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Criteria and Methods for Assessing Cultural Universality  
of Cognitive Representations Underlying Complex Psychological Constructs

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### **Abstract**

We propose criteria for assessing the cross-cultural universality of cognitive representations that underlie complex psychological constructs. According to prototype theory, complex constructs are cognitively represented in terms of central and peripheral features. The cross-cultural universality of a complex construct, then, pertains to the level of agreement among cultures with regard to these central and peripheral features. We specify four criteria for cross-cultural universality: (1) similar ordinality in features, (2) consistency in rating central (compared to peripheral) features, (3) distinctiveness of feature sets, and (4) similar elevations in prototypicality for feature sets. We suggest simple statistical techniques to evaluate these criteria and demonstrate them in a case study assessing the cross-cultural universality of nostalgia conceptions. The proposed methodology is generative and provides a viable alternative to the restrictive multiple-group confirmatory factor analysis procedures that have impeded progress in this research area.

*Keywords:* Prototype, Cross-Cultural Universality; Nostalgia; Multiple-Group Confirmatory Factor Analysis; Culture; Cognitive Representations; Central Features; Peripheral Features; Invariance Tests

## I. INTRODUCTION

Do individuals in different cultures have the same cognitive representation of a given psychological construct? For example, do they agree on the meaning of complex emotions, such as sympathy or nostalgia? This is the daunting universality question posed in cross-cultural research. That complex constructs such as emotions lack explicit formal definitions presents a formidable obstacle to answering this question; as Fehr and Russell (1984) put it, "Everyone knows what an emotion is, until asked to give a definition. Then, it seems, no one knows" (p. 464). However, viewing emotions (and other complex constructs) from a prototype perspective suggests possible solutions to this problem (Shaver, Schwartz, Kirson, & O'Connor, 1987).

According to prototype theory (Rosch, 1978), knowledge is formed on the basis of repeated experience and becomes organized around a generic representation or prototype of the construct. From this perspective, many cognitive constructs are best conceptualized as fuzzy sets with vague boundaries. Rather than being delimited by necessary and sufficient properties, these fuzzy sets are defined by features that are representative or typical of the construct, with highly representative features occupying a more central place in the prototype. Thus, even if a construct cannot be delineated by sharp boundaries, individuals can report whether a particular feature is relatively central or peripheral to said construct. By harnessing this strategy, prototype methods have shed light on individuals' conceptions of a wide range of emotions, including love, commitment (Fehr, 1988), hate, anger, jealousy (Fitness & Fletcher, 1993), respect (Frei & Shaver, 2002), forgiveness (Kearns & Fincham, 2004), gratitude (Lambert et al., 2009), shame (Hurtado de Mendoza, Fernández-Dols, Parrott, & Carrera, 2010), and vengefulness (Elshout, Nelissen, & Van Beest, 2015). Beyond the field of emotions, scholars have applied the prototype approach to gain insight into a rich variety of domains, including conceptions of personality types (Cantor & Mischel, 1979; Chaplin, John, & Goldberg, 1988), modesty (Gregg, Hart, Sedikides, & Kumashiro, 2008; Shi, Gregg, Sedikides, & Cai, 2020), psychiatric conditions (Horowitz, French, & Anderson, 1982; Westen, Shedler, Bradley, & DeFife, 2012), social

situations (Cantor, Mischel, & Schwartz, 1982; Uskul et al., 2014), and social categories (Brewer, Dull, & Lui, 1981; Sesko & Biernat, 2010).

In their influential article, Shaver et al. (1987) suggested that the prototype approach could usher in an era of research on cross-cultural similarities and differences in emotion conceptions. They proposed that, although individuals from different cultures may have difficulty giving a clear-cut definition of an emotion, they should be able to rate whether a particular feature is relatively representative or unrepresentative of the emotion. These prototypicality ratings could then form the basis of cross-cultural comparisons. Yet, although cross-cultural emotion research has blossomed (for reviews, see Mesquita & Frijda, 1992; Russell, 1991; Van Hemert, Poortinga, & Van de Vijver, 2007), relatively few scholars have capitalized on the prototype approach in the way Shaver et al. envisaged (cf. Fischer, Manstead, & Mosquera, 1999; Hepper et al., 2014; Hurtado de Mendoza et al., 2010). A possible reason for this scarcity is the lack of a theoretical framework to guide the comparison of prototypicality ratings among cultures. For example, confirmatory factor analysis (CFA), which is a popular statistical technique in cross-cultural research, does not lend itself to testing the specific postulates of prototype theory. In addition, CFA procedures that are commonly used to test invariance assumption are restrictive (Funder, 2020; Gardiner et al., 2019) and “can be extremely problematic both statistically and substantively” (Byrne & Van de Vijver, 2010, p. 107). In addition, diverse invariances indices are often applied inconsistently by different researchers and may lack practical significance (Ock, McAbee, Mulfinger, & Oswald, 2020). Arguably, this lack of framework has limited cross-cultural research in social and personality psychology, because researchers lack the guidance and tools to assess the replicability of cognitive representations across cultures, which in turn perpetuates a reliance on so-called WEIRD samples (i.e., Western, educated, industrialized, rich, and democratic; Heinrich, Heine, & Norenzayan, 2010).

Our key objective, then, is to propose a framework that consists of practical criteria for assessing cultural universality of prototypes for social psychological constructs. We present a case study of conceptions of “nostalgia” to illustrate how these criteria and the associated

methodology can address the cultural universality issues. One important methodological departure from most cross-cultural studies is that we do not emphasize invariance tests via CFA (Byrne & Van de Vijver, 2010; Matsumoto & Van de Vijver, 2010; Millsap, 2011; Van de Vijver & Leung, 1997) in establishing cross-cultural universality. Given that our primary goal is to demonstrate the usefulness of our new methodology (rather than examine critically the CFA approach), we postpone overarching comparisons with the CFA approach to the Discussion section. Another goal is to illustrate the utility of often-ignored exploratory multivariate statistical techniques, such as multidimensional scaling (Kruskal & Wish, 1978) and cluster analysis (Aldenderfer & Blashfield, 1984; Arabie, Carroll, & deSarbo, 1987), for studying mean patterns in cultures. We show how these exploratory techniques can help researchers generate insightful hypotheses for further investigations.

We first review the prototype approach to complex constructs, focusing in particular on studies of the nostalgia prototype by Hepper, Ritchie, Sedikides, and Wildschut (2012) and Hepper et al. (2014). These studies set the stage for introducing our four operational criteria for judging cross-cultural universality in multiple populations. We then apply these criteria to the cross-cultural data collected by Hepper et al. (2014) and devise statistical tests for assessing the universality of nostalgia conceptions. In addition, we use multidimensional scaling results to interpret the clustering patterns in Hepper et al. (2014). We conclude by discussing the strengths and limitations of our proposed methodology for studying cross-cultural universality.

#### A. PROTOTYPE STUDIES OF NOSTALGIA

To characterize lay conceptualizations of our illustrative case, nostalgia, Hepper et al. (2012) adopted a prototype approach. They proposed that nostalgia is a complex emotion lacking a clear-cut definition and sharp boundaries. For example, defining nostalgia as either positive or negative is simplistic, but positive emotions may be more representative of nostalgic experiences than negative emotions. Moreover, a particular experience does not qualify as either nostalgic or non-nostalgic, but some experiences are more representative of nostalgia than others. Relying on UK and USA samples, Hepper et al. found that nostalgia was characterized by 35 features, with

some features being more prototypical than others. For example, when asked to rate the relevance of a set of features to the construct “nostalgia” (1= *not at all related*, 8 = *extremely related*), participants rated features such as “memory/memories,” “feeling/emotion,” and “happiness” much higher than features such as “regret,” “sadness/depressed,” and “lethargy/laziness.” We denote highly prototypical features as central and less prototypical features as peripheral. We provide all 35 features of nostalgia along with descriptive statistics in Table 1.

To examine whether other cultures have similar conceptions of nostalgia, Hepper et al. (2014) extended their investigation to 18 countries from five continents. After validating the translation of the 35 prototypical features, participants were asked in their own language to rate the relevance of these 35 features to the construct “nostalgia.” Hepper et al. concluded that, except for mild departures in some African countries, conceptions of nostalgia are near-universal. We revisit some of the statistical analyses in this work. More importantly, we use their research as a case study to illustrate our method for assessing cross-cultural universality of complex constructs.

## B. STRUCTURAL PROPERTIES OF THE NOSTALGIA FEATURES

According to prototype theory (Rosch, 1978), complex constructs are cognitively represented in terms of features that vary in centrality (vs. peripherality). For example, based on Hepper et al.’s (2012) research, the construct “nostalgia” has 35 defining features (or attributes) that vary in centrality. An implication of prototype theory is that the cross-cultural universality of nostalgia conceptions can be assessed by examining whether these 35 features and their structural properties are preserved in different cultures. In this section, we systematically describe important structural properties of features in prototype theory.

We take the 35 nostalgia features identified by Hepper et al. (2012) as a generic example. Let  $A = \{a_1, a_2, \dots, a_{35}\}$  denote this set of 35 features. Suppose that, in a population (i.e., a particular culture or country), all individuals rate these 35 features according to their “relatedness” or “representativeness” (i.e., prototypicality) to the construct “nostalgia” on a

rating scale, where larger values represent higher relatedness. These ratings are represented by a set of 35 random variables  $x_1, x_2, \dots, x_{35}$ . Let  $\mu_1, \mu_2, \dots, \mu_{35}$  be the population means of the rating and  $\sigma_1, \sigma_2, \dots, \sigma_{35}$  be the standard deviations of the ratings. Without loss of generality, assume that the features are ordered by their prototypicality of nostalgia so that  $\mu_1 > \mu_2 > \dots > \mu_{35}$ . Hence, feature  $a_1$  is the most prototypical of nostalgia and  $a_{35}$  is the least prototypical of (but still related to) nostalgia. In prototype theory, the more prototypical features, such as  $a_1, a_2, a_3$ , are called central features and the less prototypical features, such as  $a_{33}, a_{34}, a_{35}$ , are called peripheral features. Hence, the most pertinent structural property of features is that they are ordered according to their prototypicality. This is stated formally in the following:

*1. Property 1: Ordering of Features*

In the population, the features,  $A = \{a_1, a_2, a_3, \dots\}$ , of a complex construct are ordered from the most prototypical to the least prototypical according to the average prototypicality rating (that is,  $\mu_1 > \mu_2 > \mu_3 > \dots$ ) of the features by all individuals.

Although Property 1 is trivially satisfied (by construction) in a single population, its generality to other populations is a hypothesis that needs to be tested empirically. The population against which others will be compared is designated as normed. The most stringent criterion for generality requires that the feature orders of all other populations match perfectly to that of the normed population. However, it is more practical to require only a high degree of matching in ordering. Accordingly, a measure that assesses the degree of matching is sought. We will revisit this assessment issue later.

*2. Property 2: Relative Consistency in Rating Central Features*

In addition to being rated higher in prototypicality, some researchers argue that central features should also be rated more consistently than peripheral ones (Fehr & Russell, 1984; Mervis & Rosch, 1981). This consistency property can be reflected in the population standard deviations of the ratings. A stringent interpretation of this property is that  $\sigma_1 < \sigma_2 < \dots < \sigma_{35}$ . However, because features are already ordered according to their mean prototypicality, it is unlikely that such a stringent interpretation of the consistency property would find any practical

applications. Therefore, a more realistic interpretation is to view the consistency property only as a general trend of the ordered features. Suppose the ordered features are partitioned into two sets: a central set and a peripheral set. Let  $\sigma_c$  be the arithmetic mean of standard deviations of the central features and  $\sigma_p$  be the arithmetic mean of standard deviations of the peripheral features. A weaker consistency property is stated as follows.

In the population,

$$\sigma_c < \sigma_p.$$

Once the consistency property is established in a normed population, the same property can become a criterion to gauge cross-cultural universality in other populations. Take, as an example, the 35 features of nostalgia identified by Hepper et al. (2012). The central feature set consists of the 18 most highly-rated features. The peripheral feature set consists of the remaining 17 features. Property 2 requires that the average standard deviation ( $\sigma_c$ ) of the 18 central features be smaller than the average standard deviation ( $\sigma_p$ ) of the remaining 17 peripheral features.

### 3. Property 3: Distinctive Elevations of the Central and Peripheral Feature Sets

When there is no a priori reason to favor a particular partitioning scheme, splitting the ordered features into approximate halves is not an unreasonable initial step. To justify the interpretation of “central” and “peripheral” feature sets, however, a distinctiveness property of these feature sets is called for. Let  $\mu_c$  be the mean rating of the central features and  $\mu_p$  be the mean rating of the peripheral features. The following properties can be used to validate the distinction between the central and peripheral feature sets.

In the population,

$$\mu_c > \mu_p + \delta_1 \sigma_p, \quad \mu_p < \mu_c - \delta_2 \sigma_c$$

Or, equivalently,

$$\frac{\mu_c - \mu_p}{\sigma_p} > \delta_1, \quad \frac{\mu_p - \mu_c}{\sigma_c} < -\delta_2 \quad (\Leftrightarrow \frac{\mu_c - \mu_p}{\sigma_c} > \delta_2)$$

where  $\delta_1$  and  $\delta_2$  are distinctiveness criterion values. Given that the left sides of the above inequalities are standardized distances, it is useful to consider  $\delta_1$  and  $\delta_2$  as effect size measures



(Cohen, 1988) for comparison purposes. A large effect size for distinguishing central and peripheral features is essential to prototype theory. Although a fixed number for defining a large effect size seems to be arbitrary, the guidelines provided by Cohen (1988) can serve as a good starting point. That is, in social science research, an effect-size value of 0.8 is considered large, 0.5 is medium, and 0.2 is small. Therefore, in order to claim distinctiveness between the central and peripheral feature sets, the standardized distances must at least be larger than the medium effect size. This suggests that  $\delta_1$  or  $\delta_2$  must at least exceed 0.5 and ideally approximate 0.8. It is, then, reasonable to use the mid-point 0.65 as the criterion value for  $\delta_1$  or  $\delta_2$ .

In discussing the two possible criteria for distinctiveness, we have not explicitly stated whether both or either one of the inequalities are required.<sup>1</sup> Whereas  $(\mu_c - \mu_p)/\sigma_p$  is the standardized distance of the mean of *central* features from the distribution of *peripheral* features,  $(\mu_p - \mu_c)/\sigma_c$  is the standardized distance of the mean of *peripheral* features from the distribution of *central* features. Although both standardized distances involve the difference between  $\mu_c$  and  $\mu_p$  in the numerators, their magnitudes are generally different due to standardizations via different distributions (in particular, via different standard deviations). Only when  $\sigma_p = \sigma_c$  are the two inequalities equivalent, assuming that the criterion values  $\delta_1$  and  $\delta_2$  are the same. However, when  $\sigma_c$  and  $\sigma_p$  are different (and this is likely because in theory central features should be rated more consistently than peripheral features), three scenarios for the two inequalities are possible. In the first scenario, both inequalities are satisfied, and this is a clear-cut case to accept the distinctiveness of the adjacent feature sets in question. In the second scenario, both inequalities are not satisfied, and this is also a clear-cut case to reject

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<sup>1</sup> We thank a reviewer for bringing this issue to our attention. If both equalities are required for distinctiveness, then the criterion can be simplified as

$$\frac{\mu_c - \mu_p}{\sigma_{\max}} > \delta, \quad \text{where } \sigma_{\max} = \max(\sigma_p, \sigma_c)$$

If only one of them is required for distinctiveness, then the criterion can be simplified as

$$\frac{\mu_c - \mu_p}{\sigma_{\min}} > \delta, \quad \text{where } \sigma_{\min} = \min(\sigma_p, \sigma_c)$$

However, to utilizing more information for determining the distinctiveness of marginal cases, our proposal is based on the averaging of standardized distances. See text for explanations.

distinctiveness. In the third scenario, one inequality is satisfied but the other is not. Should one accept or reject the distinctiveness in this case? We propose a combined criterion based on the average of the standardized distances. That is, the (combined) distinctiveness criterion (Property 3) requires that following inequality be satisfied:

$$\frac{1}{2} \left( \frac{\mu_c - \mu_p}{\sigma_p} \right) + \frac{1}{2} \left( \frac{\mu_c - \mu_p}{\sigma_c} \right) > \delta_3$$

As argued previously,  $\delta_3 = 0.65$  is recommended for partitions with two feature sets. This combined criterion provides a simple, yet reasonable, quantitative way to determine distinctiveness when the two original inequalities are discordant. In fact, this combined criterion can be applied generally, because it is consistent with decisions on distinctiveness in the first two clear-cut scenarios. That is, with all criterion values  $\delta_1$ ,  $\delta_2$ , and  $\delta_3$  fixed at the same level, we observed that:

- (i) When both inequalities basing on  $\delta_1$  and  $\delta_2$  are satisfied, the combined distinctiveness criterion basing on  $\delta_3$  would also be satisfied.
- (ii) When both inequalities basing on  $\delta_1$  and  $\delta_2$  are *not* satisfied, the combined distinctiveness criterion basing on  $\delta_3$  would also *not* be satisfied.

