

# Southampton Law School Careers Programme

**11th – 15th November 2019**

# Welcome to the 2019 Careers Programme.

This is a unique programme designed specifically for Southampton Law students to improve your understanding of the range of careers open to you following your degree course.

Many of the sessions are led by graduates of our Law School and you will not only learn from their experience but also get the opportunity to network and broaden your range of contacts.

We are sure that each of you will make the most of this fantastic range of opportunities, as part of the unparalleled career support provided by Southampton Law School.

**Dr Harry Annison**, Associate Professor and Year 2 Co-ordinator

**Jan Steele**, Senior Tutor and Careers and Employability Co-ordinator

## PLEASE NOTE

- The majority of sessions will take place in the Senate Room, Building 37, Room 4049 apart from all sessions on Monday 11th November and two on Friday 15th November. For details please consult the Programme carefully.
- There are no lectures or tutorials for second year students this week.
- All students are expected to sign-up for a minimum of five sessions over the week; this will be monitored and a certificate awarded.
- To register for a session, please click on the title of session and this will take you to the relevant registration page.

## Quotes from Year 2 students attending previous Programmes

“I really enjoyed the week and it gave me some clear direction on where I wanted to work and which departments I’m interested in”

“The quality and range of speakers and sessions was excellent as there was something for everyone and the option to choose which sessions to attend was nice”

“I believe the programme is essential for helping students to explore their options for the future”

“Thoroughly enjoyable. Well organised and very motivating to see who our alumni are and how successful they are”

“The speakers were inspiring, in that they held positions and were the type of person which I aspire to be. Also, they had entertaining anecdotes and the information presented seemed real-world applicable and not classroom-y”

