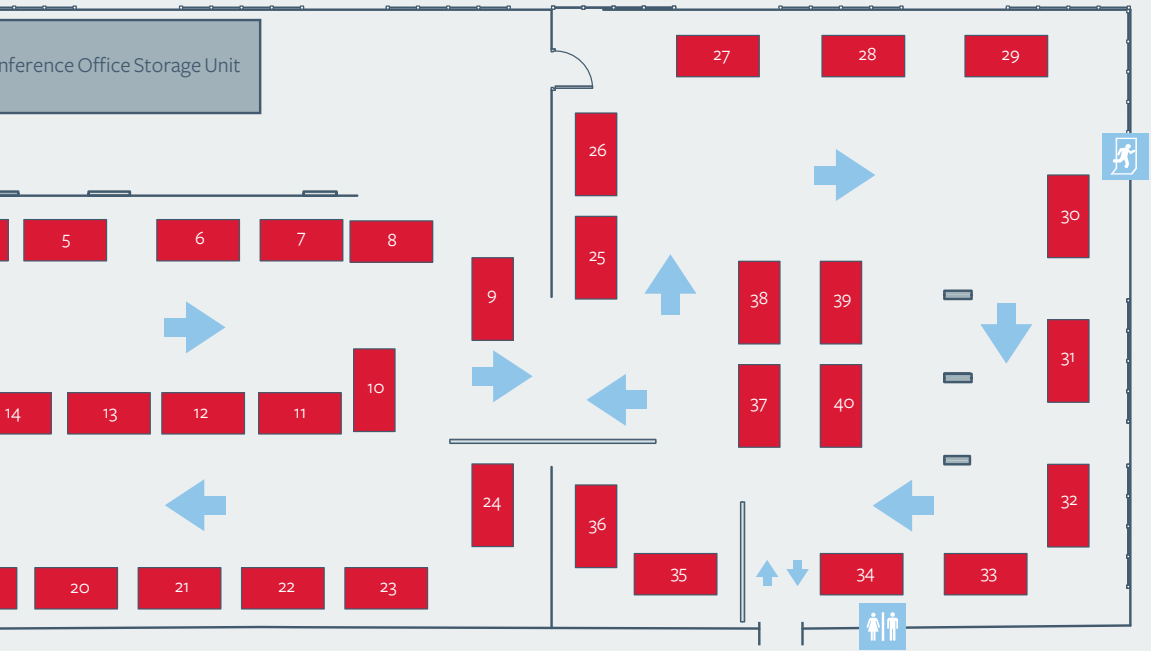
The Hartley Suite and Lounge is accessed via Garden Court.
Please follow the one-way system to visit exhibitors in all venues.



Key

Use this to see at a glance the opportunities the exhibiting employers are offering. Check individual employer websites for more details.

- | | | |
|---|---|--|
|  Graduate Positions |  Accepts Graduates from any Discipline |  Holds a Tier 2 Licence |
|  Summer Internships |  Local Vacancies |  Southampton Alumni Expected on Stand |
|  Placement Opportunities Available Throughout the Year |  Worldwide Vacancies |  Member of schemes such as Positive about Disabled People |
|  Work Experience Opportunities | | |



Hartley Suite

Exhibitors A-Z

Stand No.	Name of company/exhibiting organisation
58	ABL - The Language Specialist
51	Acano
30	Advisalink
12	Alumni by Mthree Consulting
10	Apollo Fire Detectors
38	Berry Recruitment
5	Blueprint Recruitment Solutions Ltd
33	British Council
25	Careers and Employability Service
20	CDK Global
19	CIMA
15	Clinical Professionals
57	Cowes Enterprise College
53	CRCC Asia
9	CSC
28	Deloitte LLP
39	Department for Education - National College for Teaching and Leadership
56	Englon TEFL
14	Explore Learning
6	EY
7	FDM Group
13	Fidessa Plc
36	Ford
40	Frazer-Nash Consultancy Ltd
44	g2
4	GAME
18	graduate-jobs.com
29	Heyne Tillett Steel
27	IBM
55	IBM Client Innovation Centre UK
41	InSync Technology Limited

