

Collaboration with the University of Southampton

Opportunities to recruit and engage with our students

For further details contact: Career Destinations | Email: employ@southampton.ac.uk | Tel: 023 8059 3501
www.southampton.ac.uk/careers

Student Recruitment for graduate, holiday, term-time and placement opportunities

Type of engagement	Description	Timeframes	Costs	Benefits for your company
Advertise a vacancy.	Online via the Career Destinations website e-jobs www.southampton.ac.uk/careers/employers/services/vacancies.html	Available throughout the year.	Free.	Vacancy will be visible to all current students and graduates (who have graduated within three years).
	Local small to medium companies can advertise on the Graduate Jobs South website. www.graduatejobssouth.co.uk	Available throughout the year.	Free.	Vacancy will be visible to all students and graduates in the South.
Careers fairs.	Take part in our careers fairs.	Booking needed two months ahead of the event.	Variable up to £450, see website.	Meet and speak directly to potential employees.

Marketing and Recruitment - raise the profile of your organisation at the University

Type of engagement	Description	Timeframes	Costs	Benefits for your company
Employer presentation	Provide a presentation to students about your organisation or a practical seminar around your recruitment processes. May be run across a number of disciplines or targeted at a particular group.	Booking subject to availability. Early booking recommended.	Costs vary, see website.	Opportunity to promote your brand to students and/or recruit students.
Employability skills workshop/talk	Career development advice – eg CV writing, mock interviews etc.	Booking subject to availability. Early booking recommended.	Free.	Contribute to students careers education and build brand awareness.
Work shadowing and familiarisation visits	Students visit your organisation for a tour, presentations, interactive workshops or to shadow a member of staff.	Can be delivered throughout the year.	Free.	Students gain valuable experience and insights into your company.
Print advertising	Advertise in the Career Planning Guide, an annual publication with a print run of 5,000 distributed to staff and students.	April.	From £300 – £2,000	Raises the profile of your organisation to a student and staff audience through high profile brochures.
Online advertising	Company profile with logo and link on the Career Destinations website.	Can be arranged throughout the year. Profile text required by 01/09	£100 per academic year.	
Plasma Screen Advertising	Advertise on our plasma screens strategically placed in high traffic areas such as Career Destinations reception and waiting room.	At least one week before you want it to go live.	£50 + vat per slide per week	Raises company profile, and gets your message across to engaged students in the right environment.
Sponsorship	Sponsorship of careers events and fairs, Student Enterprise, or other projects.	Throughout the year.	From £200	Increase brand awareness.
Mentoring	Provision of career mentoring to a student or group of students from a particular discipline.	Throughout the year.	Free.	Raises the profile of your organisation and provides staff development opportunities.
Technical lecture or technical case study	Specialist from your organisation gives a lecture as part of a module of study. Provision of an industrial case study for use in learning.	Needs to be agreed in advance with the academic school.	Free.	Opportunity to promote your company to a specific set of students in a specific discipline.
Participation in school Industrial Advisory Boards	Many schools conduct Industrial Advisory Boards on an annual basis to gain employer feedback on the suitability of the curriculum and ideas for the future.	Varies by school.	Free.	Your company has the opportunity to influence the academic programmes and be associated with a school.

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Opportunities to access student and academic expertise and leverage funding

For further details contact: Dr Phil Jewell | Tel: 023 8059 8568 | Email: pej@southampton.ac.uk

Programme	Timescale	Cost to company	Outcome
Undergraduate Student Project	Idea submitted February Project taken up in September Outcome available following May	Negligible – cost of specialist materials	Student produces final report on the project brief.
Undergraduate Student Work Placement	July to September	Approximately £12,000 pro rata	Student works in company for agreed period and report is produced.
Postgraduate Student Project	Deadline to submit and agree project brief varies by school. Project taken up at the end-June and carried out July to September.	Some variation between courses but approximately £3,000 per project	MSc student carries out project on topic defined by the company under supervision of an academic and the company.
Shorter KTP	Projects can last 10–40 weeks. There are regular submission deadlines throughout the year.	Minimum £400 per week of project	Highly qualified graduate works in company and project manages an agreed programme. Includes a training element for all parties re SME environment
Consultancy	Driven by customer requirements	Average £800 per day + cost of specialist equipment	Focused expertise to address specific problems posed by the company.
Knowledge Transfer Partnerships	Programmes last 1-3 years and take about 6 months to set up.	Minimum of £20,000 per annum	Highly qualified graduate works in company and project manages an agreed programme.
Engineering Doctorate	Programmes last 4 years and, depending on the availability of graduates, can be set up within a short timescale.	Average £6,000 per annum	Highly qualified graduate works part-time in company whilst studying for an industry related PhD.
CASE Studentships (Co-operative Awards in Science & Engineering)	Programmes last 3 years and run in line with the academic year September to August	Approximately £7,000 per annum	PhD programme influenced by company's research requirement. Student required to spend at least 3 months working at the Company, during the period of their award but programme conducted at the University
Knowledge Transfer Secondments	1–12 months full or part time	Variable project based costs	Inward and outward secondments to exploit engineering and physical science research.
Sponsored Research Programmes	Programmes typically last more than 6 months	Depends on duration and size of team	Research progressed to company's specification.
Sponsored students (studentships)	3-4 years (Undergraduate) 1 year (full-time MSc) 2 years (part-time MSc)	Large variation between companies and courses	Trained student usually committed to work for company for a specified period after course completed
Continuing Professional Development (CPD) and Training			Courses can be developed bespoke or existing student course material packaged.

Intellectual Property Rights - the University has a range of standard IPR agreements to cover the types of interaction above.

Other Schemes available:

STEP (Shell Technology Enterprise Programme): Work placements for Undergraduates in SMEs, typically lasting about 8 weeks.

Contact: Patsie Sutcliffe | E-mail: patsie@sinc.co.uk | Tel: 01273 704404 | Website: <http://www.step.org.uk/>

Year In Industry: Pre-University, gap year students who work in the company for 12 months.

Contact: Maria Taylor | Email: Southern_area@yini.org.uk | Tel: 023 8059 2430 | Website <http://www.yini.org.uk/>