For convenience, we apply the combined criterion in our analysis of distinctiveness.

Once the central/peripheral partitioning is justified by the distinctiveness property in a normed population, to assess cross-cultural universality researchers can examine whether the same distinctiveness property holds in other populations of interest.

#### 4. Depth of Partitioning

Stronger versions of the consistency (Property 2) and distinctiveness (Property 3) properties can be formulated upon further partitioning of the central and peripheral features. For example, Hepper et al. (2014) proposed four ordered partitioned sets of nostalgia features:  $C1 = \{a_1, a_2, \dots, a_9\}$  (first nine central features),  $C2 = \{a_{10}, a_{11}, \dots, a_{18}\}$  (second nine central features),  $P1 = \{a_{19}, a_{20}, \dots, a_{27}\}$  (first nine peripheral features), and  $P2 = \{a_{28}, a_{29}, \dots, a_{35}\}$

(last eight peripheral features), respectively. The consistency property on these four partitioned sets (Property 2.1) is stated as:

In the population,

$$\sigma_{c1} < \sigma_{c2} < \sigma_{p1} < \sigma_{p2},$$

where the subscripts represent the feature sets.

The distinctiveness of these four partitioned sets (Property 3.1) can be validated by demonstrating the following properties in the population,

- (a)  $\mu_{c1} > \mu_{c2} + \gamma_{11}\sigma_{c2}$  ,  $\mu_{c2} < \mu_{c1} - \gamma_{12}\sigma_{c1}$
- (b)  $\mu_{c2} > \mu_{p1} + \gamma_{21}\sigma_{p1}$  ,  $\mu_{p1} < \mu_{c2} - \gamma_{22}\sigma_{c2}$
- (c)  $\mu_{p1} > \mu_{p2} + \gamma_{31}\sigma_{p2}$  ,  $\mu_{p2} < \mu_{p1} - \gamma_{32}\sigma_{p1}$

where the subscripts C1, C2 , P1, and P2 represent the feature sets and  $\gamma_{11}, \gamma_{12}, \dots$ , and  $\gamma_{32}$  are distinctiveness criterion values. For four partitioned sets, the distinctiveness criterion values could be set to 0.35, corresponding to the cut-off between small and medium effect sizes (Cohen, 1988). Similar to the development of a combined distinctiveness criterion for the case with two partitioned sets (Property 3), we rephrase three combined criteria for determining the distinctiveness of four partitioned sets (Property 3.1) as follows:

- (a)  $\frac{1}{2} \left( \frac{\mu_{c1} - \mu_{c2}}{\sigma_{c2}} \right) + \frac{1}{2} \left( \frac{\mu_{c1} - \mu_{c2}}{\sigma_{c1}} \right) > \gamma_{13}$
- (b)  $\frac{1}{2} \left( \frac{\mu_{c2} - \mu_{p1}}{\sigma_{p1}} \right) + \frac{1}{2} \left( \frac{\mu_{c2} - \mu_{p1}}{\sigma_{c2}} \right) > \gamma_{23}$
- (c)  $\frac{1}{2} \left( \frac{\mu_{p1} - \mu_{p2}}{\sigma_{p2}} \right) + \frac{1}{2} \left( \frac{\mu_{p1} - \mu_{p2}}{\sigma_{p1}} \right) > \gamma_{33}$

Again, once the distinctiveness of the feature sets is established in a population, cross-cultural researchers can use this property as a criterion to assess cross-cultural universality in other populations.

Two comments about the criterion values are now in order. First, the  $\gamma$ s in Property 3.1 (four partitioned sets) should be smaller than the  $\delta$ s in Property 3 (two partitioned sets). Given

that finer partitioning implies closer features sets, a less stringent distinctiveness criterion is appropriate for finer partitioning. Hence,  $\gamma < \delta$ . Second, the  $\gamma$ s in Property 3.1 can be of different importance. It may be relatively more important for Property 3.1b to hold (i.e., clear demarcation between central and peripheral features) than Property 3.1a or 3.1c (i.e., clear demarcation between the adjacent central or peripheral feature sets). A way to reflect the relative importance is to make criterion values in 3.1a or 3.1c smaller than those in 3.1b. For simplicity, we do not attempt this fine adjustment in the current chapter.

Even stronger versions of the consistency (Property 2) and distinctiveness (Property 3) properties can be stated by further partitioning of the four feature sets. Ultimately, continuing the partitioning process leads to the strongest prototype properties at the individual feature level. Depending on research domain, deeper partitioning might or might not be desirable. On the one hand, overly shallow partitioning, although easier for establishing cross-cultural universality, provides insufficient detail for adequate scientific understanding. On the other hand, overly deep partitioning might be too stringent and complicated to allow parsimonious interpretation. Therefore, some balance on depth of partitioning is needed. Moreover, it is possible that some constructs have uneven feature sets. For example, a construct can have one central feature set that consists of a single or a few strong feature(s) and a peripheral feature set that consists of many secondary features. In summary, the practicality and interpretability of the consistency and distinctiveness properties hinge on suitable depth of partitioning, which, in turn, depends on the interplay of subject domain, level of understanding being sought, the state of knowledge about the construct in question. Hepper et al. (2014) expressed the consistency and distinctiveness properties as four partitioned sets of central and peripheral features of nostalgia (C1, C2, P1, P2) with approximately equal sizes. For ease of exposition, we adopt their partitioning scheme.

### C. CRITERIA FOR CULTURAL UNIVERSALITY

We proposed some structural properties of the features (or feature sets) of a complex construct under prototype theory. We now present criteria for establishing cross-cultural universality of a complex construct. Suppose individuals in another population or culture rate the

same set of features. By using notation similar to those described previously but with a superscript ( $i$ ) to identify this new population, the set of random variables for the feature set  $A = \{a_1, a_2, a_3, \dots\}$  are  $x_1^{(i)}, x_2^{(i)}, x_3^{(i)}, \dots$ . Similarly, notations for population means ( $\mu^{(i)}$ s) and standard deviations ( $\sigma^{(i)}$ s) are created for this new population.

*1. Criterion 1: Similar Ordering of Features in New Population(s)*

The prototypicality order of features in the feature set  $A = \{a_1, a_2, a_3, \dots\}$  in the new population should resemble the order in the normed population. Here, we propose a simple measure for the degree of resemblance in ordering. Let  $\omega(\mu_j)$  and  $\omega(\mu_j^{(i)})$  denote the rank orders of typicality of feature  $a_j$  in the normed and new populations, respectively. By construction,  $\omega(\mu_j) = j$  for all  $j$ , but  $\omega(\mu_j^{(i)}) = j$  is not necessarily true for each  $j$  (a given culture). By treating  $\omega(\mu)$  and  $\omega(\mu^{(i)})$  as vectors of ranks, the correlation between them is the rank correlation  $\rho = \rho(\omega(\mu), \omega(\mu^{(i)}))$ . Exact match in feature ordering is indicated when  $\rho = 1$ . Hence, the resemblance in feature ordering in two populations can be measured by  $\rho$ —the higher the more resemblance. We propose to require that  $\rho$  be greater than 0.7, to refine Criterion 1 as

Criterion 1': High rank-order correlations of features with the normed population.

Formally, the prototypicality order of features in feature set  $A = \{a_1, a_2, a_3, \dots\}$  in the new population should correlate at  $\rho = \rho(\omega(\mu), \omega(\mu^{(i)})) = 0.7$  or higher to that of the normed population. Although 0.7 seems to be an arbitrary number, it becomes more interpretable when one looks at the corresponding requirement in  $\rho^2$ . Here it requires  $\rho^2$  to be larger than .49, which means that at least half of the ranking variance in the new population must be explained by the ranking in the normed population.

*2. Criterion 2: Relative Consistency in Rating Central Features in New Population(s)*

The central features should be rated more consistently than the peripheral features in the new population  $i$ .<sup>2</sup> That is

$$(a) \sigma_c^{(i)} < \sigma_p^{(i)}$$

when the features are partitioned into the central and peripheral sets by using the same partitioning scheme in the normed population. The quantity  $\sigma_c^{(i)}$  ( $\sigma_p^{(i)}$ ) represents the arithmetic mean of standard deviations of the central (peripheral) features in population  $i$ . A stronger criterion with 4 partitioned sets is:

$$(b) \sigma_{c1}^{(i)} < \sigma_{c2}^{(i)} < \sigma_{p1}^{(i)} < \sigma_{p2}^{(i)}.$$

Similarly, the quantities in the inequalities represent the arithmetic means of standard deviations of the features in sets C1, C2, P1, and P2, respectively, in population  $i$ .

### 3. Criterion 3: Distinctiveness of Feature Sets in New Population(s)

The partitioned sets of features should be distinct in the new population  $i$ , if they are distinct in the normed population under the same partitioning scheme. That is, for a 2-level partitioning involving distinct central and peripheral feature sets, it requires

$$(a) \mu_c^{(i)} > \mu_p^{(i)} + \delta_1 \sigma_p^{(i)}, \mu_p^{(i)} < \mu_c^{(i)} - \delta_2 \sigma_c^{(i)}$$

where the criterion values  $\delta_1$  and  $\delta_2$  could be set at 0.65, corresponding to the mid-point between a medium (0.50) and large (0.80) effect size.

Stronger criteria for four distinct partitioned sets are

$$(b) \mu_{c1}^{(i)} > \mu_{c2}^{(i)} + \gamma_{11} \sigma_{c2}^{(i)} \text{ and } \mu_{c2}^{(i)} < \mu_{c1}^{(i)} - \gamma_{12} \sigma_{c1}^{(i)},$$

$$(c) \mu_{c2}^{(i)} > \mu_{p1}^{(i)} + \gamma_{21} \sigma_{p1}^{(i)} \text{ and } \mu_{p1}^{(i)} < \mu_{c2}^{(i)} - \gamma_{22} \sigma_{c2}^{(i)}, \text{ and}$$

$$(d) \mu_{p1}^{(i)} > \mu_{p2}^{(i)} + \gamma_{31} \sigma_{p2}^{(i)} \text{ and } \mu_{p2}^{(i)} < \mu_{p1}^{(i)} - \gamma_{32} \sigma_{p1}^{(i)}$$

where the criterion values  $\gamma$  could be set at 0.35, corresponding to an effect size that is intermediate between small (0.20) and medium (0.50). When a clear demarcation between central and peripheral features is more important than a clear demarcation between the adjacent

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<sup>2</sup> Unlike the next two criteria, we stated the consistency criterion without considering effect sizes. The main reason is that a standardized scale for standard deviations, and, hence, the corresponding effect size measure, have not been well established.

central or peripheral feature sets, this can be reflected by adjusting the criterion values accordingly (i.e., setting  $\gamma_{21}$  and  $\gamma_{22}$  relatively higher).

*4. Criterion 4: Similar Elevations of the Feature Sets in New Population(s)*

Are Criteria 1-3 sufficient to establish cultural universality? Notice that all criteria established so far are more concerned with whether the “relative” structural properties (ordering, relative consistency in rating central features, and distinctiveness of feature sets) are preserved within new populations. Should the “absolute” elevations of features also be similar in new populations? We propose that they should, because the same rating scheme has been used for measuring prototypicality of features in each culture.

If the features are partitioned into central and peripheral sets, the following inequalities operationalize the elevation criterion:

$$(a) \left| \mu_c^{(i)} - \mu_c \right| < \beta_1 \sigma_c \quad \text{and} \quad \left| \mu_p^{(i)} - \mu_p \right| < \beta_2 \sigma_p$$

where  $\beta_1$  and  $\beta_2$  are criterion values in terms of the standard deviations of the corresponding feature sets. If the features are partitioned into four feature sets, then the following inequalities operationalize the criterion:

$$(b) \left| \mu_{c1}^{(i)} - \mu_{c1} \right| < \beta_{11} \sigma_{c1} \quad \text{and} \quad \left| \mu_{c2}^{(i)} - \mu_{c2} \right| < \beta_{12} \sigma_{c2}$$

$$(c) \left| \mu_{p1}^{(i)} - \mu_{p1} \right| < \beta_{21} \sigma_{p1} \quad \text{and} \quad \left| \mu_{p2}^{(i)} - \mu_{p2} \right| < \beta_{22} \sigma_{p2}$$

where  $\beta$ s are criterion values.

When these  $\beta$ s approach zero, these criteria represent strict matching in elevations. Thus, a more reasonable requirement would be to set these criteria to a value that represents the upper boundary of a small effect size. Using the previous argument about effect size demarcation, 0.35 is chosen as the criterion value for  $\beta$ s (i.e., intermediate between a small and medium effect size).<sup>3</sup>

#### D. SUMMARY

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<sup>3</sup> The validity of Criterion 4 assumes that biases due to translation and response styles in cultures are negligible. Given that it is usually difficult to distinguish such biases from true elevation differences, devising instruments that are culturally-unbiased is of paramount importance.

To establish cross-cultural universality of complex psychological constructs, one needs to show that its prototypical features are ordered with a high degree of similarity across cultures (Criterion 1), the central (vs. peripheral) features are more consistently rated by individuals across cultures (Criterion 2), the central and peripheral feature sets so-partitioned are distinct across cultures (Criterion 3), and that elevations of the feature sets should be similar across cultures (Criterion 4). Once these criteria are operationalized, researchers can derive the associated statistical analyses for samples. In the next section, we apply some conventional statistical tests to these criteria. We make no claim that these tests or analyses are optimal on statistical grounds, but, in the absence of unique tests for assessing these criteria, they allow researchers to use existing techniques to evaluate cross-cultural universality, thereby making such research questions more accessible.

## II. METHOD AND RESULTS

In this section, we demonstrate, using data from Hepper et al. (2012) and Hepper et al. (2014), how the cross-cultural criteria we developed can be applied to the illustrative case of nostalgia conceptions in different cultures. Hepper et al. (2012) identified 35 central and peripheral features of nostalgia. Table 1 presents these features and their summary statistics in prototypicality rating. These results were based on a UK sample, which we designate as the normed UK sample hereafter. Given that Hepper et al. (2012) validated these 35 features in several studies, we treat the normed UK sample as a reliable normed population (culture) for the purpose of assessing cross-cultural universality. We share the computer code for all analyses in Supplemental Materials, available online.

### A. THE STRUCTURAL PROPERTIES OF NOSTALGIA FEATURES IN THE NORMED UK SAMPLE

First, we should establish the structural properties of these 35 nostalgia features in the UK. Property 1 requires that features be ordered according to the prototypicalities. As shown in Table 1, where the features are ordered by their mean prototypicality rating, Property 1 is trivially satisfied.



Table 1 also shows the average means and standard deviations of the partitioned feature sets. When the nostalgia features are partitioned into two sets, the average standard deviations are 1.54 and 1.82, respectively, for the central and peripheral sets. Hence, central features were rated more consistently, satisfying Property 2. When the nostalgia features are partitioned into four sets, the average standard deviations are 1.39, 1.69, 1.79, and 1.86, respectively, for the C1, C2, P1, and P2 feature sets. Hence, the consistency property still holds with the four partitioned sets (Property 2.1).

Property 3 requires that the partitioned sets are distinguishable. The average prototypicality ratings are 6.23 for the central set and 4.11 for the peripheral set. The standardized distances are 1.16 and -1.37, respectively, when using the central and peripheral feature sets as reference distribution. The average absolute standardized distance is 1.27. These distance measures clearly show a sizable separation (i.e., a large effect size) between the central and peripheral feature sets. With four sets, the corresponding averages are 6.60, 5.86, 4.81, and 3.34. The average absolute standardized distances are 0.49, 0.60, and 0.81, respectively for comparing the C1/C2, C2/P1, and P1/P2 pairs. These distances represent at least medium effect sizes, which means that the four feature sets are still clearly distinguishable (Property 3.1).