Stand No.	Name of company/exhibiting organisation
32	Intellectual Property Office
54	KPMG Channel Islands Limited
46	Marketing Sciences Unlimited
43	McFT
8	Met Office
31	Metaswitch Networks
47	Milkround
11	oXya
45	Park Avenue People
17	Parkeon Transit Ltd
35	PBED - NCS
48	Premier Pathways
1	PwC
37	Redington Ltd
50	Roc Search
21	Softcat Plc
34	Surface Technology International
16	TGS Taylorcocks
2	Toumetis
3	Umphafa Private Nature Reserve
49	United Vanning Consulting Ltd
42	University of Law (ULaw)
23	University of Southampton, Office of Development and Alumni Relations
26	University of Southampton, Placements and Work Experience
24	University of Southampton, Research and Innovation
22	University of Southampton, Southampton School of Education, PGCE
52	USA Summer Camp

Deloitte LLP

Come and see us at the Careers and Placements Fair where you can find out about the number of different careers on offer at Deloitte. You'll get the chance to meet our friendly staff and see just how a career with us can be one of the most stimulating decisions you have ever made.

Graduate vacancies in: Accountancy; Consulting

www.deloitte.co.uk/careers

Top Tip

Approach every conversation like an interview - prepare and take the opportunity to sell yourself!

McFT

Heyne Tillett Steel

Heyne Tillett Steel is a London-based structural engineering practice with a reputation for intelligent design and innovative, practical solutions. Established in 2007 by directors Andy Heyne, Mark Tillett and Tom Steel, the practice now has more than 60 staff members and works with many of the UK's leading developers and architects.

Graduate vacancies in: Engineering

<http://hts.uk.com/home>



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**Want to code? We'll pay you to learn.
Once completed, we'll give you a job.
We're here to launch your career.**



www.ParkAvenuePeople.co.uk

Park Avenue People | Graduate Academy, Blenheim House, 56 Old Steine, Brighton BN1 1NH

Advisalink

Advisalink - The Life Insurance and Financial specialists!

With numerous high-street insurance branches claiming to do things a little differently to their competitors, here at Advisalink we are proud to say, we genuinely do.

Straight talking, honest financial advice is solely the service we provide.

People are the key to our success and we aware that investing in the right people is of paramount importance. We seek individuals who are ambitious, passionate and above all driven to become a success.

Admire innovation and a company not bound by corporate bureaucracy?

This is the company for you.

Graduate vacancies in: Sales, Finance

www.advisalink.com

Intellectual Property Office

Work for the world's leading independent IT services provider. We have varied roles (both technical and non-technical) in areas such as Consulting, Cybersecurity, Project Management, Service Delivery, HR, Finance, Application development and many more! Our two year development programmes give you the chance to learn and grow in a structured environment working with our major clients at locations across the UK.

Graduate vacancies in: Engineering; Science; Computer Science; Mathematics

www.gov.uk/ipo

Top Tip

Prepare questions beforehand about the companies that you want to talk to in the industry you are interested in.

KPMG Channel Islands Limited

Metaswitch Networks

Metaswitch Networks is powering the transition of communication networks into a cloud-based, software-centric, all-IP future. We are at the forefront of a technology revolution that is changing how networks are built, how information is distributed and how we will communicate in the future.

We recruit talented graduates, postgraduates and interns, from ALL academic disciplines. Our graduates typically achieve straight As at A Level and have demonstrable passion for technology.

We offer 40 graduate roles and 40 internships per year in either of the following business area: Product Development, System Testing, Customer Support and Sales Engineering.

www.metaswitch.com

British Council

The British Council is the UK's international organisation for cultural relations and educational opportunities. In 2013, we launched the Generation UK - China campaign, which provides exciting opportunities to gain study or work experience in China, giving students the chance to immerse themselves in a fascinating new culture whilst acquiring valuable skills for the future. We offer two month internship placements where students can gain work experience in one of six booming cities across China. Our Study in China program allows students to access scholarships to study in China for 5-12 months. Find out more on our website:

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Sales; Business; NGO; Internships; Scholarships

www.britishcouncil.org/study-work-create-china

Soar into your future. Year in Employment Placement Programme



Fantastic placement year opportunity for eligible undergraduate students in penultimate year of study.

Allows you to **explore an exciting new area** of interest. A chance to **develop professional skills** and business experience as part of your degree.

Valuable work experience whilst you develop your employability skills, expand your network and build your CV for graduate job opportunities.



Year in Employment Placement Programme

placements@southampton.ac.uk

www.southampton.ac.uk/careers/year-in-employment

Surface Technology International

A specialist electronics company, Surface Technology International (STI) has been supporting world-class OEM's in high-reliability industries for the last 25 years. STI can offer an end-to-end electronics solution package - supply chain management, full design, prototyping, manufacturing, test and complete build to delivery. This is all supported by recognised industry accreditations in Aerospace & Defence, Automotive and Medical.