# Southampton Law School Careers Programme 11-15 November 2019

	Monday 11 <sup>th</sup> November	Tuesday 12 <sup>th</sup> November	Wednesday 13 <sup>th</sup> November	Thursday 14 <sup>th</sup> November	Friday 15 <sup>th</sup> November
<b>Locations</b>	Building 67/1037 (Session 1 only) and Garden Court (Building 40)	Senate Room (4049), Building 37	Senate Room (4049), Building 37	Senate Room (4049), Building 37	Senate Room (4049), Building 37 Law Commission talk <b>only</b> will take place in Building 4 (4003) at 1200
<b>10:00-11:00</b>		<b>Non-Legal Careers in the Civil Service - Life in the Civil Service Fast Stream</b> (Dimitri Vinnikov, Civil Service Fast Stream Trainee)	<b>An Introduction to Alternative Careers for Law Graduates</b> (Kelly Cumming, The Careers and Employability Service)	<b>Business Development Skills and Future Success as a Lawyer</b> (Alan Corcoran, Partner, Shoosmiths)	<b>Life as a Catastrophic Injury Lawyer</b> (Sian Langer, Associate Solicitor, BLM)
<b>11:00 – 12:00</b>	<b>Introduction to the Law School Careers Programme</b> (Professor Brenda Hannigan, Head of School and Mark Telford, Deputy Head of School and Director of Education)	<b>Future Bar Training – 2019 and beyond</b> (Christopher Kessling, Head of Recruitment and Admissions, Inns of Court College of Advocacy)	<b>A Seat at the Top Table: Life as a Company Secretary</b> (Charlotte Maybury, Assistant Company Secretary, Zurich)	<b>Postgraduate Training for Solicitors – LPC and SQE</b> (Representative from the University of Law)	<b>Clothes and Contracts: Working In-House in Fast Fashion</b> (Charlie Welman, Solicitor, New Look)
<b>12:00 – 13:00</b>	<b>Working as a Lawyer in Government</b> (Ben Dean and Stephen Underwood, Lawyers, Government Legal Department)	<b>How to create a Bar CV</b> (Christopher Kessling, Head of Recruitment and Admissions, Inns of Court College of Advocacy)	<b>Commercial Legal Practice in the 21<sup>st</sup> Century – products, coding and data science</b> (Martin Stockdale, Partner and Head of Fraud, Kennedys Law LLP)	<b>The Importance of Work Experience, Placement &amp; Internship</b> (Sarah Jackson, The Careers and Employability Service)	<b>Life after Law School and Working in Prison Law</b> (Yasmin Karabasic, Legal Assistant and Trainee Legal Executive, Swain & Co Solicitors) <b>Careers at the Law Commission</b> (Stephen Lewis, Law Commissioner and Tabitha Brown, Research Assistant, The Law Commission)
<b>13:00-13:30</b>					<b>Joint Enterprise Appeals Project</b> Dr Harry Annison (Associate Professor)
<b>14:30 – 15:30</b>	<b>Unlock your Potential with Unlocked Graduates</b> (Grace Mulholland, Recruitment Graduate Intern, Unlocked Graduates)	<b>The Journey from Southampton Law Student to International Commercial Lawyer</b> (Stephanie Eaton, Associate Solicitor, Signature Litigation LLP)	<b>Careers Opportunities – Law, Risk and Personal Finance</b> (Vivine Cameron, Chartered Insurance Institute and a panel of expert speakers)	<b>Data Privacy Lawyers (by accident)</b> (Tughan Thuraisingam and Shervin Nahid, Data Privacy Lawyers, PwC)	<b>Client Care across a Full Service Firm</b> (Claire Merritt, Partner, Paris Smith LLP)
<b>15:30 – 16:30</b>	<b>The Southampton Legal Market</b> (Robert Foster, Co-Founder, Qconnectd)	<b>Maximise your chances of a Training Contract with a global law firm</b> (Laura Chandler, Partner, Giovanni Castronovo, Managing Associate and Sian Harding, Trainee, Mishcon de Reya LLP)		<b>Studying for an LLM</b> (James Davey, Professor of Contract and Commercial Law)	<b>Real Lawyers for Real People</b> (Tim Bennett, Senior Associate Irwin Mitchell)
<b>16:30 – 17:30</b>	<b>A First Class Lawyer in Changing World</b> (Anthony Williams, Jomati Consultants LLP)	<b>From City to County</b> (Jack Gardener, Director, Phillips Solicitor)	<b>Working as a Barrister and Solicitor in Criminal Law</b> (Victoria Hill, 12CP and Kate Green, Solicitor, Renshaw Derrick and Company)	<b>Working as a Barrister and Solicitor in Family Law</b> (Carol Davies, College Chambers and Bryan Scant, Coffin Mew)	<b>Working in Employment Law</b> (Andrew Crudge, Associate, Trethowans)

# Monday 11<sup>th</sup> November

**11.00 – 11.45**

**Building 67, Room 1037**

## **Introduction to the Law School Careers Programme**

Professor Brenda Hannigan and Mark Telford will welcome you to the Careers Programme. This session will provide essential information to enable you to make the most of these opportunities.

**Registration is not required, all students are expected to attend.**

*Professor Brenda Hannigan, Head of School and Mark Telford, Deputy Head of School and Director of Education*

**12 noon – 13.00**

**Building 40 – Garden Court (Garden End)**

## **Working as a Lawyer in Government**

This talk will provide an overview of the high profile and stimulating work in the Government Legal Department (GLD) and explain what it does, including our unique function of turning policy into law.

The presentation will also look at the similarities and differences between working as a government lawyer and working in private practice. The application process for a training contract/pupillage, including the skills we look for and how you can acquire or develop them and training with the GLD.

*Ben Dean and Stephen Underwood, Lawyers, Government Legal Department*

**14.30 – 15.30**

**Building 40 – Garden Court (Garden End)**

## **Unlock Your Potential with Unlocked Graduates**

Unlocked Graduates is a two year programme that is putting brilliant graduates at the heart of prison reform. It is a unique leadership programme where participants work as frontline prison officers while completing a fully-funded master's degree in leadership. They support prisoners to turn their lives around, lead system change and develop the skills to excel no matter where they go in the future. Participants also get to complete a 2-week work experience at a choice over 100 companies, one of which is Clifford Chance.