Overall, the normed UK sample (i.e., the normed population that is used for studying cross-cultural universality) exhibits desirable structural properties under prototype theory. Next, we examine the cross-cultural universality of nostalgia conceptions by using the established criteria under a 2-level and a 4-level partitioning scheme.

## B. CROSS-CULTURAL UNIVERSALITY WITH TWO-LEVEL PARTITIONING: CENTRAL AND PERIPHERAL FEATURES IN NEW POPULATIONS

### *1. Criterion 1: Similar ordering of features*

Hepper et al. (2014) asked participants ( $N = 1704$ ) to rate the relatedness (i.e., prototypicality) of the 35 nostalgia features identified by Hepper et al. (2012) across 18 countries. One of these countries was the UK and, hence, the 2014 study provides a means to assess the replicability of the 2012 results. We computed rank-order correlations by treating the

2012 UK sample as the normed population (Table 2). The countries are ordered by putting the 2014 UK sample first, followed by the other countries in descending order of their average central-feature rating.

Column 2, labeled UK (norm) in Table 2, shows the rank correlations<sup>4</sup> of the nostalgia features in various countries with that of the normed 2012 UK sample. The first correlation, with the 2014 UK sample, is particularly high: 0.976. This confirms replicability. The remaining correlations in column 2 are all very high except for Cameroon, Poland, Romania, and Uganda, which have rank correlations lower than 0.7, although Poland and Romania are close to 0.7. Hence, it is safe to state that all countries, except Cameroon and Uganda, have similar prototypicality ordering of the nostalgia features. The third column in Table 2 shows the rank correlations between the 2014 UK sample and all other countries. Overall, the pattern of correlations is very similar to that observed in column 2. Therefore, in terms of feature ordering, we established that the nostalgia features are ordered similarly in most countries.

### *2. Criterion 2: Relative consistency in rating central features*

Table 3 shows the average ratings (the “Mean” columns) and the average standard deviations of the features in the central and peripheral feature sets (the “SD” columns) for the countries studied by Hepper et al. (2014), together with the normed UK sample of Hepper et al. (2012). In all countries, except for Uganda, the central (compared to peripheral) features were rated on average more consistently (i.e., with smaller standard deviations). Uganda has nearly identical standard deviations (consistency) in rating central and peripheral features.

### *3. Criterion 3: Distinctiveness of feature sets*

Table 3 further reveals that all countries have higher average ratings in the central than peripheral features. Statistical significance tests on the mean differences have been reported in Hepper et al. (2014, Table 4). All *F*-tests for the mean differences were significant at the .0001

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<sup>4</sup> The ranks of features in countries are derived from the mean ratings of the features. Given that different sample sizes were used in different countries, the ranks and therefore the rank correlations in Table 2 have different degrees of reliability. The sample sizes range from 62 to 172 for these countries. See Table 3 for more details about sample sizes.

$\alpha$ -level. The next three columns in Table 3 display the sample standardized distances between the central and peripheral feature sets. That is,  $d_1$  ( $d_2$ ) estimates how far away the average rating of central (peripheral) features is from the distribution of peripheral (central) features. We present the combined standardized distance  $d_3$ , which is the average of  $d_1$  and  $-d_2$ , in Table 3. This combined distance is to be compared with the criterion values  $\delta_3$  for determining distinctiveness. In the normed UK sample, the central features are not only rated higher on average than the peripheral features, but they are also highly distinguishable from the peripheral features. The magnitudes of  $d_1$ ,  $d_2$ , and  $d_3$  for the normed UK sample in Table 3 show that the standardized distances are all greater than 1, which indicates a sizable separation between the central and peripheral feature sets. Indeed, for most of the countries studied, Table 3 illustrates that they do have acceptable or high degrees of distinctiveness between central and peripheral features, as indicated by  $d_3$  values that are at least as large as the criterion value,  $\delta=0.65$ , in 14 out of 18 countries. Only Ireland, Cameroon, Ethiopia, and Uganda have  $d_3$  smaller than 0.65.

The last two columns of Table 3 display, respectively, the sample sizes and the power of rejecting the null hypothesis of no effect at 0.05  $\alpha$ -level given the sample sizes of the countries and a true effect size of 0.65. The high power values (.99 for all) indicate that the statistical tests have high sensitivity of detecting such a specified effect size and they have good protection against the Type II error. That is, the high sensitivity of effect detection ensures that the distinctiveness in feature sets would be detected reliably, if they were present; and the good protection against the Type II error means that non-distinctiveness in features sets, if concluded from the hypothesis tests, would be unlikely to result from sampling errors. Certainly, the observed high power values are in part due to the relatively large sample sizes, implying that the  $d_1$ ,  $d_2$ , and  $d_3$  values are precise estimates of population standardized differences for carrying out trustable hypothesis tests.

#### *4. Criterion 4: Similar elevations of the feature sets*

We turned next to absolute elevations of central and peripheral features. Figure 1 depicts the mean ratings of such feature sets with their 95% confidence intervals. Countries are ordered

by their average central-feature rating after the 2014 UK sample. To set up acceptance regions around the elevations in the normed 2012 UK sample, we used the proposed  $\beta = 0.35$  criterion. That is, if a country has a mean rating of a given feature set (i.e., central or peripheral) that is within 0.35 standardized distance of the same feature set in the normed 2012 UK sample, it is accepted as having a similar elevation (i.e., a small departure in terms of effect size). Hence, the vertical bars in Figure 1 mark the acceptance regions of the central and peripheral feature sets. A country that has an entire 95% confidence interval located within its corresponding acceptance region demonstrates the strongest evidence of similar elevations as that of the normed 2012 UK sample. For example, in Figure 1, all countries starting from UK down to Japan (except for USA, which has a slightly elevated central feature set) demonstrate the strongest evidence of similar central and peripheral elevations. On the contrary, strong evidence against similar elevation is displayed if the entire 95% confidence interval falls outside of its corresponding acceptance region. For example, Cameroon and Uganda have unacceptable (with regard to Criterion 4) low elevation of the central features. Whereas Poland and Ethiopia have marginally acceptable<sup>5</sup> elevation in the central features, Ireland has a marginally acceptable elevation in the peripheral features. Overall, Figure 1 shows that, for most countries, central and peripheral features are elevated at similar levels to those of the normed 2012 UK sample.<sup>6</sup>

So far, the cultural universality of nostalgia conceptions is supported in most countries based on their similarity in feature ordering (Criterion 1), more consistent ratings of central than peripheral features (Criterion 2), distinctiveness of the central and peripheral features (Criterion 3), and similar elevations in central and peripheral features (Criterion 4). Uganda, Cameroon, and perhaps Ethiopia, cast the most doubt because their central and peripheral features are not as

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<sup>5</sup> This means that less than half of the confidence interval of the average rating of a feature type overlaps with the acceptance region.

<sup>6</sup> We caution about the validity of the type of comparisons shown in Figure 1 in small samples. In applications, like the current study, the width of confidence intervals should be smaller than the acceptance regions. Otherwise, the confidence intervals can largely overlap with the acceptance regions simply due to large sampling errors. In general, researchers can increase the sample size to ensure that the confidence intervals are narrow enough for meaningful comparisons with the acceptance regions. Note that this was not an issue in the current dataset.

distinct as in the normed 2012 UK sample (although still distinctive at a less stringent level). Also, their elevations of the central features are much lower than the expected level.

### C. CROSS-CULTURAL UNIVERSALITY WITH FOUR-LEVEL PARTITIONING: C1, C2, P1, AND P2 IN NEW POPULATIONS

We now repeat the same analyses, but with the four partitioned feature sets, C1 (first nine features), C2 (second nine features), P1 (third nine features), and P2 (last eight features). Given the finer level of analysis, the results will almost certainly render some countries in doubt for establishing cross-cultural universality. On the positive side, however, we may be able to draw stronger conclusions and have finer interpretations of the results. Note that the assessment of Criterion 1 (i.e., similar ordering of features) by means of rank-order correlations is not affected by depth of partitioning.

#### *1. Criterion 2: Relative consistency in rating central features*

Table 4 portrays the average standard deviations (“SD” columns) and means (“Mean” columns) of the features in feature sets, and Figure 2 graphs the numerical values. The *SD* columns in Table 4 display the average standard deviations of the features in C1, C2, P1, and P2 feature sets. The majority of the countries (11 out of 18) show an increasing trend in *SD*s, confirming the consistency property. Several countries do not exhibit the increasing *SD* trend in some adjacent pairs of feature sets. We mark these discordant pairs are marked in bold in Table 4. Although these marked pairs do not seem to have a systematic pattern, the C1 features were rated more consistently than other features in all countries.

Figure 2a shows the trends of the *SD* values of the feature sets. The C1 features have the lowest *SD* values in all countries. The *SD* values of C2, P1, and P2 features in most countries (except for UK, USA, Israel, Greece, and China) do not evince clear patterns. Therefore, the consistency in rating central features seems to hold only when one compares the C1 features with other feature sets.

#### *2. Criterion 3: Distinctiveness of feature sets*

Table 4 shows that, with the exception of Cameroon, all countries have a clear monotonic decreasing ordering of the average C1, C2, P1, and P2 ratings. For Cameroon, C2 had a higher average rating than C1. Figure 2b demonstrates the same pattern, but it depicts some useful trends. First, the C2/P1 separation is clear in all countries. This echoes the distinctiveness of the central and peripheral features reported in the preceding section. Second, when the average central feature rating decreases, the average ratings of the four feature sets become more similar (or the feature sets become less distinctive).

To address statistically the distinctiveness of the C1, C2, P1, and P2 feature sets, one can first test the mean differences in Table 4 by Analysis of Variance tests. Hepper et al. (2014, Table 3) conducted *F*-tests for comparing adjacent partitioned sets and found that most mean differences were statistically significant. The only nonsignificant mean differences (at  $\alpha = .05$ ) pertained to the P1/ P2 comparisons in Poland, Romania, and Uganda, and the C1/C2 comparison in Ethiopia (the C1/C2 reversal in Cameroon was significant). However, the distinctiveness property of these feature sets requires more than a significant mean difference from 0. Table 5 shows the standardized distances between the adjacent feature sets. For the 2012 UK (normed) and 2014 UK samples, all  $g^3$  values are larger than the criterion value  $\gamma = 0.35$ , which marks the cut-off between small and medium effect sizes. Hence, the distinctiveness property is clear for all feature sets in the UK. For other countries, the C2/P1 distinctiveness ( $g^3 > 0.35$ ) is strongly supported in 15 out of 17 countries. The C2/P1 distinctiveness in Ethiopia and Uganda is doubtful. For C1/C2 and P1/P2 distinctiveness, the support is weaker. Only 5 out of 17 countries support the distinctiveness between C1 and C2, and only 6 countries support the distinctiveness of P1 and P2.

The last two columns of Table 5 display, respectively, the sample sizes and the power of rejecting the null hypothesis of no effect at 0.05  $\alpha$ -level given the sample sizes of the countries and a true effect size of 0.35. Except for Ethiopia, which had power of 0.77, the power for other countries is at least 0.8. As in Table 3, these high power values indicate that the statistical tests have great sensitivity of detecting distinctiveness in feature sets given the specific distinctiveness

criterion and have good protection against the Type II error (that is, against false claims of non-distinctiveness in feature sets). Again, the observed high power values are in part due to the relatively large sample sizes, implying that the  $g1$ ,  $g2$ , and  $g3$  values are precise estimates of population standardized distances for carrying out trustable hypothesis tests. Earlier we proposed that C1/C2 or P1/P2 distinction might not be as important, so that a lower criterion for  $g3$  could be used. For example, if  $g3$  is set to 0.2, 12 out of 17 countries would support the C1/C2 distinctiveness, and 11 would support the P1/P2 distinctiveness. Even so, C1/C2 distinctions are in doubt for China, Turkey, Chile, Ethiopia, and Cameroon (note also that C2 is higher than C1 in Cameroon). The P1/P2 distinctions for Romania, Ireland, Chile, Poland, Cameroon, and Uganda are also in doubt.

### *3. Criterion 4: Similar elevations of the feature sets*

Next, we turned to the absolute elevations of the four feature sets. Figure 3 depicts the mean ratings of the four feature sets with 95% confidence intervals. Originally, we constructed this figure in the same way as Figure 1 with the use of the 0.35-criterion for setting up acceptance regions. However, the acceptance regions tended to overlap, making the acceptance criteria ambiguous. We therefore shrank the acceptance regions by using a stricter criterion (i.e., smaller value). Figure 3 uses the 0.24 criterion that results in “just” non-overlapping regions. Turkey, Chile, India, Poland, and the three African countries present strong evidence against similar C1 levels: All have much lower C1 elevations than the UK norm. Particularly questionable are the C1 elevations of Cameroon and Uganda, as they are at the normed P1 level. The C2 elevations of all countries, except Uganda, overlap with the acceptance regions. Again, Uganda has a very low C2 elevation. USA has C2 elevation that is as high as that of the C1 features. Lower than expected P1 elevations are observed in Germany, Chile, Poland, Turkey, and Uganda. Higher than expected P2 elevations are observed in China, India, Ireland, Japan, and Romania. These latter countries emphasize strongly the most peripheral features of nostalgia.

The analysis based on four feature sets provides more information about the universality of nostalgia conceptions than the one based on two feature sets (i.e., central vs. peripheral). First,

it reveals that the consistency of rating central features (Criterion 2) occurs mainly in the C1 feature sets (the first nine features). Despite some irregularities, the C1 features were always rated more consistently. Second, it confirms a stronger ordering property in the ratings of central and peripheral feature sets (Criterion 3:  $C1 > C2 > P1 > P2$  is observed in all countries but Cameroon, which has a mild violation in that  $C2 > C1$ ). Although the distinctiveness between central and peripheral features is confirmed by comparing the elevations of C2 and P1, some countries do not have distinct C1/C2 (within central) or P1/P2 (within peripheral) feature sets. These irregularities occurred in five and six countries, respectively, for the C1/C2 and P1/P2 comparisons. Finally, the absolute elevations of the four feature sets (Criterion 4) clarify our interpretations of the irregularities observed in the central/peripheral features (Figure 1). For example, the three African countries have lower elevations for the central features for different reasons. As Figure 3 shows, whereas Uganda is extremely low in both C1 and C2, Cameroon and Ethiopia are both low in C1 only. Although the C2 levels of the latter countries still overlap with the acceptance regions, their C1 and C2 features themselves also overlap. As another example, Ireland and Romania have elevated peripheral features in Figure 1. Figure 3 illustrates that this is due to elevated ratings of the P2 features, making them more on par with P1 features. This pattern also presents itself in the analysis of P1/P2 distinctiveness of these two countries in Table 5. For Ireland and Romania, perhaps nostalgia has a more negative meaning than for the UK and other countries. Poland, Cameroon, and Uganda have overlapping P1 and P2 as well, but they overlap at the middle of the normed P1 and P2 regions.

#### D. CONCLUSIONS FROM CONFIRMATORY ANALYSIS OF CROSS-CULTURAL UNIVERSALITY

The overall conclusion from the preceding analyses is that, except for the African countries, nostalgia conceptions are, by and large, cross-culturally universal in terms of similar rank-ordering of the nostalgia features (Criterion 1), relative consistency in rating more central features (Criterion 2; especially for C1, but with minor irregularities in other feature sets in five countries), high distinctiveness of the central and peripheral features (Criterion 3; although with



a small number of countries showing ambiguous C1/C2 or P1/P2 distinctions upon a finer four-level partitioning of the features), and high degree of agreement in absolute rating levels of central and peripheral features (Criterion 4; although with some countries showing lower C1, lower P1, or higher P2 upon a finer partitioning of the features). The nostalgia conceptions of Romania and Ireland emphasize more negative features of nostalgia, as compared with UK. Poland and Uganda might have indistinguishable P1 and P2 features.