The expectation by customers of the highest quality and reliability is guaranteed by STI's constant investment in manufacturing, people and quality assurance. STI carries worldwide recognised accreditations.

Graduate vacancies in: Engineering/Business

www.sti-limited.com

PBED - NCS

Personal Best Education (Mountbatten School Services) has been a major provider of NCS since an initial pilot in 2011. NCS aims to bring together young people from all different backgrounds in a common purpose. Offering new experiences it gives them the chance to take on new challenges, learn new skills and meet new people. This helps discover their own talents and realise their potential whilst having fun.

www.footprintshants.co.uk

Top Tip

Try to have a clear idea of what you are looking for - think about what interests and motivates you as an individual.

Premier Pathways

Marketing Sciences Unlimited...
A branch of the Custom Unlimited group

A Winchester based market research agency providing high quality research and analysis to the world's biggest brands

ADTESTING
QUANTITATIVE AND QUALITATIVE EXPERTS
STATISTICS
DIGITAL
SENSORY
FOCUS GROUPS
CONSUMER EXPERIENCE
NEUROSCIENCE
PACKAGING & DESIGN

marketing-sciences.com
in f g+

100
THE BRANDE BRIDGE
100
TOP 100
UK
2016

Ford

Are you interested in a real job with real responsibility from day one? To work within a diverse working environment where people are respected? To develop your talent in a global business so that you have the opportunity to become one of our future leaders? If yes, then welcome to Ford. Ford Motor Company, a global automotive industry leader based in Dearborn, Michigan, manufactures or distributes vehicles across six continents. With about 166,000 employees and about 65 plants worldwide, the UK is one of our most important markets outside the US, where we employ over 13,000 individuals.

Graduate vacancies in: IT

www.ford.co.uk/careers

Berry Recruitment

Berry Recruitment Group is a rapidly expanding group of companies operating from 30 locations nationally. The Berry Recruitment Group consists of Berry Recruitment, Wild Recruitment, Antony Berry Associates, Express Rail, The Plus Team and Headway. From our inception we have focussed on a simple goal: to locate talented individuals and combine them with entirely suitable client opportunities. Our approach has served us well. We have established a wealth of experience and deal with many of the UK's leading organisations within the office, technical I.T., industrial, driving, rail, construction, catering and care sectors.

Graduate vacancies in: Administration; PA; Secretarial; Human Resources; Accountancy; IT; Finance.

www.berryrecruitment.co.uk

Redington Ltd

Redington is an award winning independent Investment Consultancy who designs, develops and delivers investment and risk management strategies mainly to pension funds. It helps clients define and reach their goals. We focus on understanding clients needs and provide bespoke, outcome-orientated advice supported by market leading analytics.

Redington will be celebrating 10 years in business, and has grown to a team of 80 professionals. The team has over 300 years of investment consulting, actuarial, capital markets and asset management experience. We provide advice to 60+ clients, 10 of the top 30 pension funds in the UK and have over £80bn in assets under consulting.

Graduate vacancies in: Investment Consulting and Strategy

<http://info.redington.co.uk/graduates-and-undergraduates>

Department for Education - National College for Teaching and Leadership

Start a new rewarding career this year by taking your skills and experience into the classroom, inspiring the next generation and helping them realise their ambitions.

Over 20,000 people have applied to start teacher training in 2016 so far – an average of 300 per day. Places are still available, but you should apply now for the best chance of securing a place at your chosen provider. You can read our handy checklist to help you prepare your application. To receive tailored support during the application process, make sure you register with us.

<https://getintoteaching.education.gov.uk>

Frazer-Nash Consultancy Ltd

Frazer-Nash Consultancy is a leading systems and engineering technology company. We excel in solving complex engineering challenges for clients in the aerospace, transport, nuclear, marine, defence, renewable energy and oil and gas sectors.

Graduate vacancies in: Consulting; Engineering; Research & Development; IT.

www.fnc.co.uk/careers.aspx

Top Tip

Be friendly, approachable, and although you may not know your career route, think about what you want out of a business and a role, e.g. culture, progression.

Softcat Plc

InSync Technology Limited

InSync Technology is an employee owned, UK based company with 10+ year history in advanced research and development, based in Petersfield.

- Specialists in image processing and standards conversion.
- Broadcast electronics product design and manufacture.
- Modular and 1U box hardware products.
- Collaboration with world standards organisations and technology incubators.
- Software products for integration into customer systems.
- Sales through worldwide OEM Agreements.

