



Stand out from the crowd  
The Careers and Placements Fair 2015

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We would like to extend a warm welcome and thank students, exhibitors and our alumni for attending this event. We are delighted to see familiar and new exhibitors on campus this year, and we look forward to continuing this relationship.

Our new Careers and Placements Fair will appeal to students seeking placement and graduate opportunities.

Career Destinations is committed to offering the best possible opportunities to our students and to that end, as well as larger graduate recruiters, a greater number of smaller local companies (SMEs) will be attending this event than in the past at other fairs. You may not have heard of some of these companies but they have a wide range of graduate roles and/or opportunities to gain a variety of experiences and skills through work placements. This Fair is an excellent platform for you to market yourself to your chosen industry, explore what roles and opportunities are available, and to build useful contacts for future reference.

You will also be able to seek advice from Career Destinations, your university careers service, and get tips on writing your CV at our CV Advice talks – all available on the day. Come and see us on stand 11 and see page 4 for further information on the talks.

Placements are increasingly popular within our student body and widely recognised as a valuable way of gaining experience within the workplace and developing key employability skills. Come and see the Excel Southampton Placements Programme team on stand 12 for information on how to apply and / or attend one of the talks the team will be giving at the Fair. For more information please see page 4.

We would like to take this opportunity to thank Smoothwall for sponsoring our Careers and Placements Fair:



## Key

Use this to see at a glance the opportunities the exhibiting employers are offering. Check individual employer websites for more details.

- |   |   |  |
|---|---|--|
|  Summer Internships                                    |  Accepts Graduates from any Discipline |  Holds a Tier 2 Licence               |
|  Placement Opportunities Available Throughout the Year |  Local Vacancies                       |  Southampton Alumni Expected on Stand |
|  Work Experience Opportunities                         |  Worldwide Vacancies                   |  |

## Further information

For more information of the opportunities exhibitors are offering, please see the Exhibitor Profiles.

A stand plan can be found in the centre of the brochure.



# Guiding you to your full potential. Career Destinations

## Prepare for the Fair

The Careers and Placements Fair is an excellent way of making direct contact with employers – but it can be overwhelming if you do not know how to approach it. It is important to prepare for the Fair, to make sure you maximise your time with exhibiting organisations and ensure you are clear of the opportunities being offered. To learn how you can impress employers and to follow up promising first encounters, attend our ‘Prepare for the Fair’ session. Register your place via the Events Calendar at [www.student.careers.soton.ac.uk/eventscalendar](http://www.student.careers.soton.ac.uk/eventscalendar)

26 February 12.00–13.00 – hosted by Career Destinations

27 February 13.00–14.00 – hosted by Smoothwall

## Talks at the Fair

### CV Advice Talk

Applying for a job or further study? Need initial advice on your application form, personal statement or CV? Attend the CV Talk at the Fair hosted by a University of Southampton Career Practitioner for advice on how to stand out from the crowd.

The talk will run twice at the Fair – from 11.15–11.45 and 13.45–14.15 in the Hartley Suite, Building 38, Highfield Campus.

There is no need to book a place at the talks. However, places are limited and will be allocated on a first come first served basis on the day.

### Excel Southampton Placement Programme Talk

The Excel Southampton Placements team will also deliver a presentation about the benefits of participating in the Programme and how to apply. As part of the talk, you will hear first-hand from guest speakers, both a student and employer, who have been involved in the Programme.

The talks will run twice at the Fair – from 12.00–13.00 and 14.30–15.30 in the Hartley Suite, Building 38, Highfield Campus.



Career Destinations, your university careers service

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)



# Excel Southampton Placement Programme

The Excel Southampton Placement Programme, coordinated by Career Destinations, provides placement opportunities exclusively for University of Southampton students to gain great work experience. Each year around 400 placement opportunities are available for 4-12 weeks; working with local and national SMEs, large corporations, third sector organisations and internally within the University.

Advertised at the beginning of each month, placements take place during the Easter and summer vacation periods and offer experience of working on bespoke projects. Opportunities are available in all manners of sectors and are available to you regardless of your subject. They can be very diverse, from working in a research environment to engineering, retail, marketing or fundraising.

Not only will you be supported by the Excel Southampton Placements team throughout the application process and during the placement, but you will receive a student stipend (funding). If you have found your own placement, for example with a third sector organisation, and this meets the Excel Southampton criteria, you may still be able to access the stipend.

This is a great way to enhance your CV, gain invaluable skills for future applications, build your professional contacts and boost your employability.

## Excel Southampton Awards

The placement programme concludes each year with a reflection activity that provides the opportunity for you to consider the skills you have developed during your placement and use these to enhance your CV and graduate applications.

The Excel Southampton Awards ceremony takes place during the evening of the same day and recognises the significant achievements of students and the contribution of host employers.

## Ryan Fung

2nd Year, MEng

Web intern, Mayflower Theatre and Web intern, Business Ethics and Environment Students programme (SUSU)

### Work experience

“I welcomed the opportunity Excel gave me to get some work experience for my CV. I was unsure about my future career, and because most engineering placements are for final year students, the alternative scheme from Excel provided me with the opportunity to try different roles while gaining valuable experiences.”

### Communication and independence

“My work at the Mayflower Theatre involved designing an app and other web-based projects; at SUSU I worked on a social media campaign and website for the Business Ethics and Environment Students (BEES) programme. In both cases, I learnt how to explain what I was doing without technical jargon to colleagues with less web experience. Communicating well with my colleagues was central to both placements.

Working in an office environment 9-5 and learning to work independently was an enjoyable experience. I had to learn how to approach challenges and manage my own workload, with support from my manager. I also had to fit my work at SUSU around my university commitments, ensuring that everything was completed on time.”

### Application process

“The process of finding and applying for Excel placements was clear and straightforward. This made it easy to find opportunities that suited me. Documents from Career Destinations on preparing for interviews were especially useful. I was surprised that interviews often covered information already provided on my CV and it was good to be ready for that.”



# Information for Alumni

Getting help with finding your perfect career doesn't have to stop when you leave Southampton. As a member of the alumni community you will be able to access a variety of networks and benefits which could help you both now and in the future. This includes access to Career Destinations, meaning you can take advantage of workshops, resources and events to help you find your first graduate job, boost your CV, or even to support you in changing careers later in life.

## Alumni Branches

You can also join one of our alumni branches located in the UK and across the world.