The three African countries evince similar prototypical orderings of the nostalgia features as UK. However, their prototypicality ratings of central and peripheral features are much closer and, hence, less distinguishable. Perhaps one might still claim a weak cross-cultural universality for these African countries based on the similar ordering of features (Criterion 1) alone. However, one must also acknowledge that each of these countries might have some unique conceptions of the construct of “nostalgia,” distinguishing them from the other 15 countries and from each other. Hepper et al. (2014) attempted to identify these potentially unique conceptions by inviting participants to list features that were not captured by the list provided. However, few participants listed additional features, and there was no evidence that particular additional features were listed only in some cultures. The case of these African countries highlights how our proposed techniques can help to identify where further targeted research is still needed.

#### E. EXPLORATORY TECHNIQUES TO IDENTIFY HOMOGENOUS CLUSTERS OF COUNTRIES

Although the results in the preceding section support the cultural universality of nostalgia conceptions in most countries, some countries are identified to have mean rating patterns that deviate from the normed UK sample. For example, as depicted in Figures 1 and 3, African countries have significantly lower ratings of central (or C1) features, indicated by associated confidence intervals that do not overlap with the specified acceptance regions. To examine more systematically possible homogenous groups of countries based on mean patterns, we used multivariate statistical techniques, such as cluster analysis and multidimensional scaling (MDS).

Hepper et al. (2014) presented a cluster analysis of the countries by using the mean ratings of the 35 features. They identified four clusters (groups) of countries. To further understand and interpret the mean patterns of these four clusters, we conduct an MDS analysis of the 35 features among the 18 countries. Before so doing, however, we first recapitulate the cluster analysis results of Hepper et al. (2014). Figure 4 shows the dendrogram from this analysis. The authors adopted a four-cluster solution. Reading from the bottom of the vertical axis, the first cluster includes UK, USA, Greece, Israel, Netherlands, and Australia. This group has mean patterns that are most similar to the normed UK sample. Incidentally, these countries are located at the top of the chart in Figure 3, representing countries that have high C1 ratings. The next cluster that is closest to the first includes Romania, Ireland, India, Ethiopia, Japan, and China. Most countries in this cluster are located in the middle of the chart in Figure 3. They have medium C1 ratings. The third cluster includes Uganda and Cameroon, which are located at the bottom of the chart in Figure 3. These two countries have the lowest C1 ratings. The last cluster includes Poland, Germany, Turkey, and Chile. These countries also have medium C1 ratings, albeit somewhat lower than those in the second cluster.

We have associated the clusters with the C1 ratings in Figure 3. This is an initial interpretation of how these clusters might differ. Next, we demonstrate how MDS can offer more refined interpretations. To conduct MDS, a distance measure has to be used for quantifying the similarity between countries. In this regard, Hepper et al. (2014) used the absolute difference in mean ratings of each feature to assess similarity. Hence, we used 35 matrices of similarity measures (for 35 features) for the 18 countries as input for the MDS analysis. The goal was to find the coordinates (or locations) of the countries in a multidimensional space that would give a satisfactory account of the observed feature similarities in those 35 matrices.

Figure 5 depicts the countries in 2-dimensional space according to the MDS results. The four ovals in Figure 5 demarcate the four clusters of countries identified by Hepper et al. (2014). This replication of the four clusters provides a sound foundation for using the 2-dimensional MDS solution to interpret the corresponding cluster results—there would be no need to resort to

a higher dimensional MDS solution. The most common way to interpret an MDS result is to hypothesize the underlying latent dimensions by inspecting the objects (countries) in the multidimensional space. For example, for Dimension 1, USA and UK are at the lower end, and Cameroon and Uganda are at the upper end. This could suggest that Dimension 1 reflects westernization. However, the position of some other countries on Dimension 1 is inconsistent with this interpretation. For example, China is closer to the lower end and Germany is closer to the upper end. Therefore, we propose an alternative strategy that is more objective and descriptive.

To interpret Dimension 1, we draw two horizontal lines in Figure 5, so that each captures a handful of countries that are approximately at the same level of Dimension 2. By so doing, we attempt to isolate the interpretation of Dimension 1 from Dimension 2. The upper horizontal line in Figure 5 connects approximately USA, China, Japan, Cameroon, and Uganda. The lower horizontal line in Figure 5 connects approximately UK, Greece, Turkey, and Chile. The left panel of Figure 6 shows the elevations of the C1, C2, P1, and P2 features sets for the first group of countries. The right panel shows the elevations of these feature sets for the second group. The two panels show a common pattern, such that the curves in both plots converge as they move from left to right. Given that only the P2 curve is relatively flat in these two plots, the “reason” for such convergence is the declining trends in the C1, C2, and P1 curves. Hence, Dimension 1 in Figure 5 can be characterized as a general declining prototypicality of the C1, C2, and P1 features, resulting in reduced distinctiveness of the feature sets along the dimension. For example, Uganda, Cameroon, Poland, and Chile are countries that are high on Dimension 1 and all have relatively low elevations in the C1, C2, and P1 features.

Similarly, to interpret Dimension 2, we draw two vertical lines in Figure 5 so that each line captures countries that differ only in Dimension 2, creating two groups of countries. The elevations of the feature sets for the countries along the left vertical line are plotted in the left panel of Figure 7. The right panel of Figure 7 plots the elevations for the countries along the right vertical line. Like those in Figure 6, these two plots show some convergence of the curves.

Unlike those in Figure 6, however, the C1 and C2 elevations in Figure 7 do not evince strong decreasing patterns. These curves stay approximately at the same level along the dimension. A commonality of these two plots is that the P2 curve depicts a strong increasing trend. Therefore, Dimension 2 in Figure 5 indicates mainly an increasing emphasis of peripheral features (including negative features) for representing nostalgia. For example, Romania, Ireland, Ethiopia, and India are countries that are high on Dimension 2.

Given that the nostalgia features have been established in the UK, it would be interesting to look for a single indicator that can assess the similarity of each country to the UK in the MDS solution. Given that the UK is located at the extreme south-west end in Figure 5, one can start by drawing a line that connects the UK and a country in the farthest north-east direction to indicate a derived dimension in Figure 5. Hence, we drew a line between UK and Uganda in Figure 5 to indicate such a derived dimension. Essentially, the dissimilarity of each country to the UK is indicated by the distance of its projection on the derived dimension to the UK. For example, Figure 5 shows projections of USA, Israel, Ethiopia, Poland, and Cameroon on the derived dimension. The USA is most similar to the UK, followed by Israel and Greece. At the other end, Uganda is the most dissimilar, followed by Cameroon, Poland, and Ethiopia. Finally, because this derived dimension is a combination of Dimensions 1 and 2 (leaning toward Dimension 1 more), countries that are captured by the lines that run parallel to the derived dimension should “combine” the trends of Dimensions 1 and 2. Figure 8 plots the C1, C2, P1, and P2 curves for four countries (UK, Greece, Australia, and Uganda) that are located approximately along the derived dimension. Indeed, the C1, C2, and P1 curves are decreasing (i.e., the Dimension 1 characteristic) and the P2 curve is increasing (i.e., the Dimension 2 characteristic) along the derived dimension, resulting in less distinctive feature sets at the lower end of the dimension. Thus, the MDS analyses allow us to identify the key dimensions that delineate groups of countries as well as express numerically the countries that are most similar or different from a normed population.

## F. COMPARISON WITH THE CONFIRMATORY FACTOR ANALYSIS APPROACH

In the past few decades, CFA techniques have become popular in analyzing cross-cultural data (Matsumoto & Van de Vijver, 2011; Byrne, Shavelson, & Muthén, 1989; Byrne & Watkins, 2003). The CFA approach fits multiple-group models (Jöreskog, 1971), using structural equation modeling software such as EQS (Bentler, 2006), LISREL (Jöreskog & Sörbom, 1996), MPlus (Muthén & Muthén, 2012), or PROC CALIS of SAS/STAT (SAS Institute Inc., 2014). Under the CFA framework, cultural equivalence or universality of constructs correspond to specific sets of invariant (or equality-constrained) parameters across cultures in a multiple-group CFA. Overall equivalence is supported if the invariance model satisfies some agreed-upon model-fit criteria. If the overall equivalence is unsupported, partial-invariance models that fit the data are searched manually with the aid of post-hoc analytic tools such as Lagrange Multiplier (LM) tests. As a by-product of the search process, noninvariant items are detected to explain cross-cultural differences.

Due to the repeated fitting and refitting process for finding a good model for the data, conducting a multiple-group CFA (especially when there are more than a few groups/countries) could be a problematic and tedious process. To illustrate such a process, we applied the CFA approach to the current data. We report data-analytic details and results in Supplemental Materials. Here, we summarize three main analytic stages and the corresponding results.

In the first stage, we conducted exploratory factor analyses using the combined UK samples to establish a reasonable confirmatory factor pattern for subsequent multiple-group confirmatory factor analyses. After fitting models with 3–6 factors, we selected a 4-factor solution, because it accounted for 82% of common variance and its factor pattern was the most interpretable as well as compatible with prototype theory. We present the final rotated factor pattern with four factors in Table 6. We do not show factor loadings lower than 0.3, and we permuted the factor columns to improve interpretation of the factors. The parenthesized values after the features indicate their prototypicality order in the normed UK sample. Factors 1 and 4 are clearly identified with, respectively, the most central (C1) and most peripheral features (P2) of nostalgia. However, it is less clear which of Factors 2 or 3 is more central or peripheral.

Further, the five loadings that are in light shades are not considered indicative of the corresponding factors, because the associated variables have larger loadings on other factors. Accordingly, we specified an initial confirmatory factor pattern with a simple structure by using only the remaining loadings shown in Table 6.

In the second stage, we modified repeatedly the initial confirmatory factor pattern with the goal of obtaining a final model that would fit the combined UK sample data well, according to fit criteria that are used routinely in structural equation modelling. To achieve better model fit, we consulted modification indices (such as LM tests and Wald tests) for adding or removing parameters in the model. We then fitted the modified model and further modified it iteratively until model fit could not be improved further or until the fit was satisfactory. To guard against indiscriminate additions of wastebasket parameters (such as error covariances) or factor loadings for the mere purpose of improving model fit,<sup>7</sup> we used some guiding principles to ascertain the reasonableness of the modified CFA model. One principle was that no more than 10% of the total number of possible error covariances be added. Another principle was that the average number of nonzero loadings for a variable not be larger than 2. Translating to the CFA model under consideration, these principles required that no more than 60 error covariances be added for the features and the total number of factor loading parameters be fewer than 70.

After nine iterative model modifications, we obtained a final CFA model. We display the factor pattern in Table 7. There are 41 nonzero factor loadings and 35 error covariances in the final model, which increased from 35 nonzero factor loadings and 0 error covariances in the

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<sup>7</sup> A CFA model can always be fitted perfectly if a sufficient number of error covariances or loadings are added to the model. Adding too many parameters to a CFA model for the sole purpose of improving model fit weakens the scientific value of the hypothesized factor model and is therefore undesirable.

initial model. The final model has a good fit, according to conventional fit criteria: RMSEA = 0.0495, CFI = 0.9134, and SRMR = 0.0828.<sup>8</sup>

In the third stage, we applied the final factor model obtained for the combined UK samples in the second stage to all other countries in a multiple-group analysis setting. Cross-cultural universality would be validated, if the same CFA model fits well to other countries. Specifically, the multiple-group CFA attempted to test the so-called configural invariance hypothesis (Byrne et al., 1989), such that the other countries would have the same factor structural pattern as that specified for UK, as depicted in Table 7 (and with the same set of error covariances). Given that configural invariance does not require invariance of parameter values across groups, it is a weaker form of invariance.

The first problem encountered in the multiple-group CFA analysis was that Cameroon and Ethiopia did not have positive definite sample covariance matrices. As nonpositive definiteness of the covariance matrices would lead to convergence problems in model estimation, these two countries had to be excluded from the multiple-group CFA. The multiple-group CFA model for the remaining 14 countries did not fit well (RMSEA = 0.1255, CFI = 0.2989, SRMR = 0.1839). Under a strict hypothesis testing logic, one would have rejected the null hypothesis of cross-cultural universality of nostalgia conceptions. However, in practice, model modifications explore if a more reasonable multiple-group CFA model can be obtained. The aim is to obtain a well fit modified multiple-group model that is not too different from the original CFA model.

In modifying the multiple-group CFA model, we followed similar principles as those applied in the second analytic stage. Unfortunately, all modified models after the second iteration had more than 60 error covariances and all modified models after the third iteration had more than 70 loadings, thus violating some of our predetermined principles. Nonetheless, we continued the model modification process to see if it was possible to obtain a reasonably well fit

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<sup>8</sup> RMSEA is root-mean-squared-error-of-approximation. An RMSEA value below 0.05 indicates a good model fit. CFI is comparative fit index. A CFI value of 0.9 and above indicates a good model fit. SRMR is standardized root mean squared residuals. An SRMR value below 0.05 indicates a good model fit.

model. After the seventh modification attempt, model fit ceased to improve. In the final modified model (i.e., the best one we could achieve), there were 72 factor loadings and 112 error covariances. The fit was poor: RMSEA = 0.1119, CFA = 0.4500, and SRMR = 0.1749.

To show our best effort in adopting the CFA approach, we fit the normed CFA model to individual countries (except for Cameroon and Ethiopia). That is, we tested configural invariance hypotheses (as prescribed by the pattern in Table 7) separately for each of the remaining 14 countries. Table 8 shows fit statistics for these countries, ordered by the best model fit using the RMSEA fit index. The Netherlands has the best cross-validation fitting, while Romania has the worst. The overall impression from these fittings is that the first five countries on the list (starting from The Netherlands and up to Greece) offer some supporting evidence for cross-cultural universality of the nostalgia CFA structure. That is, they all have RMSEAs that are smaller than 0.09. Yet, these values are still above the conventional criterion of 0.05. Overall, the CFA approach did not support cross-cultural universality in the form of configural invariance, let alone stronger universality that requires parameter invariance. Further, as Table 8 shows, some model fitting resulted in problematic parameter estimates, although this problem might not be insurmountable if one can obtain more data.

### III. DISCUSSION

We formulated four criteria for establishing cross-cultural universality of complex constructs that are based on prototype theory. To evaluate these criteria, we proposed statistical tests. Also, to illustrate these criteria and associated tests, we presented an illustrative case study that examined the cross-cultural universality of nostalgia conceptions. We then applied exploratory multivariate techniques (cluster analysis, MDS) to classify and understand different cultural patterns, so that useful insights could be drawn for future confirmatory studies. Next, we discuss the methodological assumptions of the cultural universality criteria and the relations among these criteria. We then provide a practical guide for applying the criteria and compare our proposed methodology with the traditional approach based on testing measurement invariance in



multi-group CFA models, which is coming under increasing scrutiny (Funder, 2020; Gardiner et al., 2019; Ock et al., 2020).

#### A. METHODOLOGICAL ASSUMPTIONS AND PREREQUISITES

The application of the proposed cultural universality criteria must be based on a well-established set of features for the construct of interest in all cultures. That is, the statistical analysis should not have omitted any important central or peripheral features in any cultures. Otherwise, the ordinality of features and the definitions of the central/peripheral feature sets might not be representative in some cultures, rendering statistical results confounded and incommensurate. Therefore, researchers must be able to justify the completeness of feature sets. For example, Hepper et al. (2014) not only instructed participants to rate the 35 nostalgia features, but they also asked if there were any other features that participants considered important to define nostalgia. If a culture shows that some important features have not been included in the original set, one must pay attention to the peculiarity of that culture: Is it revealing of the genuine uniqueness of this culture or is it simply due to an omission in the original feature set construction?

This question brings us to a broader point: The techniques we proposed are suited to an *etic* approach to cross-cultural research (i.e., to test the extent to which conceptions of psychological constructs, like nostalgia, generalize to other cultures; Segall, Lonner, & Berry, 1998). This approach is standard when examining simultaneously multiple cultures (Hupka et al., 1985; Russell, Lewicka, & Niit, 1989; Schmitt & Allik, 2005). However, complementary investigations using the *emic* approach (i.e., in depth exploration within each culture from the perspective of its members via different methods) may help to identify new features and subtle cultural differences. In the present case, this could present a valuable route to gaining understanding of African conceptions of nostalgia. A related consideration is the diversity of samples. In Hepper et al.'s (2014) investigation, although samples were drawn from countries across five continents with a range of levels of development and industrialization, participants were all university students. The claims of universality can, of course, only be extended to the

types of sample included in the study. Future research would do well to vary the education level of participants as well as other characteristics.