Graduate vacancies in: Engineering; Marketing; Research & Development

www.insync.tv/index.php/about/recruitment

UNIVERSITY OF
Southampton

Planning for your success. Careers and Employability Service Events Calendar



Advance your employability prospects by taking advantage of our impressive and accessible events:

Get advice on planning your career and discover how to succeed in a competitive market.

Access company-specific expertise and experience through Employer Presentations.

Learn what to expect throughout the recruitment process and get prepared through:

- Assessment Centre Exercises
- CV Clinics
- Interview Skills and much more!



These employer and staff led events and workshops provide a solid platform for you to benefit from expert help and advice.

www.southampton.ac.uk/careers

Venture into volunteering.

Careers and Employability Service Volunteering Bank

A bank of voluntary opportunities specially designed to build your work place experience and develop skills.

- Providing you with the support to search and apply for a voluntary role within the charity or third sector.
- Help make a difference to others' lives and become more employable at the same time.

Come into the Careers Centre to find out more about volunteering at the University of Southampton:

- Attend a one to one drop in session
- Browse vacancies
- Workshops

Find further details at:
www.southampton.ac.uk/volunteering
Or email volunteering@southampton.ac.uk

42 | ● ●

University of Law (ULaw)

At The University of Law you'll get the best possible start to your legal career. We are the world's leading professional law school and, with centres in Birmingham, Bristol, Chester, Guildford, London, Manchester and Leeds, we're the first choice for aspiring solicitors or barristers looking for effective legal training. Our innovative courses are designed and taught by lawyers, with a clear focus on building the practical skills, commercial awareness and independent thinking you need to succeed in legal practice. We run events of all types, including open days, law fairs, and insight days. Take a look at what's available: visit www.law.ac.uk/events.

Graduate vacancies in: Law

www.law.ac.uk

43 | ● ● ● ● ●

McFT

Based in Maidenhead, Berkshire, McFT are a dynamic and multi-award winning company, currently 70 strong, focussed on the maintenance of commercial kitchens for high end users.

We have a number of opportunities for interns, placement students and graduates in 2016.

To make sure you gain a valuable insight into our business you will take up one of our key roles in Operations, Service, Sales, IT, Finance or HR and alongside you'll be working on some great projects vital to our future. We are keen to retain talented individuals and provide them with interesting and rewarding long term career opportunities.

Graduate vacancies in: Engineering, Finance, General Management, Human Resources, IT, Sales

www.people.mcft.com

44 | ● ●

g2

g2 work with brands in the lifestyle and leisure industry supplying field marketing solutions nationwide.

We are always on the look out for new members to join our team, for merchandising and sales promotions on a part time casual basis.

Graduate vacancies in: Sales, Retail

www.g2-uk.com

Top Tip

Do your research, prepare questions and most importantly, be yourself!

EY

46 | ● ● ● ● ● ● ● ●

Marketing Sciences Unlimited

Market research is a rewarding career choice in a vibrant and continually evolving industry. Where else could someone with a curious mind be paid to explore what's going on and why consumers do what they do? We work for some of the world's leading brands, across a number of business sectors (FMCG, technology, financial, retail) providing them with knowledge, recommendations and opportunities for major business decisions. If you want to be part of something that will challenge and inspire you and are interested in people and what makes them tick then a career in market research might be for you.

Graduate vacancies in: Marketing

<http://marketing-sciences.com/vacancies>

45 | ● ● ● ●

Park Avenue People

Our academy pays you to complete a comprehensive and rigorous training programme covering a broad range of technical and business skills to kick start your career in software development.

We recruit throughout the year and our intensive industry training runs for circa 12 weeks, at the end of which you will be placed on site with one of our UK clients.

From day one you will be a full-time, paid employee of Park Avenue People and given the opportunity to hone your newly found skills with one of our market-leading business partners.

We look forward to meeting you.

Graduate vacancies in: IT

www.parkavenuepeople.com

47 | ● ● ● ● ● ● ● ●

Milkround

Milkround is the UK's leading graduate recruitment website. Whether you are looking for internships and work placements whilst at university or graduate schemes and jobs when you finish, we work with the UK's top employers to bring you hundreds of opportunities throughout the UK as well as advice and guidance to help you take the next steps with your career.