Branches offer alumni an opportunity to network with people from a variety of sectors and at differing stages of their careers. They may also hold events and sessions aimed at professional development.

In addition to the professional networking benefits branches enable alumni to remain connected with one another as well as to the University and to enjoy socialising with others who have shared the Southampton experience.

## Resources available to alumni

- Access to Career Destinations services and events
- Alumni email account for alumni graduating from Summer 2013 onwards, helping you stay in touch with the University and your friends
- 10% discount on postgraduate study
- A network of more than 200,000 Southampton alumni spanning 178 countries
- Access to an exclusive LinkedIn group for Southampton alumni
- Alumni branches in the UK and globally
- Targeted networking and social events
- Use of resources in the University libraries

## Give Back

Alumni have a vital role to play in enhancing the employability of current students. In the future you could be on a career panel, mentor a student, give a career talk or represent your place of work at graduate recruitment fairs and career events. As well as supporting your University, volunteering is a great way to enhance your own skills and experience and to help you in your career progression.

## Useful Links

See our website for full details of alumni benefits and services and for ways to get involved with your alumni community.

[www.southampton.ac.uk/alumni](http://www.southampton.ac.uk/alumni)

Find us on Facebook, Twitter and LinkedIn.

## Did you know?

Alumni have life-long access to Career Destinations' services and events. For more details, please visit:

[www.southampton.ac.uk/careers/alumni/](http://www.southampton.ac.uk/careers/alumni/)

# Visa Information

## International Students – Working During Your Studies

International Students on degree-level courses are normally permitted to work up to 20 hours per week during term-time, and full-time in vacations. Students and Tier 4 (General) Migrants on degree level courses may NOT:

- Work for more than 20 hours per week in term-time
- Engage in business, self-employment or provide services as a professional entertainer or sports person
- Pursue a career by filling a full-time, permanent vacancy

Students on Masters courses are expected to be writing their dissertation over the summer vacation and are not deemed to be 'on vacation' until their course finishes. They should therefore restrict their hours of work to 20 hours per week until it has. Once their programme has finished, Masters students are treated as being 'on vacation' for work purposes for up to 4 months until either they leave the UK (on or before the date their Tier 4 visa expires), or they apply to change their immigration status to another category of the Immigration Rules.

PhD students are entitled to a total of 8 weeks' vacation in any one academic year, to be taken by agreement with their supervisor. PhD students who intend to work fulltime in vacations should ensure that this has also been approved by the Tier 4 Compliance Team in Student Records, and that a note to this effect has been placed on their file.

Students who are 'on vacation' can work full-time, subject to the restrictions above.

## International Students – Working After Studies

Students who have successfully completed their studies will be permitted to switch into Tier 2 (General) from within the UK provided they have a job offer with an employer that holds a Tier 2 sponsor licence and submit a valid application before their Tier 4 leave expires.

Once the employer has issued the Certificate of Sponsorship the applicant should submit an application for 'Leave To Remain' (a visa) under Tier 2 (General) but can start working for the employer immediately if the employer is A rated or above. There is no requirement to wait until the visa has been issued.

Applicants applying to switch from Tier 4 (General) to Tier 2 (General) from April 2012 need to meet all of the requirements of Tier 2 but the job will not be subject to the Resident Labour Market Test.

PhD students who pass their viva with minor corrections may be eligible to apply for the Tier 4 Doctoral Extension Scheme (DES) which will give them an additional 12 months of Tier 4 (General) immigration permission in which to look for and start work in the UK. Tier 4 DES visa holders cannot work as a doctor or dentist in training, or as a professional sports person or sports coach with this type of visa, but there are no other restrictions on the hours or type of work they can do. DES visa holders who wish to remain in the UK for longer than 12 months would need to 'switch' into Tier 2 or another category of the Immigration Rules before their DES visa expires.

## Further information


For more information on Tier 2 please see

<https://www.gov.uk/tier-2-general>

and for Tier 4 (DES) see

<https://www.gov.uk/tier-4-general-visa>

You could also contact the Visa Guidance Team by email at [visa@soton.ac.uk](mailto:visa@soton.ac.uk)

 Use the key to identify exhibiting employers which hold a Tier 2 Licence and make sure you discuss your application with them.



## Sponsor's Welcome

# smoothwall

The Web You Want

Smoothwall is proud to sponsor the 2015 Careers and Placement Fair at the University of Southampton. Achieving a University degree is an important milestone for any graduate. However, it is ultimately your passion, talent and drive to succeed that will help you build a fulfilling and successful career in your chosen field. To achieve your goals and dreams, it is also important to choose an organisation that will support and train you, and which will share your passion for innovation, technology, or science. Good luck with the journey ahead!

To find out how Smoothwall can help you create an exciting and challenging career in technology, please visit our stand.

## Sponsor Profile

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### Smoothwall Ltd

Smoothwall Ltd is a market leader in Internet filtering and security, we're constantly predicting, reacting to, and developing around the ever-evolving Web, creating innovative security technologies.

Our continued growth is down to the ideas and passion of our innovative technical teams. Our product is developed in Perl and C/C++, supported by a wide range of other technologies including Dancer, Docker, Selenium, SQLite with CEROD and NAGIOS to mention just a few.

Graduate vacancies in: IT

Disciplines Graduates accepted from: Computer sciences; IT

<http://smoothwall.com/en-gb/careers>

smoothwall  
The Web You Want

# Join our team!

## Keeping the web safe for users throughout the world is our mission.

As a market leader in Internet filtering and security, we're constantly predicting, reacting to, and developing around the ever-evolving Web to create innovative security technologies.

We're growing as an organisation every day, and that's down to the ideas and passion of our team. Our products are developed in **Perl** and **C/C++**, supported by a wide range of other technologies including **Dancer**, **Docker**, **Selenium**, **SQLite with CEROD**, and **NAGIOS** to mention just a few.

We are always looking for talented people. If you have a desire to succeed in a fast-moving company, and are looking to work in a friendly team made up of highly technical specialists, why not join our Agile team? Your contributions will be valued, and we thrive on your development and progression.

We offer competitive salaries, a pension scheme, life insurance, flexibility for personal development projects, regular company socials, and flexible working hours.



Visit [www.smoothwall.com/careers](http://www.smoothwall.com/careers) to find out more.

## We would not have our incredible technology without incredible people behind it.

# Exhibitor Profiles

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## E3 Consulting

E3 Consulting is an Independent Firm of Specialist Property Tax Surveyors based in Southampton. We work collaboratively with those involved in commercial property, across a broad range of sectors, on projects throughout the UK.