## B. RELATIONS AMONG THE FOUR CULTURAL UNIVERSALITY CRITERIA

Assuming that all related central and peripheral features of a construct have been included in the statistical analyses, how should one use the four proposed criteria to evaluate cultural universality? What should one conclude about cultural universality, if not all criteria are satisfied? For example, although the ordinality of nostalgia features is strongly supported by the high rank-order correlations in all cultures (Criterion 1), the elevation criterion is only partially satisfied in many but not all cultures (Criterion 4). How does one weigh the evidence and interpret the non-consensual results? To answer this question, it is useful to discuss some relations among the proposed criteria, so that researchers can make an informed judgement from practical data analysis.

### *1. The ordinality criterion is paramount*

The four cultural universality criteria are not of the same theoretical importance and are not entirely independent of each other. In general, the ordinality criterion is critical to prototype theory (except perhaps in the unlikely case that a construct is defined by uniformly prototypical features). Failing the ordinality criterion is fatal: Two cultures cannot have similar conceptions of a given construct if the features are not ordered similarly. Satisfying this criterion is an essential step to establishing cultural universality.

### *2. The elevation criterion strengthens the universality claim*

The elevation criterion of feature sets can be viewed as a stronger version of the ordinality criterion. That is, if all feature sets in two cultures have similar elevations (i.e., prototypicality levels), then the features in the two cultures are expected to be ordered similarly. However, the converse is not necessarily true. Two cultures can have perfectly matching orders in features even when the elevations of the features (or feature sets) are different. In our case study, we observed that many countries satisfy both criteria (for example, US and Greece) and some countries satisfy the ordinality criterion but not the finer elevation criteria (e.g., Romania

and Ireland). Whereas the former case would be favorable to infer cultural universality, the latter is inconclusive. Researchers can attribute failure of the elevation criterion to response biases or response sets, if the ordinality criterion is strongly supported. However, such explanations must be further justified.

### *3. The distinctiveness criterion provides a basis to examine the elevation criterion*

Whether it is meaningful to check the elevation criterion depends on the distinctiveness of feature sets. If the feature sets are not distinctive in the normed culture, then there is no need to check the elevation criterion in other cultures. There are two main reasons why the feature sets may not be distinctive. First, it could simply be an empirical fact. That is, the construct under investigation could be ambiguous, with features that vary little in prototypicality (but this is supposed to be a rare case). Alternatively, it could be that the features were incorrectly partitioned. Indeed, evidence for cultural universality that is based on the elevation criterion is as strong as the specific partitioning scheme can indicate. Stronger universality claims require more finely partitioned sets.

The central issue, then, is what the correct number of partitioned sets is and how one can construct them. Is the distinction of central and peripheral features good enough to characterize nostalgia conceptions in all cultures, or is a finer level preferable? It is difficult to answer definitively this question, but the statistical methods we proposed can at least suggest exploratory steps. Specifically, one can start with two main feature sets and then examine whether finer partitions are possible. In fact, one need not have sets of the same size. In our case study, we used equal-partitioned sets simply because there were no prior studies to suggest a specific partitioning. Alternatively, one could conduct a cluster analysis on the prototypicality ratings of features, which could yield well-separated partitioned feature sets of different sizes.

### *4. Failing the distinctiveness criterion weakens the claim of cultural universality*

What if a new culture fails the distinctiveness criterion? If the ordinality criterion is satisfied to some degree, the failure of the distinctiveness criterion means that, although the ordering of features in the new culture is similar to that of the normed culture, there might be

culture-specific variability in prototypicality rating in the new culture which renders the established feature sets less distinguishable. Hence, failing the distinctiveness criterion weakens the cultural universality by introducing extra culture-specific variability into the prototypicality rating of the affected feature sets.

#### *5. The special role of the consistency criterion*

Finally, the consistency criterion requires that central features be rated more consistently than peripheral features in all cultures. This criterion is unique in that it pertains to the dispersion, rather than elevation, of feature ratings. However, this criterion can be confounded with the elevation of ratings. For example, in our current case study, we observed ceiling effects or restriction-of-range; very highly-rated features had less variability and, hence, greater consistency. Table 3 shows that only Uganda, which has the lowest average rating in central features, has the same consistency (variability) in the central and peripheral features. Table 4 shows that most consistency violations in C2/P1 occur in countries with lower average C2 ratings. Therefore, the consistency criterion might echo and supplement other criteria that are related to the elevation of feature ratings. If a central feature set is not rated more consistently than a peripheral feature set, it could imply that the central feature set is actually not rated highly (or representative) enough. Another possibility is that the peripheral feature set might be so irrelevant in a particular culture that people consistently assign very low ratings to those features. Thus, violations of the consistency criterion need to be explored and interpreted carefully.

### C. STEPS FOR EXAMINING THE CULTURAL UNIVERSALITY CRITERIA IN PRACTICE

#### *1. A Practical Guide to Implementing the Proposed Methods*

Given the relations among the proposed criteria for evaluating cultural universality, we summarize a practical guide for setting them.

1. In the normed culture, establish a suitable set of features for the construct in question, and obtain a centrality index (or indices) for each feature (e.g., scale rating, classification speed, recall frequency). Study the order of features in terms of their centrality to the construct in question, check the trend of standard deviations of the

- ordered features, and establish an appropriate number of distinguishable feature sets. Different levels of partitioned feature sets can be investigated to test if strong cultural universality can be established.
2. In the new culture, check the ordinality criterion (Criterion 1). If the data fail this criterion, then there is no need for further analysis. Cultural universality cannot be established. Proceed to the next step, if the ordinality criterion is satisfied.
  3. Check the consistency criterion (Criterion 2). However, if the normed culture does not rate the central features more consistently or the pattern is unclear, then one has to ascertain that those central features are indeed representative enough---this is because highly central features will ordinarily be rated more consistently (due to a ceiling effect). Once the consistency criterion is established in the normed culture, it is interesting to see if the new culture shows the same pattern. If the new culture fails the consistency criterion, then researchers might explore why this happened. Is it due to the variability introduced by some outlying cases in rating those central features in the new culture? Is it due to the inclusion of peripheral features that are being judged categorically as irrelevant in the new culture? Proceed to the next step.
  4. Check the distinctiveness criterion (Criterion 3). This assumes that the normed culture has already established distinctive feature sets. If the new culture fails to establish the same groups of distinctive feature sets, then the ordinality/elevations of the features might have been confounded by extra culture-specific variability of prototypicality rating in the new culture. If the new culture satisfies the distinctiveness criterion, then the ordinality/elevations of the features have unconfounded interpretations. Proceed to the next step.
  5. Check the elevation criterion (Criterion 4). Examine the elevation of each feature set to see if it matches that of the corresponding elevation of the normed culture. A strong universality claim is established when all elevations match. Stronger universality claims can be established with an increased number of partitioned feature

sets. If at least some elevations do not match, report the discrepancies and explore the reasons why. Is it due to response biases or substantive cultural reasons?

6. Cluster analysis can be used to explore possible clusters of cultures that share the same elevation patterns. Multidimensional scaling can enhance understanding of cultural patterns and trends.

The final exploratory step (6) requires clarification. First, we have proposed cluster analysis as an exploratory statistical technique for finding different cultural patterns. The analysis provides a way to group cultures at different levels of clustering, but it does not usually provide a statistical test that enables researchers to determine the correct number of clusters. Hence, cluster analysis results should be interpreted with the aid of MDS results and by checking the cultural universality criteria. Needless to say, substantive theories about cultural patterns are invaluable. Second, our proposed application of MDS is novel, in that we do not resort to the use of hypothesized “latent” factors to explain the dimensions. Rather, our strategy was to identify the dimensions by associating them with the observed mean patterns for features. The advantage of using this strategy is that the MDS dimensions are interpreted in more objective terms. The limitation is that this strategy is not a general methodology suitable for all MDS applications. The strategy was possible in our case study because we have a relatively large sets of features (35) and a relatively large number of objects (i.e., 18 cultures) in the MDS analysis. A large set of features enables one to form stable partitioned features sets that serve as the basis of comparisons among cultures. A large number of objects (cultures) increases one’s chances of identifying enough data points to contrast the mean patterns in graphs, such as those depicted in Figures 6 and 7.

## *2. Identifying a Normed Culture*

The previous section describes steps to study cross-cultural universality of a complex psychological construct. These steps assume that a normed culture has been designated for comparisons with other cultures. In our case study about nostalgia, the normed culture was UK, because most prior research has been conducted within this specific population. However, it may

not always be clear which culture should be designated as the normed culture. We propose a heuristic method for identifying a normed culture, as follows.

First, the features of a complex construct are ranked in each of the  $k$  cultures, and rank correlations are computed among all cultures. Then, the average absolute rank correlation is computed for each culture by averaging its absolute correlations with the remaining  $k-1$  cultures. Given that cultural universality pertains to commonality, it is reasonable to designate the culture that has the *maximum* average absolute rank correlation as the normed culture, so that it bears maximal similarities with all other cultures. Once this normed culture has been designated, the steps described in the previous section can be carried out to study the cross-cultural universality of the target complex psychological construct.

#### D. BEYOND CFA AND INVARIANCE TESTS

The impetus for developing our new approach stemmed, in part, from concerns regarding the practical and theoretical limitations of the popular CFA approach to analyzing cross-cultural data. Practical problems arise because large-scale cross-cultural studies typically examine many countries (say, more than five). As a result, the number of potentially noninvariant parameters would be large, the interpretations would be complicated, and the model fitting process would be cumbersome (Byrne & Van de Vijver, 2010). We illustrated some of these difficulties when we applied the CFA approach in the case study of nostalgia. Indeed, the CFA approach already stalled in the model fitting stage, before more meaningful research questions could be addressed. More generally, its main limitations are: (1) CFA places too much emphasis on model fitting, so that the final fitted model is highly susceptible to capitalization on chance (MacCallum, Roznowski, & Necowitz, 1992) and would include many wastebasket parameters that are difficult to interpret; (2) the parameters in a CFA model do not correspond closely to the prototypicality of features and therefore are not immediately interpretable even in a well-fitted CFA model; (3) multiple-group CFA model fitting is prone to optimization problems and ad-hoc adjustments; and (4) multiple-group CFA is computational intensive and time-consuming because of the large search space in model modifications. Although the last limitation itself is not

directly related to the analytic quality of CFA, our personal experience has been that practical researchers oftentimes would compensate this limitation by adding a lot of wastebasket parameters indiscriminately in the fitting process, thus exacerbating the problems described in limitation (1).

In contrast, the strength of the alternative methods we proposed resides primarily in their suitability to the theoretical foundations of prototype theory. By comparison, the CFA approach encounters two challenges. First, the prototypical features of complex constructs have ordinal structures that the CFA models do not or cannot address. There is no direct implication from prototype theory that factor loadings indicate the prototypicality of features (or items). The situation becomes even more complicated when there is more than one factor for a given construct. Which loadings (or combination thereof) can indicate the prototypicality of features? In fact, Hepper et al. (2014) factor-analyzed the nostalgia features and found that the magnitudes of the loadings did not indicate consistently the prototypicality of features. Second, the most important structural information in prototype theory is that of the mean structures, not the covariance structures. Comparing features among cultures is primarily based on their elevations (i.e., means) that reflect prototypicality. The traditional CFA approach does not consider the mean structures and therefore omits the elevation information altogether. With the advent of multiple-group CFA analysis (Jöreskog, 1971), group differences in the mean structures became more relevant in CFA for cultural data (Byrne et al., 1989). However, the mean parameters in CFA models (i.e., the measurement intercepts and factor means) are still unrepresentative of prototypicality themselves. In contrast, the prototypicality of features can simply be reflected directly by their mean ratings, which are the quantities used in our proposed methodology.

In summary, under prototype theory of complex constructs, it is practically and theoretically problematic to examine cultural universality by using the CFA approach. The methods we propose focus on establishing cultural universality based on the ordinality and elevations of the prototypicality structures. The criteria proposed afford straightforward



statistical tests without ad-hoc model fitting. Cultures that have non-conformity in features or feature sets are detected readily with standard statistical tests and graphical techniques.

We emphasize that we do not dismiss CFA as a useful methodology in many cross-cultural research situations. Rather, if prototype theory provides a suitable perspective on the complex constructs in question, our proposed methodology is comprehensive and informative. The issue hinges on a critical theoretical distinction between the prototype and CFA approaches. The prototype approach emphasizes the cognitive representations of complex constructs in the form of feature prototypicality, whereas the CFA approach emphasizes the factorial structures of complex constructs in the form of a confirmatory factor model. The consequence is that the prototype approach would claim cultural universality by observing similar cognitive representations in cultures, whereas the CFA approach would claim cultural universality by observing similar functional structures (i.e., factor structures) in cultures. Which approach should be used and under what situations? Can these two approaches be somehow combined and resolved? These are pressing and generative questions for future research. We hope that our proposed method also proves generative by unlocking the potential of a prototype approach to the study of cross-cultural similarities and differences.

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Table 1. Means and Standard Deviations of Nostalgia Features in the Normed UK Sample

	N	N Miss	Mean	SD
<b>Central 1 (C1)</b>				
Memory / memories	102	0	7.10	1.17
The past	101	1	7.00	1.18
Fond memories	102	0	6.73	1.28
Remembering	101	1	6.63	1.41
Reminiscence	100	2	6.54	1.41
Feeling / emotion	101	1	6.47	1.35
Personal meaning	101	1	6.39	1.68
Longing / yearning	100	2	6.32	1.55
Social relationships	101	1	6.28	1.48
<b>Central 2 (C2)</b>				
Memorabilia / keepsakes	101	1	6.04	1.71
Rose-tinted memory	101	1	6.01	1.62
Happiness	100	2	5.95	1.63
Childhood / youth	101	1	5.88	1.68
Sensory triggers	102	0	5.85	1.61
Thinking	101	1	5.84	1.68
Reliving / dwelling	101	1	5.75	1.82
Missing / loss	101	1	5.70	1.70
Wanting to return to past	102	0	5.68	1.81
<b>Peripheral 1 (P1)</b>				
Comfort / warmth	102	0	5.59	1.65
Wishing / desire	102	0	5.42	1.68
Dreams / daydreaming	102	0	5.33	1.67
Mixed feelings	101	1	5.04	1.94
Change	101	1	4.78	1.80
Calm / relaxed	101	1	4.64	1.66
Regret	102	0	4.33	1.91
Homesickness	101	1	4.06	1.92
Prestige / success	101	1	4.05	1.87
<b>Peripheral 2 (P2)</b>				
Aging / old people	100	2	4.00	2.06
Loneliness	102	0	3.76	1.90
Sadness / depressed	101	1	3.58	1.94
Negative past	102	0	3.33	1.94
Distortion / illusions	102	0	3.30	1.99
Solitude	100	2	3.22	1.64
Pain / anxiety	100	2	3.03	1.84
Lethargy / laziness	102	0	2.46	1.61



Table 2. Rank Correlations of Nostalgia Features of Various Countries with the UK

	UK (normed)	UK
UK	0.976	
USA	0.948	0.948
Israel	0.927	0.927
Greece	0.857	0.866
China	0.798	0.822
Australia	0.968	0.960
Romania	<b>0.688</b>	<b>0.698</b>
Netherlands	0.851	0.843
Japan	0.909	0.906
Ireland	0.925	0.926
Turkey	0.822	0.849
Germany	0.856	0.870
Chile	0.822	0.827
India	0.889	0.898
Poland	<b>0.681</b>	0.718
Ethiopia	0.702	0.700
Cameroon	<b>0.643</b>	<b>0.665</b>
Uganda	<b>0.489</b>	<b>0.532</b>

*Note.* Entries in bold are smaller than 0.7. The normed UK sample is from Hepper et al. (2012) and the sample for validation is from Hepper et al. (2014).