Sign up to Milkround today to kick start your career via: milkround.com/register

Graduate vacancies in: All areas

www.milkround.com

Premier Pathways

Premier Pathways is an Initial Teacher Education route which offers candidates a paid role in a school as an unqualified teacher leading towards full Qualified Teacher Status once the course has been completed. The course also supports finishers through a PGCE or Masters course after completion.

Our team of highly trained consultants are able to tailor the candidates requirements and preferences to match with one of our client schools across the U.K. This means that participants are encouraged to learn to teach in an environment that suits them and allows them to thrive. The overarching aim of the course is to provide a high-retention, personalised programme to graduates and so attract talented and committed individuals into the teaching profession.

Disciplines Graduates accepted from: Teaching

www.premierpathways.co.uk

United Vanning Consulting Ltd

United Vanning have a number of exciting opportunities for talented graduate developers / software engineers to join a fast-growing consultancy. Based in Staines-Upon-Thames our expertise is in developing high quality, tailored IT systems and solutions including providing strategic consultancy. Our management team have more than 25 years experience working with large and small clients across a variety of industry sectors. For more information about us please visit our website:

www.unitedvanning.com



TGS Taylorcocks is about exceptional client service. We recruit people who have colourful personalities as well as brilliant skills, who can give creative business advice. We offer a whole spectrum of services and opportunities, plus we offer all the training you need to attain your professional qualifications.

Visit our careers page

www.taylorcocks.co.uk/contact-us/careers

50 | ●●●●●

Roc Search

Roc Search are a global, award winning specialist IT and Engineering recruitment consultancy. We have a number of opportunities for ambitious graduates to join us as graduate recruitment consultants in 2016. We are looking for motivated individuals who are looking for an opportunity to build a successful career with the sales/recruitment industry. You will be put through our bespoke training academy and given all the support and tools to become a future top biller! Don't just take our word for it check us out on Facebook, Twitter and Instagram. @RocSearch

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales

www.roc-search.com

52 | ●●●●●

USA Summer Camp

USA Summer Camp allows you to put your talents to use and teach American campers what you know. There are places available for sport, performing arts, water activities, music and many more. Every placement we offer is paid. The cash you earn can be used to pay for your 30 days of traveling after the placement is over.

USA Summer Camp makes sure that you receive help and assistance throughout the entire process, from the start of your application all through your work placement until you return home. We also arrange visas, documentation, medical insurance and can assist with flights.

Graduate vacancies in: Vacation Work

www.usasummercamp.co.uk

51 | ●●●●●

Acano

Founded in 2012, Acano is a fast-growing technology company with a fresh perspective on audio, web and video conferencing. As a privately-held company based in London, Acano's 170+ employees span four continents and form a dedicated group committed to changing collaboration technology. Acano makes teams work better.

Graduate vacancies in: Research & Development

<https://www.acano.com/about/careers/graduates>

Top Tip

Research as much as you can! Ask lots of questions too!

GAME

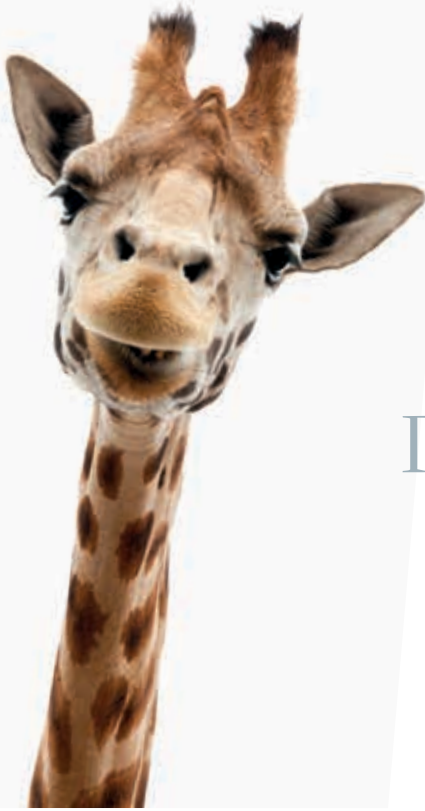
53 | ●●●●●

CRCC Asia

CRCC Asia specialises in connecting China and the global community through internships and study abroad programs. As the leading internship provider in China we are partnered with a variety of companies in Beijing, Shanghai and Shenzhen to provide students and graduates the opportunity to further their personal and professional development in a dynamic international setting. Our award-winning programs run for 1, 2, and 3 months throughout the year across the most exciting international industry sectors in China including business, finance, marketing, engineering, legal, and more. This unique international experience allows participants to gain an insight into Chinese business culture, meet industry leaders and build networks.