We are a small, friendly and dynamic team operating within an open learning environment, whereby we encourage learning through being open-minded, objective & honest. This collaborative approach enables us to deliver work to a consistent high standard. We are committed to supporting staff to develop both personally & professionally through providing high quality training & support and actively encourage staff participation in networking.

Graduate vacancies in: Property; Law

[www.e3consulting.co.uk/careers](http://www.e3consulting.co.uk/careers)

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## Acano

Acano is an exciting communications technology company with our R&D headquarters based in Uxbridge, West London and new R&D office in Oslo. We develop products which unite previously incompatible audio, video, and web technologies in coSpaces virtual meeting rooms, only radically better.

We have been very successful since our launch in 2013 and continue to grow quickly. To meet this demand we are looking for a range of graduate disciplines including software and hardware engineers.

If you can demonstrate a real interest in technology / IT / Telecommunications, either through work experience or personal hobbies, we would love to hear from you.

Graduate vacancies in: Engineering; IT; Research and Development

Disciplines Graduates accepted from: Physics; Maths; Electrical & Electronic Engineering, Computer Science

<http://acano.com/company/about-acano>

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## Department for Education – Get Into Teaching

If you're aiming for a degree to be proud of, why not use it to start training for a career you can be proud of too? More people with a 2:1 or first degree than ever before are training to be teachers.

There's a range of great training options to choose from. You could receive a substantial tax-free bursary while you train. Good teachers are in demand and there are excellent employment prospects and opportunities for career progression.

Visit us on the Department for Education's Get into Teaching stand to find out more!

Graduate vacancies in: Education

[www.education.gov.uk/get-into-teaching](http://www.education.gov.uk/get-into-teaching)

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## Enterprise Rent A Car

Whichever way you look at it, Enterprise is a huge and hugely successful international car rental company. We've come a long way from our humble beginnings in America way back in the 1950's – we now turnover \$15bn, provide jobs for 70,000 people in 8,000 locations across the UK, Ireland, Europe, USA and Canada. You'll be joining one of our branches as a Management Trainee and in as little as two years you'll have learnt all the business skills you need to run it yourself. You'll be assigned to a branch for hands-on business training, including management skills, finance, marketing, sales and customer service.

[www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

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## Superior Ltd

As a leading manufacturer of high integrity o-rings and seals, every day at Superior we renew our commitment to a culture of continuous improvement in the design, manufacture and supply of o-rings and special mouldings.

Offering opportunities to grow our future talent within the in-house lab. Areas including Chemistry and Material Science.

Graduate vacancies in: Engineering; Chemistry; Material Science

Disciplines Graduates accepted from: Engineering; Material Science; Chemistry

<http://superiorltd.com/careers>

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## Chartered Institute of Management Accountants

CIMA is the only professional body that qualifies accountants solely for business. It's a proven path to fantastic career prospects and high earning potential. A CIMA qualification is highly regarded by leading organisations worldwide and could be your passport to global employability.

CIMA has taken the lead in developing the most relevant financial qualification for business today and is the preferred qualification of the world's top employers.

Graduate vacancies in: Accountancy; Finance; General Management

[www.cimaglobal.com](http://www.cimaglobal.com)

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## QinetiQ

QinetiQ is one of the UK's largest research and technology organisations. Our customers span the worlds of defence, aerospace, security, telecoms, transport, energy, the environment, and many more.

Graduates will encounter problems that define the modern age - and they are trusted to help our customers develop and implement truly innovative solutions. We employ over 9,000 people around the globe, and are committed to developing our graduates, ensuring they become true experts – by thinking and doing things differently.

Graduate vacancies in: Engineering; IT; Research & Development

[QinetiQ.com/careers](http://QinetiQ.com/careers)

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## Benefex

Benefex is one of the most successful reward and benefit providers in the UK, with our own software platform on which we run our various client schemes. Why are we so great? It's all down to our fantastic in-house team, and we're looking for awesome people from all kinds of backgrounds to come and join us on our mission to make work a great place to be for absolutely everyone. Whether you've always wanted to be a developer, a consultant, a user experience specialist, a designer, a communications expert or anything else, we'd love to hear from you.

Graduate vacancies in: Consulting; IT

[www.benefex.co.uk/careers](http://www.benefex.co.uk/careers)

## Explore Learning

Explore Learning is a fast growing company making a difference in children's education.

In 2014 and 2013 Explore were ranked in the top 50 Best Companies to work for in the UK by The Times Top 100.

Launched in 2001, now running 100 centres across the UK benefiting over 100,000 children. Explore work closely with children and parents to create a learning programme that meets their individual needs and maps to the school curriculum.

Explore recruit graduates to make an impact as Assistant Directors – both on running centres as a business, and on the lives of the members who attend.

Graduate vacancies in: General Management; Marketing; Retail; Sales; Teaching; Education

[www.explorelearning.co.uk/careers](http://www.explorelearning.co.uk/careers)

## University of Southampton, Excel Southampton Placement Programme

Are you an enthusiastic and motivated University of Southampton student or recent graduate wanting to gain valuable paid work experience in a particular career sector? If you are then the Excel Southampton Placement Programme could be just what you need! Our scheme offers a wide range of 4-12 week structured internships over the Easter and Summer vacations, based both here on campus and within a wide variety of external organisations. It's a great opportunity to boost your CV and both undergraduate and postgraduate taught masters students are eligible to apply.

[www.southampton.ac.uk/careers/students/experience/placements](http://www.southampton.ac.uk/careers/students/experience/placements)

## University of Southampton, Career Destinations

Career Destinations is here to support you from your first day at the University of Southampton. Our services are available to all current students, whether full or part-time, undergraduate or postgraduate and we can also support alumni after graduation. Career Destinations play a pivotal networking role across the university, working closely with students, staff and potential employers to enhance student employability skills and their career opportunities. Uncertain about your future? Need help or guidance? Come and talk to us.

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

## University of Southampton, Initial Teacher Training

Primary, Secondary or Further Education PGCE

Working with exciting, inquisitive young people will provide you with new, challenging and enjoyable experiences every day of your working life. Beyond your work in the classroom, you'll find that teaching offers you many opportunities for training to develop and build a stimulating and successful career.