Grace Mulholland, a Southampton alumnae, will deliver this presentation and give you a strong insight into the graduate scheme and the type of candidate we are looking for... you might be a stronger applicant than you think.

*Grace Mulholland, Recruitment Graduate Intern, Unlocked Graduates*

**15.30 – 16.30**

**Building 40 – Garden Court (Garden End)**

## **The Southampton Legal Market**

This session will provide an overview of the wide variety of law firms and how to choose the right firm for you.

*Robert Foster, Co-Founder, Qconnectd*

**16.30 – 17.30**

**Building 40 – Garden Court (Garden End)**

## **A First Class Lawyer in a Changing World**

A review of the attributes which make a first class lawyer and the importance of understanding the clients business issues. The presentation will also consider how the legal market will develop over the coming years

*Anthony Williams, Jomati Consultants LLP*

# Tuesday 12<sup>th</sup> November

All sessions today will be held in the Senate Room (4049), Building 37

**10.00 – 11.00**

## **Non-Legal Carers in the Civil Service – Life in the Civil Service Fast Stream**

This presentation will provide an in-depth introduction into the vast career options available across the Civil Service for Civil Service Fast Streamers during their time on the leadership development programme and beyond. The presentation will cover key areas – my journey from the Southampton Law School to the Civil Service Fast Stream (including a period working in a boutique commercial litigation firm), as well as an introduction to the Fast Stream and its opportunities, and an overview of the application process and the main differences that I've found between working in the private and public sectors.

*Dimitri Vinnikov, Civil Service Fast Stream*

**11.00 – 12 noon**

## **Future Bar Training – 2019 and beyond**

Training for the Bar is changing. This presentation describes those changes, the future options available and the new ICCA two-part Bar Course, an excellent opportunity for those interested in training for the Bar to understand what lies ahead and to prepare for the future.

*Christopher Kessling, Head of Recruitment and Admissions, Inns of Court College of Advocacy*

**12 noon – 13.00**

## **How to create a Bar CV**

If you are actively considering a career at the Bar, much of what you do now can have a positive impact both upon your application for postgraduate Bar Training but also your application for pupillage. This presentation is designed to assist students to avoid common pitfalls and develop a CV which is focused and meaningful.

*Christopher Kessling, Head of Recruitment and Admissions, Inns of Court College of Advocacy*

**14.30 – 15.30**

## **The Journey from Southampton Law Student to International Commercial Lawyer**

Having studied law at the University of Southampton I will be discussing my career as a litigation and international arbitration lawyer, what my day to day work is like and how I got to where I am today. I will also be discussing the differences in working for two very different types of employers, Herbert Smith Freehills LLP, in both London and Singapore, and Signature Litigation LLP. I am happy to answer any questions you may have on a career in law.

*Stephanie Eaton, Associate Solicitor, Signature Litigation LLP*

**15.30 – 16.30**

## **Maximise your chances of a Training Contract with a global law firm**

This session will give students an insight into the practice of international law firms who select trainees only from those students who attend one of their vacation schemes, as they believe that it is the most efficient way for them to assess whether candidates adequately demonstrate the type of skills and attributes that they are looking for. This is an unique opportunity for you to question representatives from Mishcon de Reya (the law firm which represents Gina Miller) about this approach and find out what graduate recruiters are really looking for in their trainees. It also gives you the opportunity to discover what working in the law is really like as well as an insight into life as a trainee.

*Laura Chandler (Partner), Giovanni Castronovo (Managing Associate) and Sian Harding (Trainee), Mishcon de Reya LLP*

**16.30 – 17.30**

## **From City to County**

This session will cover how a career can take you from global law firms (Clyde & Co, and White & Case) to a Hampshire law firm based in Basingstoke. During this talk, Jack will discuss the differences between working and training at a City firm compared to a smaller county firm.

*Jack Gardener, Director, Phillips Solicitors*

# Wednesday 13<sup>th</sup> November

All sessions today will be held in the Senate Room (4049), Building 37

**10.00 – 11.00**

## **An Introduction to Alternative Careers for Law Graduates**

This session is aimed at those who want to explore career options other than solicitor or barrister. It will introduce students of the range of careers open to Law graduates, both related to Law and in other fields. Students will also gain an awareness of the skills developed through a Law degree, skills that graduate recruiters seek, see examples of destinations of recent Southampton Law graduates and know what next steps to take in their career planning.