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; IT; Law; Logistics; Marketing; Media; Retailing; Sales.

www.crccasia.com



Get a head start. Careers Drop-in Service

Come and see us for feedback on your CV/Cover Letter/Application or Personal Statement. The Careers Drop-in Service runs everyday.

For more information, including service times, go to www.southampton.ac.uk/careers/students/talk-to-an-advisor.page

54 | ● ● ● ● ●

KPMG Channel Islands Limited

Our success depends upon the quality of our people. That's why we've made it a priority to build a culture that rewards high performers and nurtures talent. But no matter how many awards KPMG firms win for the quality of their work, or the number of projects they deliver to clients, our people keep in mind what's important: inspiring confidence in the market and enabling positive change in society. Be part of it - training opportunities are available in Audit, Tax and Advisory.

Graduate vacancies in: Accountancy

www.kpmg.com/CHANNELISLANDS/EN/Pages/default.aspx

55 | ● ● ● ● ●

IBM Client Innovation Centre UK

The IBM Client Innovation Centres are a new, wholly owned subsidiary of IBM. The centres offer a new kind of working environment. A fast-paced and dynamic community created to deliver high-value technical services to clients. Buzzing with invention, innovation and a pioneering spirit, it feels like an entrepreneurial start-up, but with the support of the world's largest IT and consulting services company.

We offer a unique experience for talented and ambitious individuals who are keen to build their skills fast. It's a place for people with real enthusiasm and a passion for IT.

We have a range of exciting opportunities for specialists in testing, programming, software support and project management amongst other areas. To find out more please visit the graduate or professional section on this site.

Graduate vacancies in: IT

www-05.ibm.com/uk/cicuk

Englon TEFL

Are you ready for your next adventure? Find the prospect of travelling while being paid appealing? Englon TEFL are delighted to offer opportunities to teach English in China for placement and graduate students. Teaching in China is not just a 9-5 job, it's life experience that makes you stand out from other candidates.

Graduate vacancies in: Education

www.TEFL-in-China.com

Cowes Enterprise College

Cowes Enterprise College is an exciting and fast improving secondary academy, working in inspirational new buildings on the Isle of Wight. We are part of the Ormiston Academy Trust, an organisation committed to making a real difference to the lives and prospects of young people, especially those from disadvantaged backgrounds.

We are recruiting teachers, trainee teachers, tutors, mentors and teaching assistants. Flexible, paid routes into teaching plus bursaries for teacher training available. Flexible full and part-time vacancies, supporting students learning, particularly in mathematics and science subjects. Subsidised travel from Southampton available.

Graduate vacancies in: Education, teaching, mentoring, tutoring.

www.cowesenterprisecollege.org.uk

ABL - The Language Specialist

We have built a solid reputation spanning over three decades for finding the right person for the right job. With strong ties to large multinational businesses, employers return to us time and time again because we deliver on this promise 100% of the time.

From exciting new start-ups to financial services, HR to senior management and everything in between, we have vacancies that span all industries and positions to suit you. So if you're a recent (or soon to be) graduate just starting your career, we would love to meet with you too!

<http://appointmentsbilanguage.co.uk>

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last twelve years.

Where you could work

There are many areas of our business you can choose to join:

Actuarial
Assurance
Consulting
Deals
PwC Legal
Tax
Technology

Ways you can gain work experience

No matter which year you're in at University we have many ways you can learn, partly about us, but more importantly, about yourself. You can learn where your skills, interests and career goals would best fit by spending as little as one day with us on a career open day or if you're looking to invest more time, you could apply to our summer internship programme or perhaps one of our work placements.

Join PwC. We'll help you reach your full potential.

Take the opportunity of a lifetime.

[pwc.com/uk/careers](https://www.pwc.com/uk/careers)

[facebook.com/PwCCareersUK](https://www.facebook.com/PwCCareersUK)

@PwC_UK_Careers



Information for Alumni

Getting help with finding your perfect career doesn't have to stop when you leave Southampton. As a member of the alumni community you will be able to access a variety of networks and benefits which could help you both now and in the future.

This includes access to the Careers and Employability Service, meaning you can take advantage of workshops, resources and events to help you find your first graduate job, boost your CV, or even to support you in changing careers later in life.

Alumni Branches

You can also join one of our alumni branches located in the UK and across the world. Branches offer alumni an opportunity to network with people from a variety of sectors and at differing stages of their careers. They may also hold events and sessions aimed at professional development. In addition to the professional networking benefits, branches enable alumni to remain connected with one another as well as to the University and to enjoy socialising with others who have shared the Southampton experience.