The Southampton Education School has:

- a long established record of delivering high quality Initial Teacher Education
- a strong partnership with local schools and colleges
- experienced, well qualified course tutors
- a reputation for training high quality teachers
- world class facilities to support research and develop pedagogical understanding

[www.southampton.ac.uk/education](http://www.southampton.ac.uk/education)

## Matchtech Group Plc

Matchtech Group has over 30 years experience providing niche recruitment services to the engineering, technology, professional staffing and the skills & employability markets. The group is recognised as the UK's leading specialist recruitment agency, and was ranked 25th Best Company to Work For 2012 by the Sunday Times.

Matchtech is the UK's no.1 engineering recruitment agency, specialising in the Engineering, Built Environment and Science & Medical sectors.

Graduate vacancies in: Sales

[www.iwanttoworkinrecruitment.com](http://www.iwanttoworkinrecruitment.com)

## rd resourcing ltd

If you are experienced in any aspect of the hospitality industry and are looking for work, either on an interim, contract or permanent basis, register with us so we can help you in your search. We have a wide range of opportunities that are updated on a regular basis, many of our temporary placements have immediate starts. rd resourcing works with a diverse range of companies and venues across the UK.

We have temporary and permanent vacancies that cover roles such as: Silver Service; Event Management; Stewarding; Bar; Kitchen Portering; Chefs; House-keeping; and Waiting.

Graduate vacancies in: Hospitality

[www.rdresourcing.co.uk](http://www.rdresourcing.co.uk)

## InSync Technology

InSync Technology is a UK based company with 10+ year history in advanced research and development.

- Specialists in image processing and standards Conversion
- Broadcast electronics product design and Manufacture
- Modular and 1U box hardware products
- Software products for integration into customer Systems
- Sales exclusively through worldwide OEM Agreements

Graduate vacancies in: Engineering; Research & Development

Disciplines Graduates accepted from: Engineering; Computer Science; Physics; Mathematics

[www.insync.tv/index.php/about/recruitment](http://www.insync.tv/index.php/about/recruitment)

## Ark Teacher Training

Ark Teacher Training is a one-year programme for graduates who want to become teachers. It is the perfect way to learn on the job, alongside inspirational teachers who are changing lives. The programme is run through Ark, a leading education charity.

Graduate vacancies in: Education

[www.arkschools.org/teach](http://www.arkschools.org/teach)

### Top Tip

Don't forget to let your personality shine through, you will have had experiences that are relevant and that are worth talking about. We are looking for the exceptional to join us, so take advantage of this opportunity to tell us how great you really are.

**Boxfusion Consult**



# Create a brighter future. Excel Southampton Placement Programme



## Placement opportunities that enhance your CV, expand your network and open graduate recruitment opportunities

We offer a wide range of structured, paid internships during **term-time** and over the **Easter and summer breaks**, based both **on campus** and within a wide variety of **external companies**.

**Project lead and person specific**, our opportunities are carefully selected to ensure that you receive the most valuable, inspiring and exciting experiences.



**Excel Southampton Placement Programme**

placements@southampton.ac.uk

[www.southampton.ac.uk/careers/placements](http://www.southampton.ac.uk/careers/placements)

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## Schlumberger

We are the world's leading oilfield services provider, trusted to deliver superior results and improved exploration and production performance for oil and gas companies around the world. We employ 120,000+ people working in more than 85 countries. Knowledge, technical innovation and teamwork are at the centre of who we are.

Graduate vacancies in: Engineering

Disciplines Graduates accepted from: Engineering; Science; Software

[www.slb.com](http://www.slb.com)

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## Ivory Jacobs Limited

Ivory Jacobs are a specialist Recruitment to Recruitment and Sales agency. We place graduates into agencies across the South Coast, Thames Valley & London. We're a local agency who work with graduates to find the very best opportunities in recruitment and sales.

Graduate vacancies in: Sales; Human Resources

[www.ivoryjacobs.co.uk](http://www.ivoryjacobs.co.uk)

### Top Tip

Come to the Fair with an open mind - the graduate team at Ivory Jacobs will be able to explain what a career in recruitment involves - but why not do some research beforehand?

**Ivory Jacobs Limited**

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## Deloitte

As the world's largest professional services firm, we offer graduate careers within Audit, Tax, Consulting, Corporate Finance and Technology.

Apply at [www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates). All degree disciplines are welcome and we operate on a first come first serve basis.

It's your future. How far will you take it?

Graduate vacancies in: Accountancy; Consulting; Human Resources; IT;

[www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates)

### Top Tip

Bring your CV along with you and be prepared to engage with the employers and alumni at the event.

**Enterprise Rent A Car**

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## Murphy

The Murphy Group operates on an entirely unique level. Established over 60 years ago as J. Murphy & Sons Limited, and now one of the most recognized names in the building and civil engineering industry, we are integral to the UK's infrastructure and increasingly part of the foundations of international markets.

Graduate vacancies in: Commercial and Operational Civil Engineering

[www.murphygroup.co.uk](http://www.murphygroup.co.uk)

## US-UK Fulbright Commission

The US-UK Fulbright Commission is a not-for-profit organisation funded by both governments to promote educational exchange between the US and the UK. The Commission offers prestigious Awards for postgraduate study and academic research in the US, as well as an Advisory Service. As part of the EducationUSA advising network, the Advisory Service is the only official source of US study information in the UK.

[www.fulbright.org.uk](http://www.fulbright.org.uk)

### Top Tip

Know what your dreams are. Do your research and above all be honest and yourself.

**InSync Technology**

## Academies Enterprise Trust

Academies Enterprise Trust is the largest educational sponsor, with 77 academies across the length and breadth of the country. The AET firmly believes that all young people deserve to become world class learners, to learn, enjoy, succeed and thrive in a world class educational environment possessed of the best facilities, the best teaching and the most up to date resources. We are eager to hear from all support and teaching staff in order to discuss exciting new opportunities within the Trust. Additionally, the Academies Enterprise Trust National Teaching School Alliance endeavours to train the best teachers for all phases and subjects through the School Direct Programme; a key route into achieving Qualified Teacher Status, a PGCE and a career in teaching.

[www.aetnationalteachingschoolalliance.org](http://www.aetnationalteachingschoolalliance.org)

[www.academiesenterprisetrust.org/careers](http://www.academiesenterprisetrust.org/careers)

## Geotechnical Engineering Ltd

Geotechnical Engineering Limited was incorporated in 1961 to provide ground investigation services. We remain the largest privately owned ground investigation contractor in the UK providing quality data to the construction industry.

