

## Full-Time MBA programme 2017/18 – Scholarship Factsheet

Tuition fee: £23,500

(includes study trip, iPad with all core textbooks preloaded, any teaching off campus, AMBA and CMI membership and subscription to Financial Times and QS Workplace)

### Global Scholarships

Global I 25% tuition fee-related discount (£5,875)

Global II 15% tuition fee-related discount (£3,525)

These are automatic scholarships based upon your academic grade and level of work experience.. You do not need to do anything to receive this scholarship as it will be awarded automatically if you receive an offer of a place.

*Please see appendix for full details of the scholarship criteria.*

### Competitive Scholarships

In addition you may receive one of the following scholarships, either as a stand-alone or a top-up the Global Scholarships:

Business Excellence 10% tuition fee-related discount (£2,350)

Regional Ambassador 10% tuition fee-related discount (£2,350)

(South Asia, Africa and Latin

America, including Mexico and

Caribbean)

These scholarships will be awarded from 1 April, 2017 onwards by the MBA Director, based on your application. In order to have the best chance of being selected you should therefore apply to the MBA as early as possible, i.e. before March. All applicants shortlisted for the competitive scholarships will be interviewed.

*Please see appendix for full details of the scholarship criteria.*

### Alumni Benefits

For University of Southampton alumni a further 10% discount will be made to the fees after all scholarships are applied.

*For further information see some examples of how our scholarships work below:*

#### Example 1

An applicant with the equivalent of a 2.1 and 6 years' work experience who is accepted will automatically receive the Global I scholarship, and will therefore pay £17,625 (£23,500 - £5,875 = £17,625).

However, they may also attract a Business Excellence or Regional Ambassador scholarship, which means they will receive a further £2,350 and therefore pay £15,275 (£23,500 - £5,875 - £2,350 = £15,275).

### Example 2

An applicant with the equivalent of a 2.1 and 4 years work experience who is accepted will automatically receive the Global II scholarship, and will therefore pay £19,975 (£23,500 - £3,525 = £19,975).

However, they may also attract a Business Excellence or Regional Ambassador scholarship, which means they will receive a further £2,350 and pay £17,625 (£23,500 - £3,525 - £2,350 = £17,625).

### Example 3

An alumnus of the University of Southampton with a 2.1 and 6 years work experience who applies to the MBA would automatically attract a Global I scholarship. In addition, they could win a Business Excellence or Regional Ambassador scholarship (just as in Example 1), but with the additional alumni discount of 10% they would actually pay £13,748 ((£23,500 - £5,875 - £2,350) \* 0.9 = £13,748).

*See further information on tuition-fee related costs and scholarships in Table 1.*

**Table 1. University of Southampton Full-Time MBA Programme Fees with Scholarships**

Awards	Tuition-fee Related Discount	MBA Tuition Fee Payable	UoS Alumni*
No assistance	0%	£23,500	£21,150
Business Excellence or Regional Ambassador	10%	£21,150	£19,035
Global II	15%	£19,975	£17,978
Global I	25%	£17,625	£15,863
Global II + Business Excellence or Regional Ambassador	25% (15%+10%)	£17,625	£15,863
Global I + Business Excellence or Regional Ambassador	35% (25%+10%)	£15,275	£13,748
* For alumni a further 10% tuition-fee related discount is applied after any other scholarships			

## APPENDIX

### Qualifying Criteria for MBA Scholarships at SBS

MBA Scholarships 2017/18	Qualifying Criteria	Tuition-fee related discount [MBA Tuition Fees: £23,500]
<b>AUTOMATIC SCHOLARSHIPS</b>		
<b>Global I<sup>1</sup></b>		
Either	A first class honours degree and 4 years relevant work experience	25% (£5,875)
Or	An upper second class honours degree and 6 years relevant work experience	
or	A lower second-class honours degree and 8 years relevant work experience.	
<b>Global II<sup>2</sup></b>		
Either	A first class honours degree and 3 years relevant work experience	15% (£3,525)
Or	An upper second class honours degree and 4 years relevant work experience	
Or	A lower second class honours degree and 5 years relevant work experience.	
<b>COMPETITIVE SCHOLARSHIPS</b>		
<b>Regional Ambassador Scholarships<sup>3</sup></b>	8 regional scholarships for outstanding applicants from South Asia, Africa & Latin America (incl. Caribbean), who demonstrate the requisite experience and ability to become future ambassadors for the MBA programme in their home country and sector.	10% (£2,350)
<b>Business Excellence Scholarships</b>		
UK Business Excellence <sup>4</sup>	2 scholarships for outstanding applicants from the UK, who demonstrate business excellence in their sector.	10% (£2,350)
European Union Business Excellence <sup>5</sup>	4 scholarships for outstanding applicants from the EU, who demonstrate business excellence in their sector.	
Global Business Excellence <sup>6</sup>	6 scholarships for outstanding applicants from any country who demonstrate excellence in global business and working internationally across borders with organizational stakeholders.	

1 Automatically applied to all applicants who meet the criteria.

2 Ibid.

<sup>3</sup> Regional awards will be made from 1 April onwards, on the basis of the application submitted, and either as a stand-alone or as an additional award to applicants who qualify for Global I or Global II scholarships and are at the discretion of the MBA Director.

4 Ibid.

<sup>5</sup> Business Excellence awards will be made from 1 April onwards, on the basis of the application submitted, and either as a stand-alone or as an additional award to applicants who qualify for Global I or Global II scholarships and are at the discretion of the MBA Director.

6 Ibid.