Table 3. *Some Measures of the Central and Peripheral Nostalgia Features*

	SDs		Means		Distinctiveness			N	Power
	C	P	C	P	<i>d1</i>	<i>d2</i>	<i>d3</i>		
UK (normed)	1.54	1.82	6.23	4.11	1.16	-1.37	1.27	102	0.99
UK	1.40	1.87	6.62	4.09	1.35	-1.81	1.58	97	0.99
USA	1.71	2.14	6.65	4.41	1.04	-1.31	1.18	165	0.99
Israel	1.61	2.06	6.41	3.93	1.20	-1.54	1.37	90	0.99
Greece	1.75	2.07	6.32	4.13	1.05	-1.25	1.15	172	0.99
China	1.69	1.99	6.24	4.40	0.93	-1.09	1.01	98	0.99
Australia	1.83	1.92	6.19	4.02	1.13	-1.18	1.15	66	0.99
Romania	1.84	2.17	6.12	4.57	0.71	-0.84	0.78	80	0.99
Netherlands	1.48	1.68	6.06	3.95	1.25	-1.43	1.34	120	0.99
Japan	1.72	2.00	6.00	4.44	0.78	-0.91	0.85	96	0.99
Ireland	1.82	1.88	5.93	4.78	<b>0.61</b>	<b>-0.63</b>	<b>0.62</b>	85	0.99
Turkey	2.03	2.28	5.89	3.74	0.94	-1.05	1.00	79	0.99
Germany	1.66	1.81	5.87	3.53	1.29	-1.41	1.35	84	0.99
Chile	1.79	2.01	5.78	3.78	0.99	-1.12	1.06	82	0.99
India	1.77	1.90	5.73	4.51	<b>0.65</b>	-0.69	0.67	68	0.99
Poland	1.76	1.95	5.69	3.88	0.93	-1.03	0.98	70	0.99
Ethiopia	2.17	2.34	5.56	4.46	<b>0.47</b>	<b>-0.51</b>	<b>0.49</b>	62	0.99
Cameroon	2.55	2.64	5.27	4.10	<b>0.45</b>	<b>-0.46</b>	<b>0.45</b>	102	0.99
Uganda	<b>1.84</b>	<b>1.84</b>	4.71	3.85	<b>0.47</b>	<b>-0.47</b>	<b>0.47</b>	88	0.99

*Note.* Entries in bold for *SDs* are not showing the increasing pattern. Entries in bold for *d3* are values that are not larger than the distinctive criterion value  $\delta = 0.65$ . Entries for power are computed using  $\alpha = 0.05$  for testing a null hypothesis of no effect given the sample sizes of the countries and a true effect size of 0.65.

Table 4. Average Means and Standard Deviations of the Four Nostalgia Feature Sets

	SDs				Means			
	C1	C2	P1	P2	C1	C2	P1	P2
UK (normed)	1.39	1.69	1.79	1.86	6.60	5.86	4.81	3.34
UK	1.08	1.72	1.83	1.91	7.03	6.21	4.80	3.29
USA	1.59	1.82	2.11	2.17	6.85	6.44	4.92	3.84
Israel	1.44	1.77	<b>2.11</b>	<b>2.00</b>	6.74	6.08	4.51	3.28
Greece	1.59	1.90	2.04	2.11	6.63	6.01	4.76	3.43
China	1.62	1.76	1.97	2.01	6.35	6.13	4.64	4.13
Australia	1.70	1.96	1.99	1.85	6.56	5.81	4.40	3.59
Romania	1.69	1.99	2.11	2.24	6.43	5.82	4.66	4.48
Netherlands	1.32	1.63	<b>1.72</b>	<b>1.63</b>	6.47	5.65	4.41	3.42
Japan	1.66	1.78	1.97	2.03	6.19	5.82	4.68	4.16
Ireland	1.75	<b>1.89</b>	<b>1.86</b>	1.91	6.20	5.67	4.92	4.63
Turkey	2.02	2.05	<b>2.33</b>	<b>2.23</b>	6.02	5.75	3.98	3.47
Germany	1.52	1.81	1.89	1.73	6.15	5.60	3.84	3.18
Chile	1.77	1.82	1.97	2.06	5.90	5.66	3.96	3.57
India	1.75	1.80	1.87	1.93	5.94	5.53	4.77	4.21
Poland	1.62	<b>1.90</b>	<b>1.87</b>	2.04	5.98	5.39	3.89	3.86
Ethiopia	2.17	2.18	2.33	2.35	5.66	5.46	4.80	4.07
Cameroon	2.54	2.56	<b>2.66</b>	<b>2.61</b>	<b>5.12</b>	<b>5.43</b>	4.27	3.90
Uganda	1.80	<b>1.88</b>	<b>1.83</b>	1.85	5.05	4.37	3.91	3.79

*Note.* Entries in bold for *SDs* are not showing the increasing pattern. Entries in bold for means are not showing the decreasing pattern.

Table 5. *Distinctiveness of the Four Partitioned Sets*

	C1 vs C2			C2 vs P1			P1 vs P2			N	Power
	<i>g1</i>	<i>g2</i>	<i>g3</i>	<i>g1</i>	<i>g2</i>	<i>g3</i>	<i>g1</i>	<i>g2</i>	<i>g3</i>		
UK (normed)	0.41	-0.54	0.49	0.59	-0.62	0.60	0.79	-0.82	0.81	102	0.93
UK	0.48	-0.76	0.62	0.77	-0.82	0.79	0.79	-0.83	0.81	97	0.93
USA	0.22	-0.26	<b>0.24</b>	0.72	-0.84	0.78	0.50	-0.51	0.51	165	0.99
Israel	0.38	-0.46	0.42	0.74	-0.89	0.81	0.62	-0.59	0.60	90	0.91
Greece	0.33	-0.39	0.36	0.61	-0.66	0.63	0.63	-0.65	0.64	172	0.99
China	0.12	-0.13	<b>0.13</b>	0.76	-0.85	0.81	0.25	-0.26	<b>0.26</b>	98	0.93
Australia	0.38	-0.44	0.41	0.71	-0.72	0.71	0.44	-0.41	0.42	66	0.80
Romania	0.31	-0.36	<b>0.34</b>	0.55	-0.58	0.56	0.08	-0.09	<b>0.09</b>	80	0.87
Netherlands	0.50	-0.62	0.56	0.72	-0.76	0.74	0.60	-0.57	0.59	120	0.97
Japan	0.21	-0.22	<b>0.21</b>	0.58	-0.64	0.61	0.26	-0.26	<b>0.26</b>	96	0.92
Ireland	0.28	-0.31	<b>0.30</b>	0.40	-0.39	0.40	0.15	-0.16	<b>0.16</b>	85	0.89
Turkey	0.13	-0.13	<b>0.13</b>	0.76	-0.86	0.81	0.23	-0.22	<b>0.23</b>	79	0.87
Germany	0.31	-0.37	<b>0.34</b>	0.93	-0.97	0.95	0.38	-0.35	0.37	84	0.89
Chile	0.13	-0.14	<b>0.14</b>	0.86	-0.94	0.90	0.19	-0.20	<b>0.19</b>	82	0.88
India	0.23	-0.23	<b>0.23</b>	0.41	-0.43	0.42	0.29	-0.30	<b>0.29</b>	68	0.81
Poland	0.31	-0.36	<b>0.34</b>	0.80	-0.79	0.80	0.01	-0.02	<b>0.02</b>	70	0.82
Ethiopia	0.09	-0.09	<b>0.09</b>	0.28	-0.30	<b>0.29</b>	0.31	-0.31	<b>0.31</b>	62	0.77
Cameroon	-0.12	0.12	<b>-0.12</b>	0.43	-0.45	0.44	0.14	-0.14	<b>0.14</b>	102	0.94
Uganda	0.36	-0.38	0.37	0.26	-0.25	<b>0.25</b>	0.07	-0.07	<b>0.07</b>	88	0.90

*Note.* *g1* indicates how many average standard deviations the mean of the first feature set is away from the distribution of the second feature set. *g2* indicates how many average standard deviations the mean of the second feature set is away from the distribution of the first feature set. *g3* is the average of the values of *g1* and  $-g2$ . Entries in bold for *g3* are values that are not larger than the distinctiveness criterion value  $\gamma = 0.35$ . Entries for power are computed using  $\alpha = 0.05$  for testing a null hypothesis of no effect given the sample sizes of the countries and a true effect size of 0.35.

Table 6. *Rotated Factor Pattern with Four Factors*

		Factor 1	Factor 2	Factor 3	Factor 4
Memory / memories	(1 )	0.68326			
The past	(2 )	0.66726			
Remembering	(4 )	0.64744			
Personal meaning	(7 )	0.60828			
Fond memories	(3 )	0.60764			
Reminiscence	(5 )	0.57956			
Feeling / emotion	(6 )	0.52306			
Thinking	(15)	0.48929			
Childhood / youth	(13)	0.47069			
Happiness	(12)	0.45824		0.43164	
Memorabilia / keepsakes	(10)	0.43829			
Rose-tinted memory	(11)	0.33526	0.33479		
Wanting to return to past	(18)		0.61046		
Wishing / desire	(20)		0.48149	0.45238	
Longing / yearning	(8 )	0.38083	0.46001		
Reliving / dwelling	(16)	0.34690	0.42895		
Comfort / warmth	(19)			0.66205	
Calm / relaxed	(24)			0.63421	
Dreams / daydreaming	(21)			0.57309	
Social relationships	(9 )			0.46923	
Prestige / success	(27)			0.42047	
Sadness / depressed	(30)				0.81568
Pain / anxiety	(34)				0.75645
Negative past	(31)				0.71996
Regret	(25)				0.71224
Loneliness	(29)				0.63296
Solitude	(33)				0.62796
Mixed feelings	(22)				0.55341
Lethargy / laziness	(35)				0.51924
Missing / loss	(17)				0.49329
Homesickness	(26)				0.48778
Distortion / illusion	(32)				0.48589
Change	(23)				0.48339
Aging / old people	(28)				0.39556
Sensory triggers	(14)				0.31299

*Note.* The numbers in parentheses indicate the prototypicality order of the features in the normed UK sample.

Table 7. *Factor Pattern of the Normed CFA Model*

		Factor 1	Factor 2	Factor 3	Factor 4
Memory / memories	(1 )	**			
The past	(2 )	**			
Remembering	(4 )	**			
Personal meaning	(7 )	**			
Fond memories	(3 )	**			
Reminiscence	(5 )	**			
Feeling / emotion	(6 )	**			
Thinking	(15)	**			
Childhood / youth	(13)	**			
Happiness	(12)	**			
Memorabilia / keepsakes	(10)	**			*
Rose-tinted memory	(11)		*		
Wanting to return to past	(18)	*	**		
Wishing / desire	(20)		**	*	
Longing / yearning	(8 )		**		
Reliving / dwelling	(16)		**		
Comfort / warmth	(19)			**	*
Calm / relaxed	(24)			**	
Dreams / daydreaming	(21)			**	
Social relationships	(9 )			**	
Prestige / success	(27)			**	
Sadness / depressed	(30)		*		**
Pain / anxiety	(34)				**
Negative past	(31)				**
Regret	(25)				**
Loneliness	(29)				**
Solitude	(33)				**
Mixed feelings	(22)		*		**
Lethargy / laziness	(35)				**
Missing / loss	(17)				**
Homesickness	(26)				**
Distortion / illusion	(32)				**
Change	(23)				**
Aging / old people	(28)				**
Sensory triggers	(14)				**

*Note.* Retained loadings from the initial CFA model are indicated by double asterisks. The added loadings are indicated by a single asterisk. The numbers in parentheses indicate the prototypicality order of the features in the normed UK sample.

Table 8. *Model Fit Statistics of the Normed CFA Model for Countries*

	RMSEA	CFI	SRMR
Netherlands	0.0732	0.7658	0.1039
USA	0.0806	0.7836	0.1071
Germany*	0.0835	0.6738	0.1129
Israel	0.0842	0.7049	0.1211
Greece*	0.0893	0.6689	0.1227
Japan*	0.0929	0.6356	0.1196
Australia	0.1051	0.6698	0.1428
Poland	0.1075	0.5988	0.1326
India*	0.1081	0.6082	0.1247
Turkey*	0.1098	0.5950	0.1563
Uganda*	0.1116	0.4579	0.1509
China	0.1139	0.5952	0.1269
Chile	0.1145	0.5887	0.1487
Romania*	0.1417	0.3613	0.1458

*Note.* \* Negative variance estimates or nonpositive definite predicted covariance matrix was present in the solution.

Figure 1. Confidence intervals of average ratings of the central (red) and peripheral (blue) nostalgia features. Dashed vertical lines indicate the acceptance regions around the normed UK sample (criterion  $\beta = 0.35$ ).

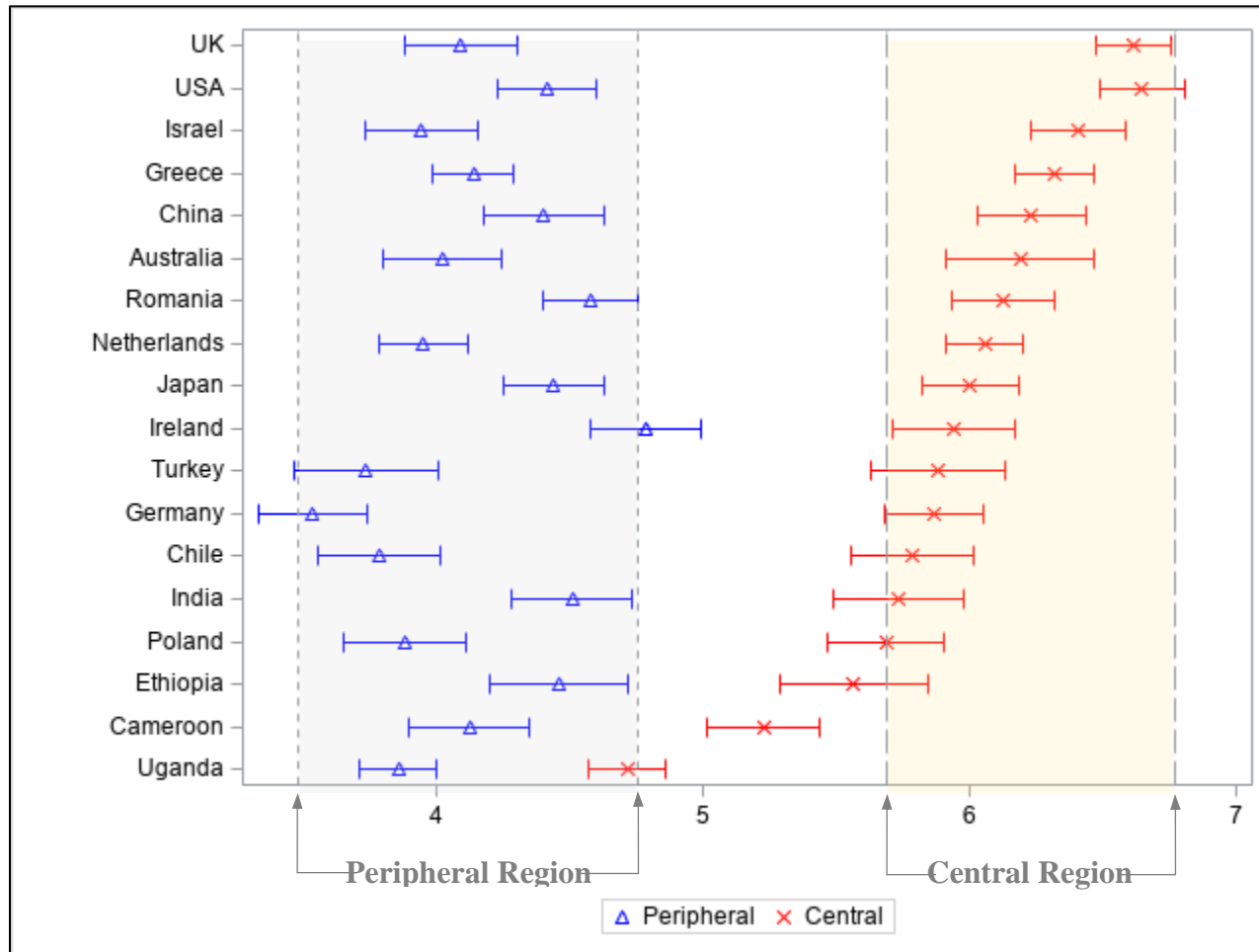




Figure 2. Average standard deviations and average mean ratings of C1, C2, P1, and P2 feature sets.