Graduate vacancies in: Engineering

Disciplines Graduates accepted from: Geology; Engineering Geology; Earth Sciences

[www.geoeng.co.uk](http://www.geoeng.co.uk)

## Boxfusion Consult

As specialists working with everyone from Blue Chip to SME clients, we're at the forefront of delivering high-impact solutions based on the leading business software packages. We've carved out a unique space in the Technology Consulting industry. We support our clients through their technology transformations, from the provision of initial advisory services right through to technical implementation. Working with us means taking part in complex, critical projects for our customers, seeking to understand their businesses and taking hands-on responsibility for developing innovative, forward thinking solutions.

Graduate vacancies in: Consulting; IT

Disciplines Graduates accepted from: Computing; Mathematics; Physics; Engineering

[www.boxfusionconsulting.com/vacancy/business-application-consultant-graduate-intake](http://www.boxfusionconsulting.com/vacancy/business-application-consultant-graduate-intake)

## Abroad Internships

Abroad Internships will help you to find an internship abroad that is tailored to your needs. Perhaps there already is an internship to be found that suits you on our website? Take a look at our vacancy page to get a first impression of what we have to offer.

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales

[www.abroad-internships.com](http://www.abroad-internships.com)

### Top Tip

Bring examples of your own work that may excite a future employer.

**Smoothwall Ltd**

## UK Hydrographic Office

The UK Hydrographic Office (UKHO) produces nautical publications and services for the Royal Navy and merchant shipping, to protect lives at sea.

Based in Taunton in the South West of England, the UKHO employs nearly 1,000 people across a range of specialisms including:

- chart compilation and production
- navigational textual editing and publishing
- physical oceanography
- geodesy
- law of the sea
- finance
- marketing
- human resources
- information technology

[www.ukho.gov.uk/AboutUs/Careers/Pages/home.aspx](http://www.ukho.gov.uk/AboutUs/Careers/Pages/home.aspx)

## University of Law

The University of Law is the largest professional law school in the world. Our innovative courses are designed and taught by lawyers, with a clear focus on building the practical skills and independent thinking you'll need to succeed.

- LL.B (Hons) Law: undergraduate law degrees
- Graduate Diploma in Law: conversion course for non-law graduates
- LL.M Legal Practice Course: vocational training for future solicitors, now with Masters included
- Bar Professional Training Course: vocational training for future barristers
- LL.M: professional, practice-led Masters degrees
- Full-time and part-time study.

Birmingham, Bristol, Chester, Guildford, Leeds, London and Manchester.

[www.law.ac.uk](http://www.law.ac.uk)

## Technology Division – UK Hydrographic Office

The UK Hydrographic Office (UKHO) produces nautical charts, publications and services for the Royal Navy and Commercial Shipping Companies to protect lives at sea.

Our Technology Division provides the support the UKHO needs to meet the changing demands of its customers. We provide the tools the UKHO needs to continue providing world class navigational products in an increasingly digital future.

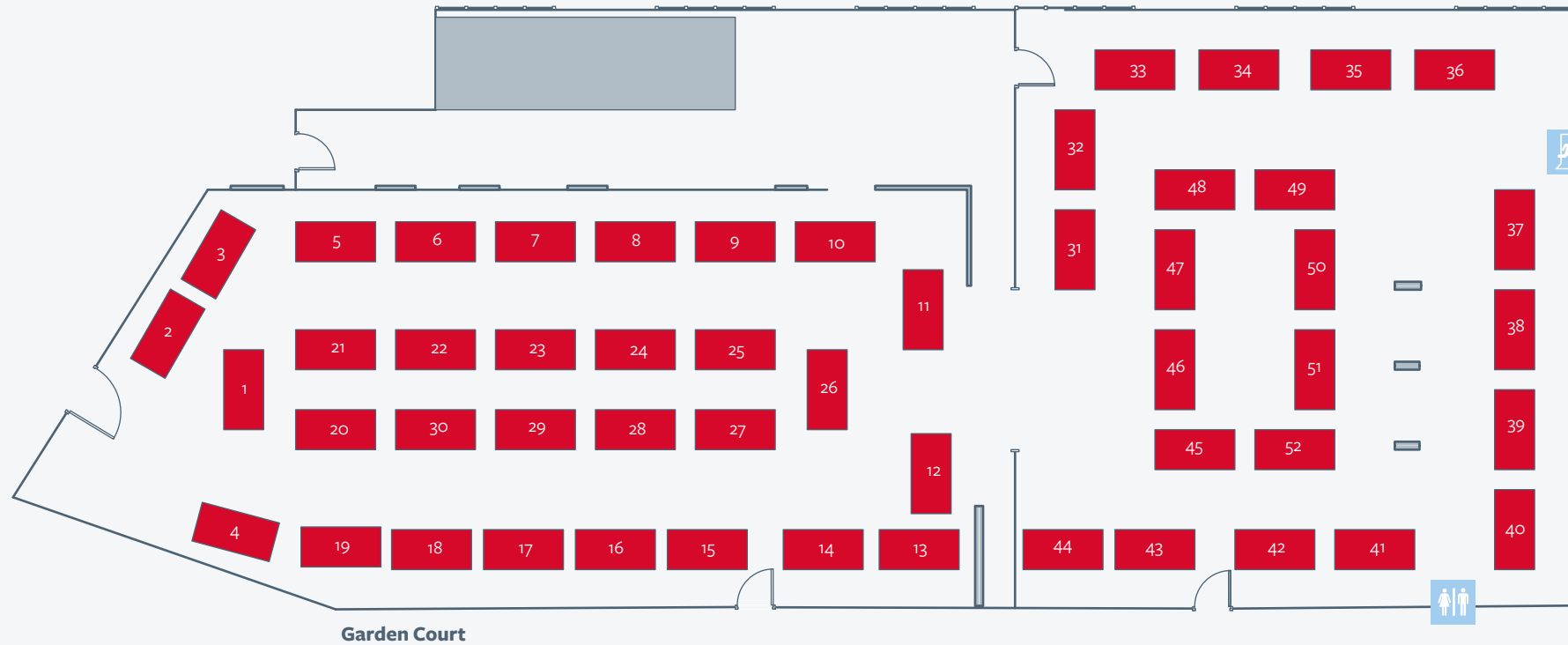
We have year in industry positions available in the following roles: Software Engineering; Business Analysis; IT Service Management; IT Operations. Additionally, we also have a 12 week summer internship Analyst post available in our Strategy and Development Team.