Resources available to alumni

- Access to Career and Employability Service support and events
- Alumni email account for alumni graduating from Summer 2013 onwards, helping you stay in touch with the University and your friends
- 10% discount on postgraduate study
- A network of more than 200,000 Southampton alumni spanning 178 countries
- Access to an exclusive LinkedIn group for Southampton alumni
- Alumni branches in the UK and globally
- Targeted networking and social events
- Use of resources in the University libraries

Give Back

Alumni have a vital role to play in enhancing the employability of current students. In the future you could be on a career panel, mentor a student, give a career talk or represent your place of work at graduate recruitment fairs and career events.

As well as supporting your University, volunteering is a great way to enhance your own skills and experience and to help you in your career progression.

Useful Links

See our website for full details of alumni benefits and services and for ways to get involved with your alumni community.

www.southampton.ac.uk/alumni

Find us on Facebook, Twitter and LinkedIn.

Did you know?

Alumni have life-long access to Career and Employability Service support and events. For more details, please visit:

www.southampton.ac.uk/careers/alumni

Voices of experience. Career Mentoring

- Provides alumni the opportunity to invest in a student's career, by imparting knowledge of a particular career sector or profession.
- Helps alumni to develop their mentoring and people skills.

For more information, please visit:

www.southampton.ac.uk/careers/mentoring

**WORK YOUR WAY
TO THE TOP!**

Some of our best began right where you are now.
So join Softcat to get started.

As a provider of IT infrastructure to the corporate and public sectors we have great opportunities and are currently recruiting for account executive roles at our Marlow, London, Bristol, Leeds, Manchester and Glasgow offices.

- Industry Recognised Training
- Uncapped Commission
- Fantastic Career Progression
- Competitive Salary and Amazing Perks


softcat.com/join-us
careers@softcat.com

Softcat

GREAT PLACE TO WORK Best Workplaces 2015
Category: Large United Kingdom

Gain business experience. The Student Consultancy

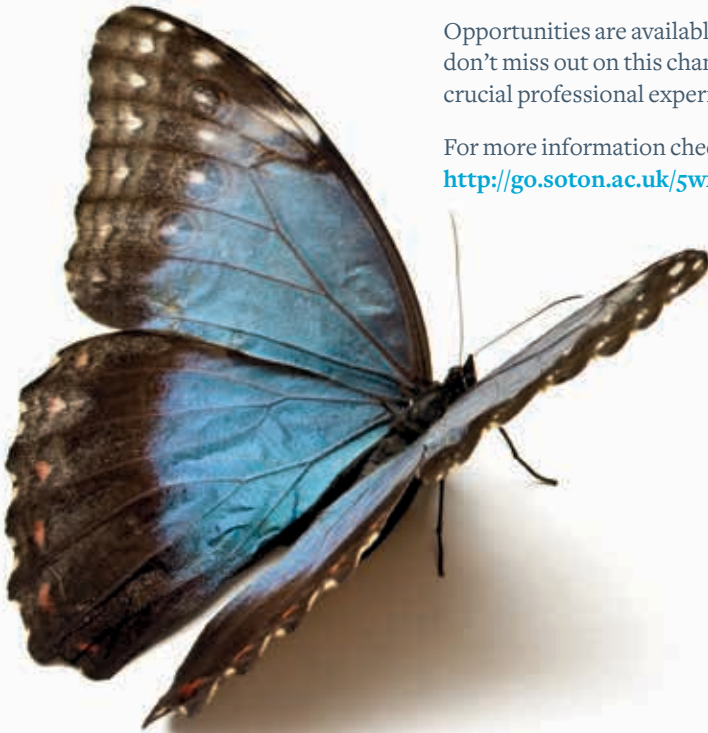
The Student Consultancy programme offers you the opportunity to gain business experience by delivering solutions to local organisations. You will work together in a small team of students from various degree disciplines, on an 8 week project during term-time.

We work in partnership with IBM to provide specialised training and all students who complete a project will receive £250.

Opportunities are available from a wide variety of sectors, so don't miss out on this chance to build your CV and gain some crucial professional experience.