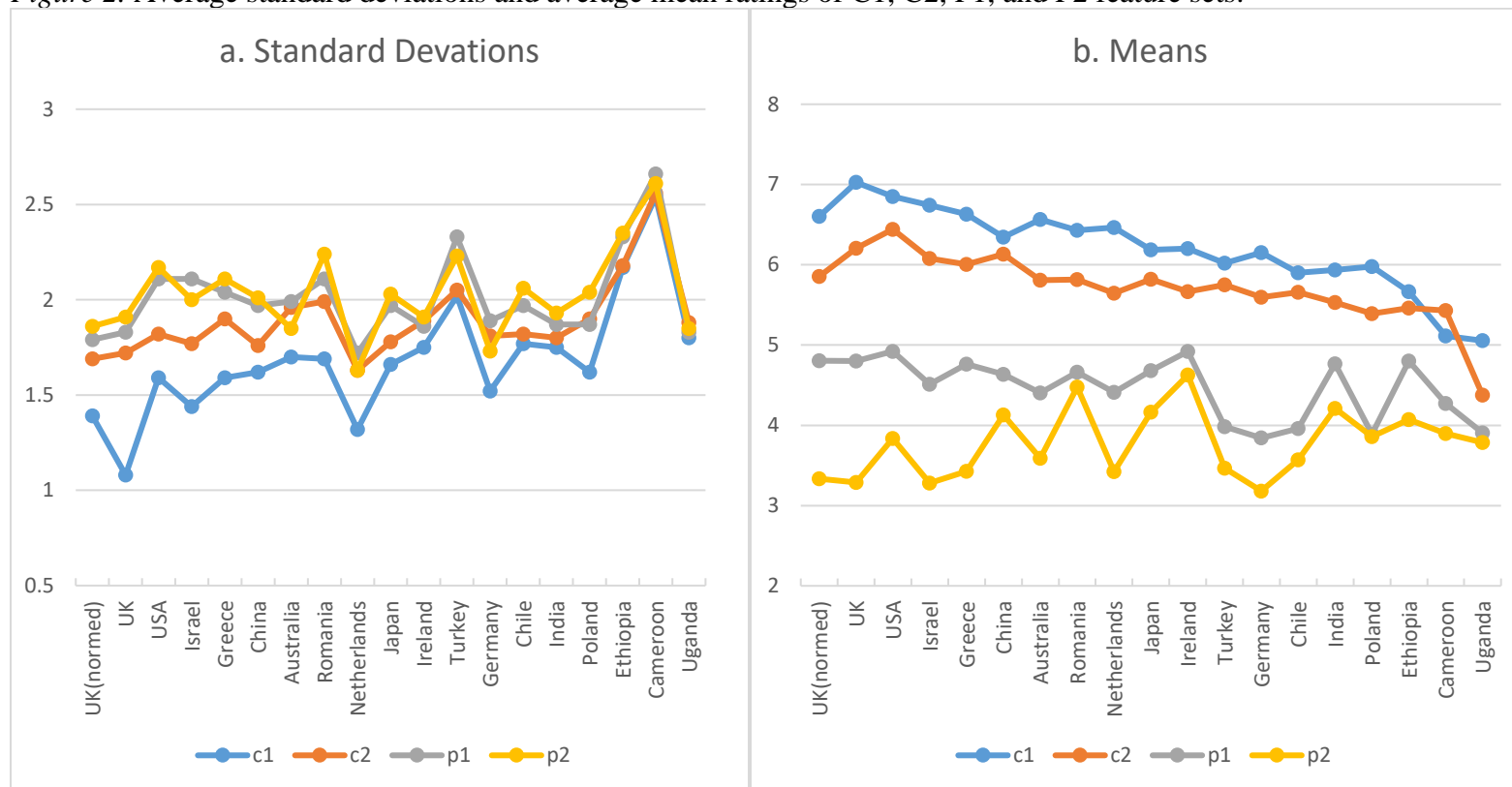


Figure 3. Confidence intervals of average ratings of the C1, C2, P1, and P2 nostalgia features. Dashed vertical lines indicate the acceptance regions around the normed UK sample (criterion  $\beta = 0.24$ ).

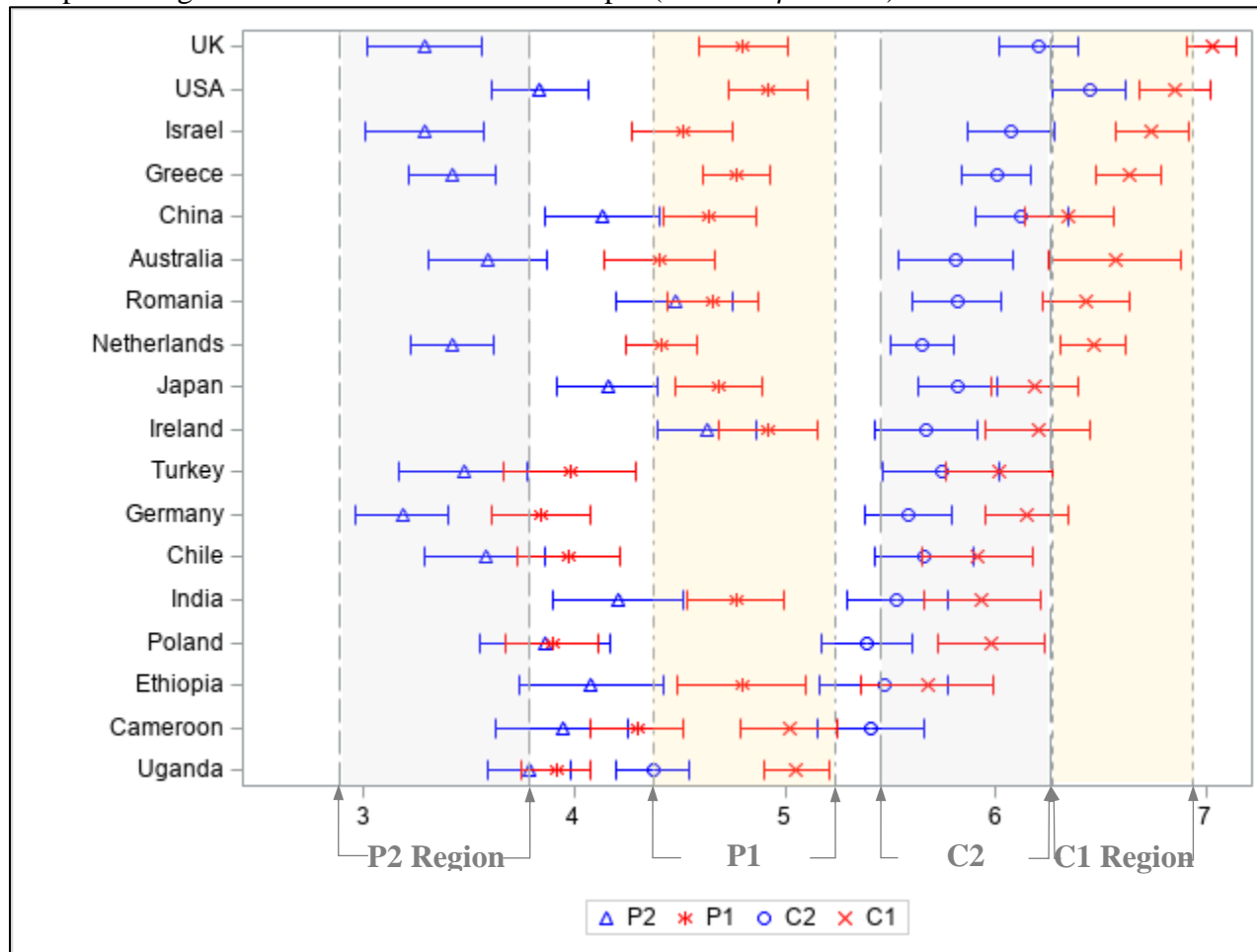


Figure 4. Dendrogram for a cluster analysis based on mean ratings of the nostalgia feature sets (adapted from Hepper et al., 2014).

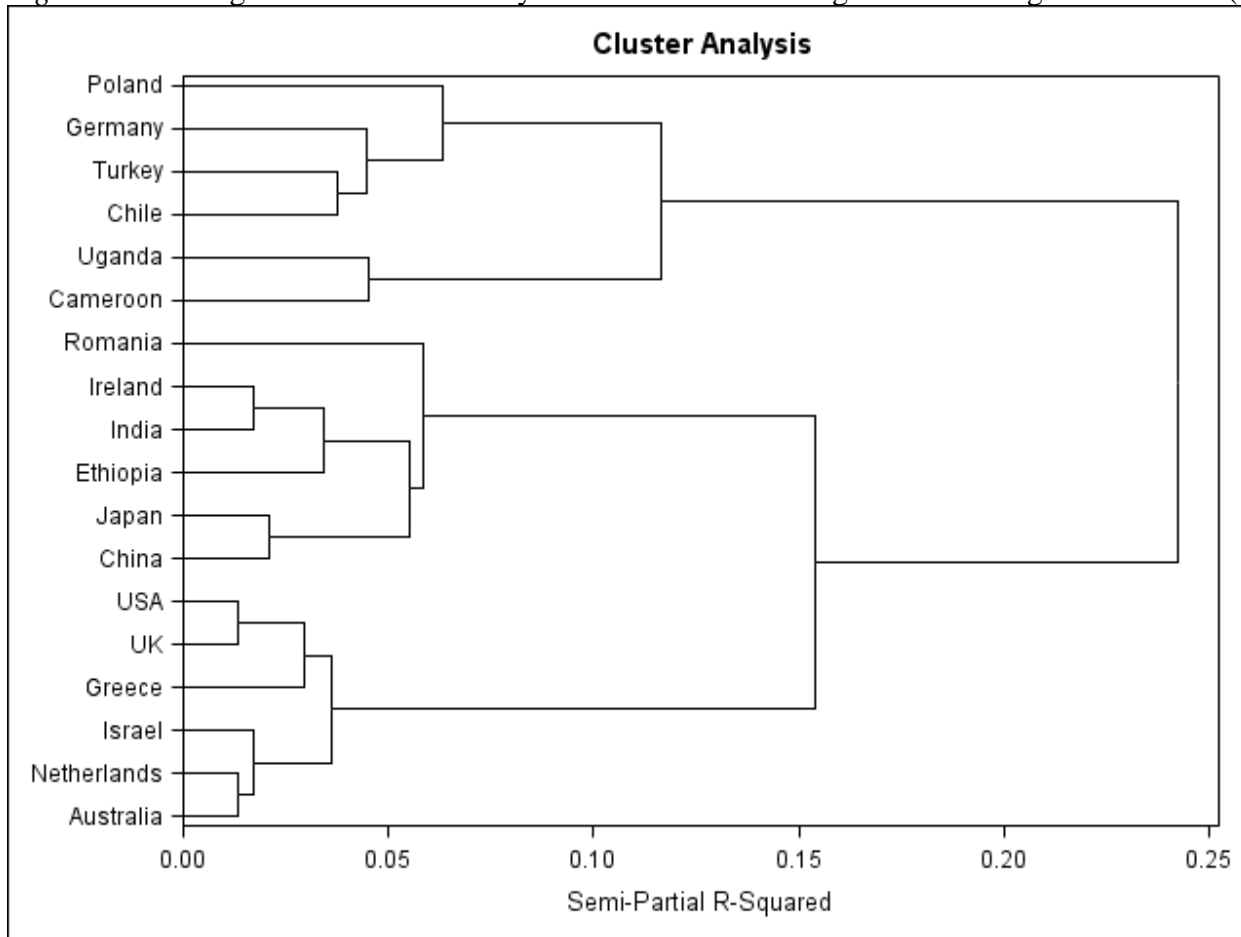


Figure 5. Two-dimensional representation of the multidimensional scaling results.

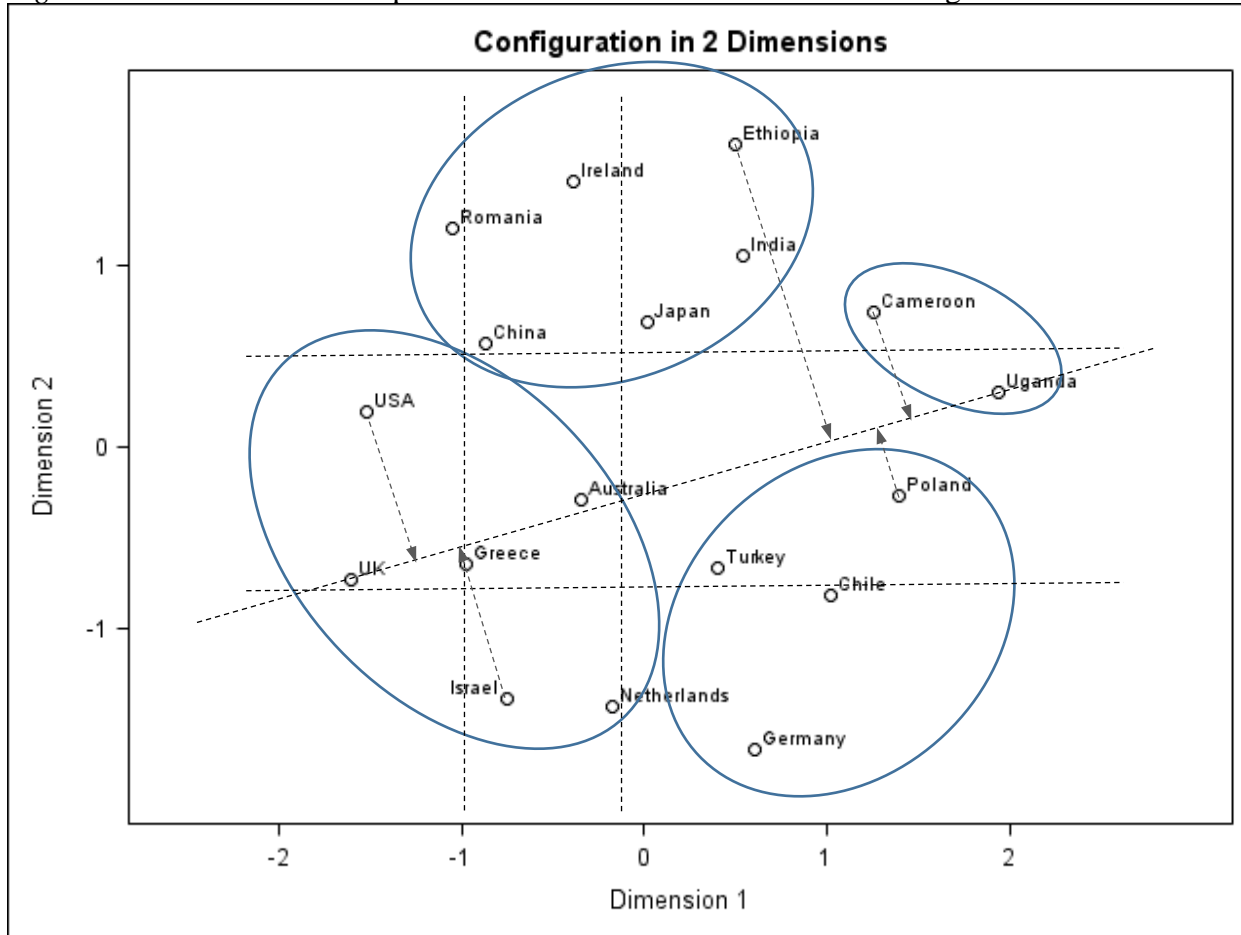


Figure 6. Interpretation of Dimension 1 of the mean patterns based on MDS analysis. In each panel, the four countries differ only on Dimension 1 (countries in the left panel are high on Dimension 2 and those in the right panel low on Dimension 2).