Graduate vacancies in: IT

[www.ukho.gov.uk](http://www.ukho.gov.uk)

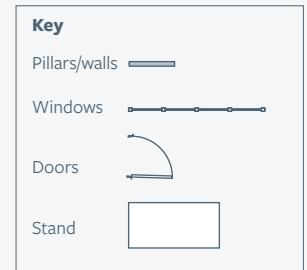


# Stand Plan and Exhibitors by Stand Number



Keep up to date and connect with employers at the Fair:

 [twitter.com/UoS\\_Careers](https://twitter.com/UoS_Careers)  
#sotoncareersfairs



Stand No.	Name of company/exhibiting organisation
1	Smoothwall Ltd
2	E3 Consulting
3	Department for Education – Get Into Teaching
4	Acano
5	Enterprise Rent A Car
6	Superior Ltd
7	QinetiQ
8	Chartered Institute of Management Accountants
9	Benefex
10	Explore Learning
11	University of Southampton, Career Destinations
12	University of Southampton, Excel Southampton Placement Programme

Stand No.	Name of company/exhibiting organisation
13	University of Southampton, Initial Teacher Training
14	Matchtech Group PLC
15	InSync Technology
16	rd resourcing ltd
17	Ark Teacher Training
18	Schlumberger
19	Deloitte
20	Ivory Jacobs Limited
21	Murphy
22	US-UK Fulbright Commission
23	Geotechnical Engineering Ltd
24	Academies Enterprise Trust
25	Boxfusion Consult
26	Abroad Internships

Stand No.	Name of company/exhibiting organisation
27	University of Law
28	UK Hydrographic Office
29	Technology Division – UK Hydrographic Office
30	Franklin Fitch
31	Codestone
32	Teach SouthEast
33	University of Southampton, Office of Development and Alumni Relations
34	University of Southampton, Student Recruitment and International Relations
35	Experience Teaching Abroad Ltd.
36	TEKEVER Ltd
37	Absolute Internship
38	Affiliate Window
39	CleverTouch

Stand No.	Name of company/exhibiting organisation
40	Gilmartins
41	InternChina
42	Hays
43	New Media Software
44	University of Southampton, Winchester School of Art, Postgraduate Opportunities
45	ICAEW
46	Corintech
47	Lockheed Martin
48	Eaton
49	GCS Recruitment Specialist
50	IBM
51	SETsquared
52	Gradbridge

## Franklin Fitch

Franklin Fitch is a specialist recruitment consultancy delivering IT professionals to the UK & German market.

Franklin Fitch consultants deliver a consistently professional service to both clients and candidates alike, understanding their technology sector and marketplace is integral to their unsurpassed quality of service.

We deliver candidates with expertise in technology fields such as Network Engineering, Infrastructure and Data Networking. We recruit the full life cycle of resource from high level network and infrastructure strategists through to junior engineers. We work with a number of Blue Chip companies such as BT, Barclays, Cisco, Dimension Data & Accenture.

Graduate vacancies in: IT - Network Engineering, Infrastructure, Security, Data Networking

[www.franklinfitch.com/contact.aspx](http://www.franklinfitch.com/contact.aspx)

## Teach SouthEast

Teach SouthEast SCITT delivers high quality, bespoke school centered initial teacher training (ITT) programmes for aspiring primary and secondary teachers across the South East of England.

Led by two outstanding teaching schools, St John the Baptist (SJB) and Salesian School, who together with their vast network of partnership schools, are passionate about training and developing outstanding teachers for the future. We firmly believe that the best place to train teachers effectively, in this complex but incredibly rewarding career, is in schools and our close links within our partnership provide trainees with a broad spectrum of experiences.

Graduate vacancies in: Teaching

[www.teachsoutheast.com](http://www.teachsoutheast.com)

## Codestone

We're a leading provider of IT solutions, whether you're a small family business or an international public company.

Established in 1997 with offices in Poole, London and Knutsford, we provide high-performance solutions based on the best products available through our top-tier partnerships with vendors such as SAP, Citrix, Microsoft and VMware.

Having delivered thousands of solutions across numerous disciplines and sectors, we have a proven track record of providing successful full life-cycle projects from initial concept through to implementation and support. We're totally committed to building long-term, mutually beneficial relationships with our customers by delivering first-class customer service and support.

Graduate vacancies in: IT

[www.codestone.net/about/careers](http://www.codestone.net/about/careers)

## University of Southampton, Office of Development and Alumni Relations

Access information about: Alumni Services; Alumni Benefits; Events and Engagement. You will also be able to talk to some members of our Development and Alumni team about any other questions you may have.

[www.southampton.ac.uk/alumni](http://www.southampton.ac.uk/alumni)

### Top Tip

Having a targeted approach to the Fair will be really beneficial! Do some research on the employers you are keen on speaking with, and think of some relevant questions to ask them. Making a positive impression goes a long way.

**QinetiQ**

## University of Southampton, Student Recruitment and International Relations

Whether you are looking to extend your study, expand your career horizons or take on a new direction, the University of Southampton has a postgraduate programme for you. One of the UK's top research intensive universities, we offer postgraduate education across a range of subjects: Over 140 taught programmes, including MA, MSc and MBA; A range of combined taught and research opportunities, including MRes, New Route PhD and EngD; Over 200 PhD research areas.

You will work with internationally-respected academics and experience world-leading research.

Applications are welcomed throughout the year and studentships are available.

[www.southampton.ac.uk/postgraduate](http://www.southampton.ac.uk/postgraduate)

## TEKEVER Ltd

The TEKEVER Group develops products for Enterprise, Aerospace, Defence and Security Markets, and is passionate about innovation and technology. The products are in use across the globe in markets including Banking, Defence, Space and Automotive. TEKEVER has opened a new centre of excellence in autonomy and data exploitation in Southampton where it currently develops UAVs, Wireless Adaptive Communication products and Space Communication products. The UK office is continuing to expand its team and whilst it still feels like a start-up, it has the financial and operational support of a multinational group.

Graduate vacancies in: Engineering; Research & Development

Disciplines Graduates accepted from: Maths; Computer Science; Software Engineering; Aerospace and Aeronautical Engineering; and similar disciplines

[www.tekever.com/en](http://www.tekever.com/en)

## Experience Teaching Abroad Ltd.

TEFL Heaven is a trade name of Experience Teaching Abroad Ltd (ETA), a UK limited company registered in England and Wales and TEFL Blue Pty Ltd, an Australian company. TEFL Heaven specialises in recruiting people to fill teaching positions in Asia and Latin America. Since 2009 TEFL Heaven has brought hundreds of people into the TEFL industry.