For more information check out our website:

<http://go.soton.ac.uk/swx>



Visa Information

International Students – Working During Your Studies

International Students on degree-level courses are normally permitted to work up to 20 hours per week during term-time, and full-time in vacations. Students and Tier 4 (General) Migrants on degree-level courses may NOT:

- Work for more than 20 hours per week in term-time
- Engage in business, self-employment or provide services as a professional entertainer or sports person
- Pursue a career by filling a full-time, permanent vacancy

Students on Masters courses are expected to be writing their dissertation over the summer vacation and are not deemed to be ‘on vacation’ until their course finishes. They should therefore restrict their hours of work to 20 hours per week until it has. Once their programme has finished, Masters students are treated as being ‘on vacation’ for work purposes for up to 4 months until either they leave the UK (on or before the date their Tier 4 visa expires), or they apply to change their immigration status to another category of the Immigration Rules.

PhD students are entitled to a total of 8 weeks vacation in any one academic year, to be taken by agreement with their supervisor. PhD students who intend to work full-time in vacations should ensure that this has also been approved by the Tier 4 Compliance Team in Student Records, and that a note to this effect has been placed on their file.

Students who are ‘on vacation’ can work full-time, subject to the restrictions above.

International Students – Working After Studies

Students who have successfully completed their studies will be permitted to switch into Tier 2 (General) from within the UK provided they have a job offer with an employer that holds a Tier 2 sponsor licence and submit a valid application before their Tier 4 leave expires.

Once the employer has issued the Certificate of Sponsorship the applicant should submit an application for ‘Leave To Remain’ (a visa) under Tier 2 (General) but can start working for the employer immediately if the employer is A rated or above. There is no requirement to wait until the visa has been issued.

Applicants applying to switch from Tier 4 (General) to Tier 2 (General) from April 2012 need to meet all of the requirements of Tier 2 but the job will not be subject to the Resident Labour Market Test.

PhD students who pass their visa with minor corrections may be eligible to apply for the Tier 4 Doctoral Extension Scheme (DES) which will give them an additional 12 months of Tier 4 (General) immigration permission in which to look for and start work in the UK. Tier 4 DES visa holders cannot work as a doctor or dentist in training, or as a professional sports person or sports coach with this type of visa, but there are no other restrictions on the hours or type of work they can do. DES visa holders who wish to remain in the UK for longer than 12 months would need to ‘switch’ into Tier 2 or another category of the Immigration Rules before their DES visa expires.

Further information

For more information on Tier 2 please see

<https://www.gov.uk/tier-2-general>

and for Tier 4 (DES) see

<https://www.gov.uk/tier-4-general-visa>

You could also contact the Visa Guidance Team by email at visa@southampton.ac.uk



Use the key to identify exhibiting employers which hold a Tier 2 Licence and make sure you discuss your application with them.

Hot job opportunities. Graduate Recruitment Fair



**Wednesday 4 May 2016
11.00am–3.00pm**

**Garden Court, Building 40
Highfield Campus**

Our exhibitors will be of interest to you,
whatever your year group or subject.

Graduates can find out about opportunities
available now, while continuing students will be
able to engage with employers to explore future
employment possibilities.

[http://www.southampton.ac.uk/careers/students/
events-workshops-fairs/fairs/grf.page?](http://www.southampton.ac.uk/careers/students/events-workshops-fairs/fairs/grf.page?)

Further information

How do I book onto a Careers and Employability Event?

Go to <https://mycareer.soton.ac.uk>

Log in with your student ID.

Visiting the Careers and Employability Service

The Careers and Employability Service is located in Building 37 on the Highfield Campus.

Careers and Employability Service Opening Hours

The Careers and Employability Service opening hours are as follows:

Term-time opening hours 9am – 6pm

Vacation opening hours 9am – 5pm

During this time you will be able to:

- Use the resources in the Information Centre
- Attend a range of events and webinars
- Speak to an advisor during our Drop-In sessions

Contact us

Tel: (0)23 8059 3501

Email: careers@southampton.ac.uk

www.southampton.ac.uk/careers

Twitter: http://twitter.com/UoS_Careers

The Careers and Employability Service aims to ensure its services and events are accessible to all. If you are planning to use the Careers and Employability Service or attend any of our careers events and have specific requirements that you would like us to be aware of, please contact us when booking and we will make every effort to meet your needs.

All reasonable care has been taken in the preparation of this programme. However the University accepts no responsibility for the accuracy of the information contained relating to external organisations, nor for any breach of copyright. Inclusion of information about an external organisation in this programme does not imply a recommendation by the University and any student entering into an arrangement or agreement with any of them should rely upon their own enquiries and seek independent advice where appropriate.

www.southampton.ac.uk/careers/fairs
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