*Kelly Cumming, The Careers and Employability Service, University of Southampton*

**11.00 – 12 noon**

## **A Seat at the Top Table: Life as a Company Secretary**

Charlotte Maybury graduated from the University of Southampton with a first in Law in 2012 and is now a Chartered Secretary working for Zurich. This session will describe her career path to date, the role of the company secretary and path to qualification and why she loves having a seat at the top table.

*Charlotte Maybury, Assistant Company Secretary, Zurich*

**12 noon – 13.00**

## **Commercial Legal Practice in 21st Century – products, coding and data science**

What is involved in running a commercial legal practice today and what does the future legal practice look like? What do clients want? Why am surrounded by coders, data scientists? Why am I selling product? Why am I speaking a language I do not recognise from my legal education?

*Martin Stockdale, Partner and Head of Fraud, Kennedys LawLLP*

**14.30 – 16.00**

## **Career Opportunities – Law, Risk and Personal Finance**

Are you a budding legal eagle and interested in exploring other opportunities such as in-house Legal Counsel, In-house Legal investigator? From cyber risk to climate change, you will help people and businesses to manage risks including, drones, driverless cars and much more. The insurance sector has significant influence in the economy and international reach - a career in insurance is your passport to success.

*Vivine Cameron, Education Partnerships Executive, Chartered Insurance Institute and a panel of expert speakers*

**16.30 – 17.30**

## **Working as a barrister and solicitor in Criminal Law**

With more solicitors conducting their own advocacy and the availability of the Public Access Scheme for the Bar, what do solicitors and barristers really do on a day to day basis? This talk will explore the roles of solicitors and barristers in the field of criminal law. Your questions are encouraged.

*Victoria Hill, Barrister, 12CP and Kate Green, Solicitor, Renshaw Derrick and Company*

# Thursday 14<sup>th</sup> November

All sessions today will be held in the Senate Room (4049), Building 37

**10.00 – 11.00**

## **Business development skills for future success as a lawyer**

---

A light hearted and interactive presentation that will explore how you can differentiate yourselves from your peers when you start to practice law. What makes a law firm retain a 2<sup>nd</sup> year trainee? How do you go about standing out from the crowd? How do you win new clients? And how do you work a room? These are the essential skills you need to move up the ladder.

*Alan Corcoran, Partner, Shoosmiths*

**11.00 – 12 noon**

## **Postgraduate Training for Solicitors – LPC and SQE**

---

Interested in furthering your legal career?

Come to our session which will discuss both the LPC (Legal Practice Course) and the new SQE (Solicitors Qualifying Examination). Discover how these courses at ULaw will shape you into the trainee solicitor that firms are looking for.

*Representative from The University of Law*

**12 noon – 13.00**

## **The Importance of Work Experience, Placement & Internship**

---

Your chance to find out about your options for legal work experience opportunities through your Careers & Employability Service. The presentation will look at the Excel Southampton Internships, Year in Employment, Volunteering, Business Innovation Programmes with a focus on the legal industry. This will be followed by a Q&A session.

*Sarah Jackson, Work Experience Advisor, The Careers and Employability Service, University of Southampton*

**14.30 – 15.30**

## **Data Privacy Lawyers (by accident)**

---

Data privacy has massive importance in the economy and, of course, in our own personal lives. In recent years, there has been an explosion of interest in this area fuelled by high profile cases such as the Edward Snowden revelations and the Facebook/Cambridge Analytica scandal. In this talk, PwC data privacy lawyers Tughan Thuraisingam and Shervin Nahid will provide insight into how they 'fell' into this area and what it's like being a data privacy lawyer in a global multidisciplinary professional services firm.