We arrange TEFL programs with guaranteed jobs. We deal with worldwide recruitment from our offices located in Weston-super-Mare, England, and Bangkok, Thailand.

[www.experienceteachingabroad.com](http://www.experienceteachingabroad.com)

## Absolute Internship

Absolute Internship is an elite global internship program for university students in Beijing, Hong Kong, London, Shanghai and Singapore.

We partner with 500+ top class international and local companies. Our all-inclusive programs range from 1 to 3 months in length and provide guaranteed internship placements in 20+ industries, accommodation, visa, transport to and from work and planned program events visiting the best tourist attractions in the area. We also provide career development seminars with leading industry experts. This makes for a safe and valuable, career-boosting experience in some of the most exciting cities in the world.

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Retailing; Sales

<http://absoluteinternship.com>



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## Affiliate Window

Affiliate Window is the UK's leading Performance Marketing network. We link online retailers, such as John Lewis and TOPSHOP, with websites that can promote their products and services, like cashback sites. We help these companies drive incremental sales and help the affiliates monetise their websites.

Graduate vacancies in: Marketing

[www.affiliatewindow.com/uk/about-us/careers](http://www.affiliatewindow.com/uk/about-us/careers)

### Top Tip

Research the organisations you're interested in – show us you've bothered to find out a bit about us and know what makes us tick.

**Benefex**

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## Gilmartins

Gilmartins are a leading provider of Construction and Maintenance in the South East of England. We work for Housing Associations, Local Authorities, Insurance Companies as well as private clients.

We are offering roles in a variety of sectors both in the Office as well as out on Site. These include roles in anything from accounts to quantity surveying.

Graduate vacancies in: Accountancy; Finance; Human Resources; IT

[www.gilmartins.co.uk](http://www.gilmartins.co.uk)

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## CleverTouch

Founded by Marketers, but with marketing and technology in mind, CleverTouch is Europe's largest and most admired independent Marketing Automation consultancy. Working alongside Oracle' Eloqua, SalesForce's Pardot and Marketo, our clients are the some of the largest and smartest thinkers in deploying technology within a marketing environment today, including Paypal, Rackspace, VMWare, Symantec, The Economist, Legal & General and Lloyds.

Over 90% of our employees are graduates and the average age is less than 30; we are young, bright and fast growing.

Graduate vacancies in: IT; Marketing

Disciplines Graduates accepted from: IT; Data; Marketing

[www.clever-touch.com](http://www.clever-touch.com)

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## InternChina

InternChina has been providing top quality internship experience in 3 amazing 'off the beaten track' destinations since 2007. With funded opportunities from the British Council, we work with 300+ companies in a variety of sectors, giving you a hugely rewarding, CV boosting and life changing experience. Our programmes include your internship, 24/7 support on placement from our international team, city centre apartment sharing with other interns or homestays with a local family, trips, activities and the added option of completing a Mandarin course at one of our local language schools. Visit our stand to win a FREE trip to China!

Graduate vacancies in: Consulting; Engineering; General Management; Human Resources; Trade; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales

<http://internchina.com/home>

# Voices of experience. Career Mentoring



- Provides alumni the opportunity to invest in a student's career, by imparting knowledge of a particular career sector or profession.
- Helps alumni to develop their mentoring and people skills.

For more information, please visit:

[www.southampton.ac.uk/careers/mentoring](http://www.southampton.ac.uk/careers/mentoring)

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## Hays

At Hays, we are the world's leading recruiting experts in qualified, professional and skilled people. Our deep expertise across a wide spectrum of specialised industries and professions makes us unparalleled recruiters in the world of work.

Hays provide an exceptional opportunity for graduate level ambitious people to start developing their careers in a challenging, commercial environment. You'll be handling the careers and aspirations of professional people - something most people never have the chance to do.

Before very long you could be running your own business here.

Graduate vacancies in: Human Resources; Sales; Recruitment

[www.hays.co.uk](http://www.hays.co.uk)

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## University of Southampton, Winchester School of Art, Postgraduate Opportunities

At Winchester School of Art we offer an exciting, research-intensive environment with a diverse group of full and part-time postgraduate students. Leading academic specialists supervise a wide variety of research areas.

We have more than 450 postgraduates, most on our unique and broad range of MA programmes in fine art, fashion, textiles, graphic design, advertising design and photography and digital media, as well as some researching art and design to PhD level. To find out more come and see us!

[www.southampton.ac.uk/wsa/postgraduate/index.page](http://www.southampton.ac.uk/wsa/postgraduate/index.page)

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## New Media Software

New Media Software was founded in 2000 with a 15 year track record in the business-to-business communications sector. The company operates under three brands:

- NMS Adaptive develops and supports its own software products designed to help businesses communicate better with their customers, suppliers and partners.
- NMS Marketing uses the Adaptive product range to offer sales and marketing services to other businesses.
- NMS Communications delivers complete communication systems, including phone systems, lines, minutes, broadband and all the usual peripheral products to customers within 1 hour of Southampton.

Graduate vacancies in: IT; Sales; Marketing

[www.nms-adaptive.com](http://www.nms-adaptive.com)

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## ICAEW

ICAEW is a world leader in accountancy, finance and business, supporting over 142,000 Chartered Accountants working in over 160 countries. Our qualification, the ACA, is regarded as one of the most advanced professional qualifications available, and prepares our members to provide highly trusted business advice.

You can train to become an ICAEW Chartered Accountant in a wide range of areas, including charities and some of the world's largest brands.

Visit our stand to discover the extensive benefits that a career in chartered accountancy has available to you, and how you can find graduate vacancies at our Authorised Training Employers.

[www.icaew.com/careers](http://www.icaew.com/careers)

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## Corintech

Corintech is a world leader in the design and manufacture of advanced monitoring and data-logging systems, and provides bespoke design and manufacturing services to other market-leading companies.

We have graduate opportunities within all areas of the business including Engineering, Manufacturing and Sales.

[www.corintech.com/careers-at-corintech](http://www.corintech.com/careers-at-corintech)

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## Eaton

Eaton is a power management company with 2013 sales of \$22.0 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 102,000 employees and sells products to customers in more than 175 countries.

We offer internships, graduate development programs as well as direct employment opportunities in Engineering, Supply Chain, Finance and more. Visit [www.eaton.com](http://www.eaton.com) today.

Disciplines Graduates accepted from: Engineering

[www.eaton.com/careers](http://www.eaton.com/careers)

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## Lockheed Martin

Lockheed Martin UK, headquartered in London, is the UK-based arm of Lockheed Martin Corporation, a global security and aerospace company.

The company specialises in the development, integration and sustainment of advanced technology systems, products and services. It employs over 3,000 people in the UK across 21 sites, working on a wide range of major programmes spanning the aerospace, defence and civil sectors.

Disciplines Graduates accepted from: Engineering and Computer Science

[www.lockheedmartin.co.uk/uk/careers/graduate\\_recruitment.html](http://www.lockheedmartin.co.uk/uk/careers/graduate_recruitment.html)

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## GCS Recruitment Specialists

Named as one of the London Stock Exchange's 1,000 companies to inspire Britain, GCS is an award-winning multi-sector recruitment business with offices in London, Reading and Dublin.

Graduate vacancies in:

[www.gcs ltd.com/](http://www.gcs ltd.com/)

### Top Tip

Do the 10 second test - get someone who doesn't know you to scan read your CV and then ask them what they remember. Do the important parts stand out?

**Graduate Recruitment Bureau**



# Planning for your success. Career Destinations Events Calendar

Advance your employability prospects by taking advantage of our impressive and accessible events:

- |  |   |
|--|---|
| <p>Get advice on planning your career and discover how to succeed in a competitive market.</p> <p>Access company-specific expertise and experience through Employer Presentations.</p> | <p>Learn what to expect throughout the recruitment process and get prepared through:</p> <ul style="list-style-type: none"> <li>- Assessment Centre Exercises</li> <li>- CV Clinics</li> <li>- Interview Skills and much more!</li> </ul> |
|--|---|

These employer and staff led events and workshops provide a solid platform for you to benefit from expert help and advice.



[www.student.careers.soton.ac.uk/eventcalendar](http://www.student.careers.soton.ac.uk/eventcalendar)

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## IBM

IBM employ talented, smart people in almost every area, in just about every country, so no matter where your talents and aspirations lie, it's not hard to find like-minded people who share your interests. You'll also be challenged and supported to achieve everything you want in your career. And you'll find everything you need to build the kind of career you want. But it's up to you how it goes. You'll be the one in charge, putting forward your ideas, taking on responsibilities and making choices about how you get the job done.

Graduate vacancies in: IT; Consultancy; Finance; Business

<http://www-05.ibm.com/employment/uk/graduate-programmes/>

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## SETsquared

SETsquared is a focus for enterprise activity and new business, supporting high tech start-up companies, providing student enterprise and enabling academics to maximise the impact of their research. The SETsquared partnership's mission is to help turn an innovative spark into a thriving, commercial business, whether it's an entrepreneur with an idea or a very early stage or high-tech start-up company. Several of the Southampton based companies are looking to recruit engineers, and business staff at the event today.

SETsquared has been ranked as the top university business incubator in Europe and second best in the world.

[www.setquared.co.uk](http://www.setquared.co.uk)

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## Gradbridge

Gradbridge deliver an event that is designed to test and develop the crucial soft skills that employers look for beyond a degree.

Whether you're looking to secure your dream Internship or Grad job, the Gradbridge Award will enable you to 'Stand Out' from the crowd and demonstrate to employers that you have the attributes and qualities they're looking for.

[www.gradbridge.org](http://www.gradbridge.org)

## Top Tip

My top tip for students looking to develop their careers is not to be constrained by what you see first. Take responsibility for driving your own career: be prepared to actively seek out opportunities and make speculative applications in sectors, jobs and or with a company you are passionate about working in or for. Do your research and tailor your applications to the specific company, and always be prepared to think outside the box when looking for jobs. Remember, you need to find a way to make your application stand out – not forgetting the person who has the most control over your career is you!

**E3 Consulting**

# Hot job opportunities. Graduate Recruitment Fair



**Tuesday 5 May 2015  
11.00am–3.30pm**

**Garden Court, Building 40  
Highfield Campus**

Our exhibitors will be of interest to you,  
whatever your year group or subject.

Graduates can find out about opportunities  
available now, while continuing students will be  
able to engage with employers to explore future  
employment possibilities.

**[www.southampton.ac.uk/careers/fairs](http://www.southampton.ac.uk/careers/fairs)**



## Further information

### How do I book onto a Career Destinations Event?

Go to [www.southampton.ac.uk/careers/students/events/calendar.html](http://www.southampton.ac.uk/careers/students/events/calendar.html)

Log in with your student ID and then select 'events' in the left-hand column.

### Visiting Career Destinations

Career Destinations is located in Building 37 on the Highfield Campus.

### Career Destinations Opening Hours

Career Destinations' opening hours are as follows:  
Term-time opening hours 9am – 6pm  
Vacation opening hours 9am – 5pm

### Contact us

Tel: 023 8059 3501

Email: [careers@southampton.ac.uk](mailto:careers@southampton.ac.uk)

[www.southampton.ac.uk/careers](http://www.southampton.ac.uk/careers)

Twitter : [http://twitter.com/UoS\\_Careers](http://twitter.com/UoS_Careers)

Facebook : [www.facebook.com/uoscareerdestinations](http://www.facebook.com/uoscareerdestinations)

Career Destinations aims to ensure its services and events are accessible to all. If you are planning to use Career Destinations or attend any of our careers events and have specific requirements that you would like us to be aware of, please contact us when booking and we will make every effort to meet your needs.

All reasonable care has been taken in the preparation of this programme. However the University accepts no responsibility for the accuracy of the information contained relating to external organisations, nor for any breach of copyright. Inclusion of information about an external organisation in this programme does not imply a recommendation by the University and any student entering into an arrangement or agreement with any of them should rely upon their own enquiries and seek independent advice where appropriate.

[www.southampton.ac.uk/careers/fairs](http://www.southampton.ac.uk/careers/fairs)  
[careers@southampton.ac.uk](mailto:careers@southampton.ac.uk)  
+44 (0)23 8059 3501

[twitter.com/UoS\\_Careers](https://twitter.com/UoS_Careers)  
[#sotoncareersfairs](https://twitter.com/hashtag/sotoncareersfairs)