*Tughan Thuraisingam and Shervin Nahid, Data Privacy Lawyers, PwC*

**15.30 – 16.30**

## **Studying for an LLM**

---

This session will offer invaluable advice on why you should consider postgraduate study, the different types of courses available, what you should look for and the issues to consider before embarking upon postgraduate study.

*James Davey, Professor of Contract and Commercial Law*

**16.30 – 17.30**

## **Working as a barrister and solicitor in Family Law**

---

With more solicitors conducting their own advocacy and the availability of the Public Access Scheme for the Bar, what do solicitors and barristers really do on a day to day basis? This talk will explore the roles of solicitors and barristers in the field of family law. Your questions are encouraged.

*Carol Davies, Barrister, College Chambers and Bryan Scant, Solicitor, Coffin Mew*

# Friday 15<sup>th</sup> November

**10.00 – 11.00**

**Senate Room (4049), Building 37**

## **Life as a Catastrophic Injury Lawyer**

An introduction to life as a lawyer dealing with claims resulting from catastrophic injuries, usually valued well in excess of £1 million. This includes the types of claims resulting from such injuries (brain injuries, spinal injuries and amputations), case management and a look ahead to the future of such claims.

*Sian Langer, Associate Solicitor, BLM*

**11.00 – 12 noon**

**Senate Room (4049), Building 37**

## **Clothes and Contracts: Working In-House in Fast Fashion**

A creative alternative to private practice...an introduction into the working life of a junior lawyer working in-house at New Look. This presentation is designed to give students an overview of in-house practice within fast-paced fast-fashion environment.

*Charlie Welman, Solicitor, New Look*

**12 noon – 13.00**

**Senate Room (4049), Building 37**

## **Life after Law School & Working in Prison Law**

This session will be given by a Southampton Law School Alumni and will cover life after graduation, the different paths that people can take to become a Lawyer and give students an insight into the world of Prison Law and the work we do in the Prison Law Department at Swain & Co Solicitors. Students will also have the opportunity to ask any questions.

*Yasmin Karabasic, Legal Assistant and Trainee Legal Executive, Swain & Co Solicitors*

**12 noon – 13.00**

**Building 4, room 4003**

## **Careers at the Law Commission**

You have all read Law Commission consultation papers and reports, but have you thought about how the Commission works and how its recommendations become law? This session is an opportunity to find out about the Law Commission works and about how you could start your legal career working to reform the law as a Research Assistant.

*Stephen Lewis, Law Commissioner and Tabitha Brown, Research Assistant, The Law Commission*

**13.00 – 13.30**

**Senate Room (4049), Building 37**

## **Joint Enterprise Appeals Project**

This talk will inform you about the Joint Enterprise Appeals Project (JEAP) organised nationally by the JENGbA campaign group. We have two cases for this academic year, and you will hear about the issue of JE, the project, and what it will involve. Year 2 students are prioritized for JEAP, but all interested students welcome to attend.

*Dr Harry Annison, Associate Professor*

**13.00 – 14.15**

**Hartley Lounge, Building 38**

## **Pizza Lunch**

Students are invited to join the speakers and staff to celebrate the final day of the Careers Programme.

**14.30 – 15.30**

**Senate Room (4049), Building 37**

## **Client Care across a Full Service Firm**

We will explore how to deal with clients and explore practical case studies of common client care issues in a law firm that covers most areas of law and all types of clients from private individuals to dealing with large commercial businesses.

*Claire Merritt, Partner, Paris Smith LLP*

**15.30 – 16.30**

**Senate Room (4049), Building 37**

## **Real Lawyers for Real People**

An overview of various areas of law and the day to day tasks of a lawyer. This presentation will also include a discussion and details of the different routes into law and becoming qualified.

*Tim Bennett, Senior Associate and paralegals, Irwin Mitchell*

**16.30 – 17.30**

## **Working in Employment Law**

There is no typical day in Employment law - that's one of the things that makes it such an interesting area of law to specialise in. This talk will aim to give you an insight into some of the main aspects of the role. It will set out the issues and the challenges that can arise, so that you will be better informed as to whether Employment law would be of interest to you.

*Andrew Crudge, Associate, Trethowans*