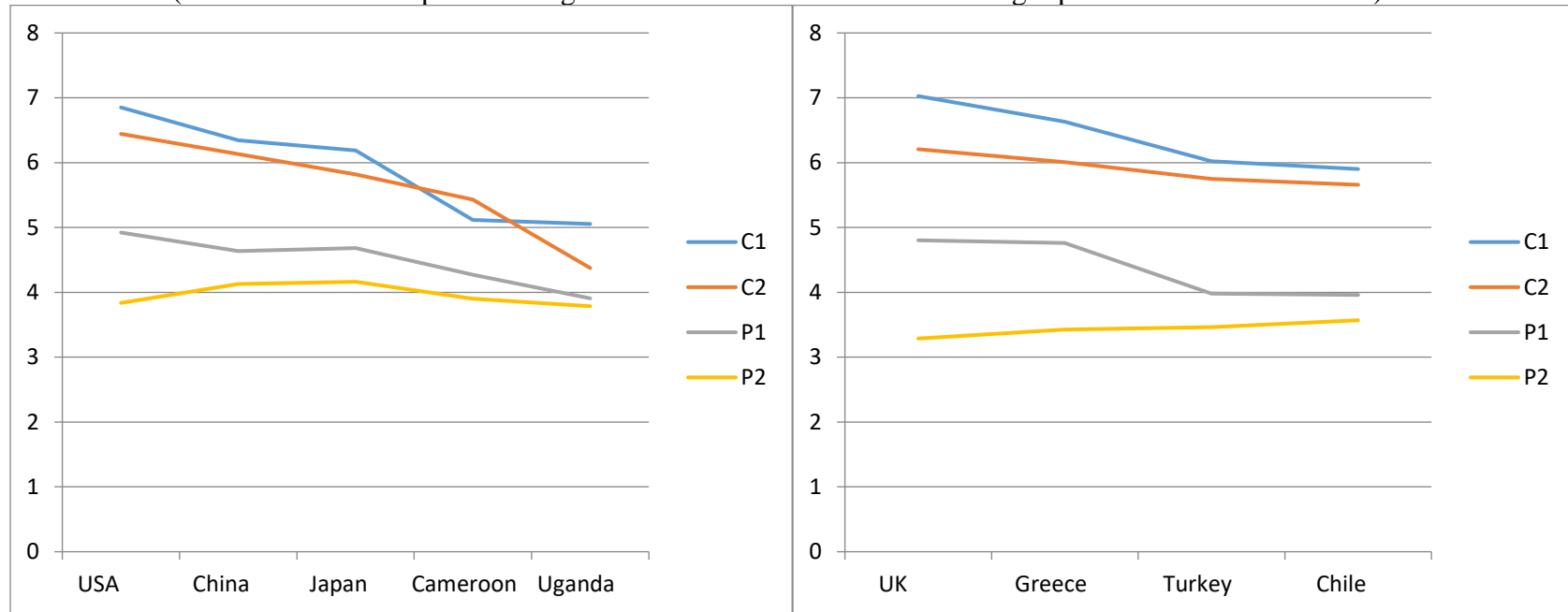


Figure 7. Interpretation of Dimension 2 of the mean patterns based on MDS analysis. In each panel, the four countries differ only on Dimension 2 (countries in the left panel are high on Dimension 1 and those in the right panel low on Dimension 1).

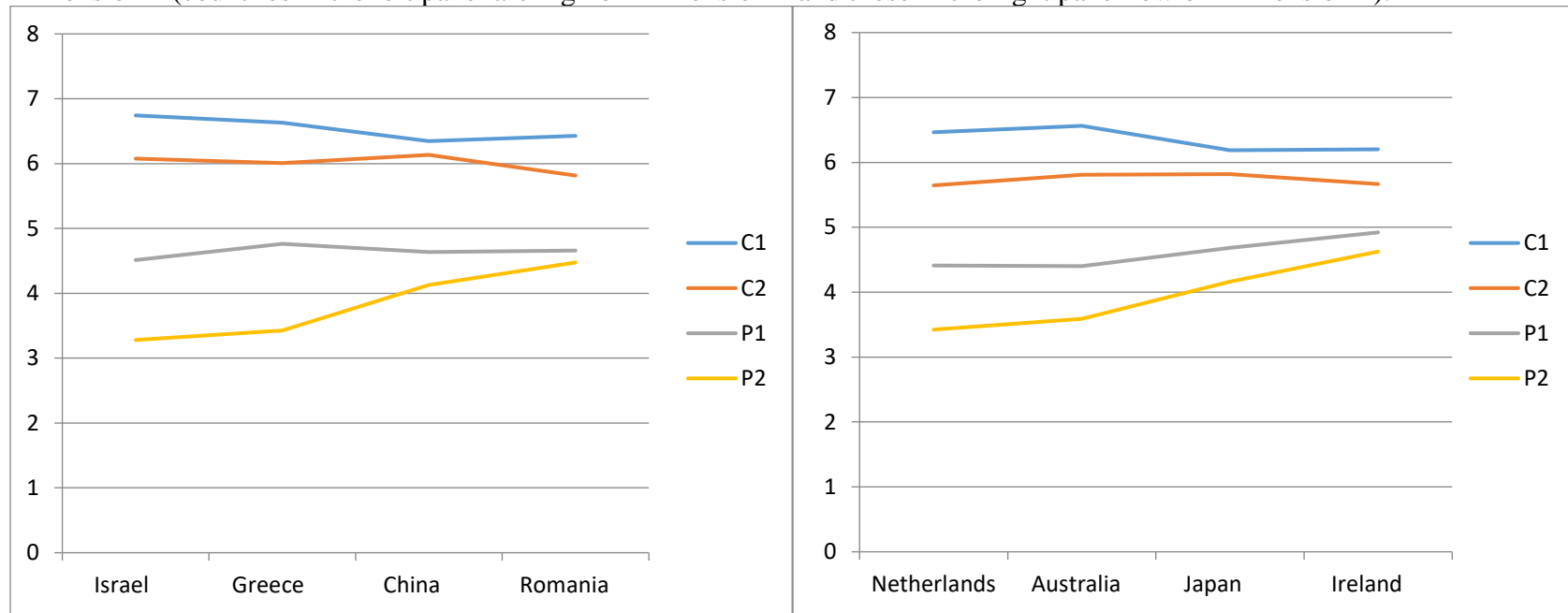
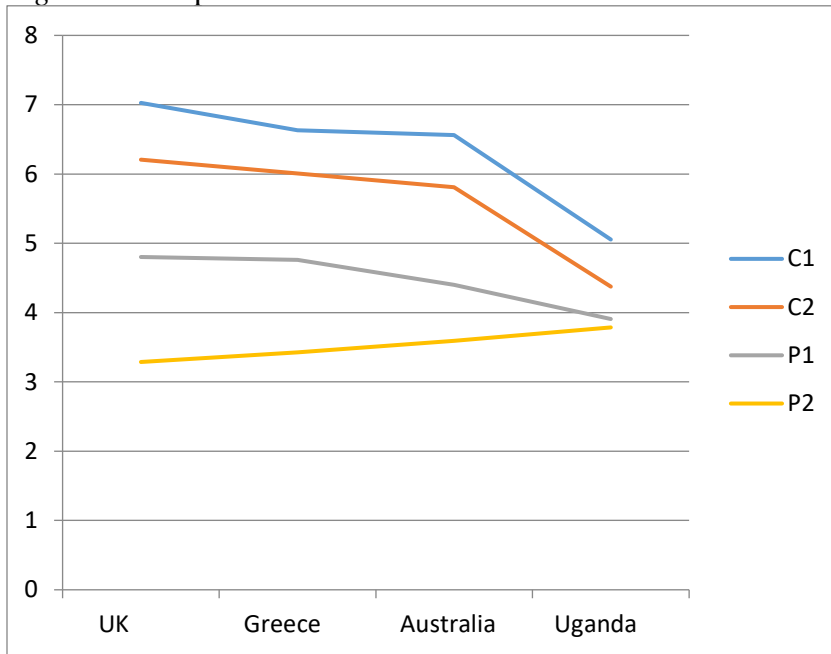


Figure 8. Interpretation of the derived dimension for characterization of the mean patterns.



**Supplemental Materials**

Criteria and Methods for Assessing Cultural Universality  
of Cognitive Representations Underlying Complex Psychological Constructs

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## I. SAMPLE COMPUTER CODE FOR STATISTICAL ANALYSES

This supplement demonstrates code for implementing the analysis strategies presented in the paper, including the following parts:

Part A. Power Analysis  
 Part B. Cluster Analysis  
 Part C. Multidimensional Scaling  
 Part D. Graphical Output for Elevations  
 Part E. Exploratory Factor Analysis  
 Part F. Confirmatory Factor Analysis  
 Part G. Multiple-group Confirmatory Factor Analysis

In Parts A-D, all code is accompanied with fictitious (and simplified) data sets for analysis. To save space, Parts E-G contains code only. You need to generate your own data to demonstrate the analysis results for Parts E-G.

```

/***** PART A *****/
/*****
/*****
/*****
/*
/* Power to detect a standardized difference given:
/*      1. Sample Size
/*      2. Standardized effect needs to be detected
/*      3. Alpha-level
/*      Output: power
/*
/*****
/*****
/***** Macro Definition *****/
%macro power(N,size,alpha);
  proc power;
    onesamplemeans test=t
      mean = &size
      stddev = 1
      ntotal = &N
      alpha = &alpha
      power = .;
  run;
%mend;

/***** Examples *****/
/* Central vs Peripheral distinctiveness */
/* Effect size required = 0.65; alpha = 0.05; Sample size = 100 */
/* Repeat this for countries with different sample sizes */

%power(100,0.65,0.05);

/* Four Features distinctiveness */
/* Effect size required = 0.35; alpha = 0.05; Sample size = 120 */
/*Repeat this for countries with different sample sizes */
%power(120,0.35,0.05);

```

```

/***** PART B *****/
/*****/
/*****/
/*****/
/*
/* Cluster and MDS Analysis of Mean Patterns
/*
/* Data are fictitious
/* Mean ratings of features for five countries are demonstrated
/*
/*****/
/*****/
/*****/

data mean;
input country $ 1-10
      memory      past      fond_mem  remember  reminisce  feeling  personal
      longing     relationship  keepsake  rose_tinted  happiness  childhood  sensory
      thinking    dwelling    missing   return     comfort    wishful    dreams
      mixed_feel  change     calm      regret     homesick   prestige   ageing
      loneliness  sadness    neg_past  distortion  solitude   anxiety    lethargy;
datalines;
Country1  4.4  4.6  5.3  2.8  3.5  6.5  6.1  6.6  5.5  6.1  5.9  2.1  6.9  7.0
          6.0  4.7  3.0  4.3  4.3  3.2  6.2  6.1  6.0  6.2  4.2  5.7  3.8  6.6
          4.9  4.7  5.5  6.1  2.8  3.3  5.0
Country2  6.5  3.6  3.5  4.2  3.6  5.0  3.3  5.9  6.5  6.5  6.9  4.3  7.0  6.8
          6.2  5.2  5.5  4.6  6.5  2.1  7.0  6.0  5.4  5.7  3.0  6.2  5.1  6.8
          6.4  4.2  4.5  6.2  3.0  3.4  3.2
Country3  4.9  3.5  6.0  4.8  4.7  5.4  6.6  6.4  6.6  6.4  6.8  3.2  6.6  6.4
          5.6  3.6  4.0  4.5  6.7  2.3  6.3  5.3  5.0  6.6  2.8  6.2  5.2  7.0
          6.1  3.1  3.7  5.0  4.0  2.7  3.3
Country4  4.7  4.7  5.1  5.3  5.5  6.1  4.1  6.4  6.5  6.5  7.3  3.9  6.4  7.0
          6.6  4.4  4.9  4.7  5.2  3.9  6.8  5.6  5.5  6.6  3.6  6.1  5.2  7.3
          6.3  4.8  4.0  6.0  4.3  4.3  4.6
Country5  4.0  3.3  3.7  4.8  4.5  5.9  4.5  6.6  5.9  6.2  7.0  4.5  5.1  6.0
          6.9  4.7  4.5  4.3  5.4  2.6  6.0  5.6  5.6  5.7  3.4  5.4  5.5  6.6
          5.3  3.8  4.3  5.3  2.6  2.9  3.8
;

/*****/
/*
/* Cluster Analysis of Mean Patterns
/*
/*****/

ods graphics on;
proc cluster data=mean method=ward plots=all;
var
      memory      past      fond_mem  remember  reminisce  feeling  personal
      longing     relationship  keepsake  rose_tinted  happiness  childhood  sensory
      thinking    dwelling    missing   return     comfort    wishful    dreams
      mixed_feel  change     calm      regret     homesick   prestige   ageing
      loneliness  sadness    neg_past  distortion  solitude   anxiety    lethargy;
id Country;
run;

```

```

/***** PART C *****/
/*****
/*
/* MDS Analysis of Mean Patterns
/*
/*
/*****
proc iml;
  ncountry = 5;      /* number of countries; needs to be modified */
  natt      = 35;    /* number of features; needs to be modified */

  use mean;
  read all into mean;
  close mean;
  mean = mean`;
  *print mean;

  /* Create dissimilarity matrix data in attributes for countries */
  diff      = J(ncountry*natt,ncountry,0);
  category  = J(ncountry*natt,1,'. ');
  kk        = 1;
  do ii = 1 to natt;
    att = mean[ii,];

    do jj = 1 to ncountry;
      meanij      = att[1,jj];
      do ij= 1 to ncountry;
        diff[kk,ij] = abs(att[1,ij] - meanij);
      end;

      /* Feature category definitions need to be modified for different situations */
      if (ii <=9) then category[kk,1]='c1';
      else if (ii <=18) then category[kk,1] = 'c2';
      else if (ii <=27) then category[kk,1] = 'p1';
      else category[kk,1] = 'p2';
      kk      = kk + 1;
    end;
  end;

  *print diff; /* similarity matrices for features */

  country = {"Country1" "Country2" "Country3" "Country4" "Country5"};
  create dist from diff[colname=country];
  append from diff;
  close dist;

  Catname = {"Category"};
  create cat from category[colname=catname];
  append from category;
  close cat;
quit;

/*--- Create MDS data ---*/
data mdsdata;
  merge cat dist;
run;

/*--- Multidimensional Scaling ---*/
ods graphics on;
proc mds data=mdsdata shape=triangular condition=matrix level=ordinal
  coef=diagonal dimension=2 formula=1 fit=1 pconfig pcoef plots=all;
  var Country1 Country2 Country3 Country4 Country5;
  subject Category;
run;

```

```

/***** PART D *****/
/*****
/*****
/*****
/*
/* Graphical Study of the Elevations of Feature Sets
/*
/*****
/*****
/*****
/* The data set contains the computed lower and upper
   confidence limits of means for feature sets */
data ConfLimits;
  input country $ 1-8 c1_l c1_u c2_l c2_u p1_l p1_u p2_l p2_u cent_l cent_u peri_l peri_u;
  p1 = (p1_l + p1_u) /2;
  p2 = (p2_l + p2_u) /2;
  c1 = (c1_l + c1_u) /2;
  c2 = (c2_l + c2_u) /2;
  peri = (peri_l + peri_u) /2;
  cent = (cent_l + cent_u) /2;
  datalines;
Country1  4.89 5.21 4.20 4.54 3.7 4.08 3.59 3.97 4.56 4.85 3.70 3.99
Country2  5.36 5.98 5.16 5.76 4.4 5.09 3.73 4.42 5.28 5.83 4.19 4.71
Country3  5.64 6.17 5.42 5.89 3.7 4.21 3.29 3.86 5.55 6.01 3.55 4.01
Country4  6.24 6.88 5.53 6.08 4.1 4.66 3.30 3.87 5.91 6.46 3.79 4.24
Country5  6.13 6.55 5.90 6.34 4.4 4.86 3.86 4.40 6.02 6.43 4.17 4.62
Country6  6.90 7.14 6.01 6.39 4.5 5.00 3.01 3.55 6.47 6.75 3.87 4.30
;

/*--- cent vs peri : 0.35 Criterion ---*/
/* REFLINE statements define the acceptance regions,
   which are computed according to the acceptance criterion */
proc sgplot data=ConfLimits;
  xaxis label=" ";
  yaxis label=" ";
  scatter y =country x = peri /xerrorupper=peri_u xerrorlower=peri_l legendlabel="Peripheral"
        markerattrs=(symbol=triangle color=blue);
  scatter y =country x = cent /xerrorupper=cent_u xerrorlower=cent_l legendlabel="Central"
        markerattrs=(symbol=x color=red);
  refline 3.4755298 / axis=x lineattrs=(pattern=shortdash);
  refline 4.7524268 / axis=x lineattrs=(pattern=shortdash);
  refline 5.6903441 / axis=x lineattrs=(pattern=mediumdash);
  refline 6.7700047 / axis=x lineattrs=(pattern=mediumdash);
run;

/*--- 4 sets elevations: 0.24 criterion ---*/
/* REFLINE statements define the acceptance regions,
   which are computed according to the acceptance criterion */
proc sgplot data=ConfLimits;
  xaxis label=" " min=2.5;
  yaxis label=" ";
  scatter y =country x = p2 /xerrorupper=p2_u xerrorlower=p2_l legendlabel="P2"
        markerattrs=(symbol=triangle color=blue);
  scatter y =country x = p1 /xerrorupper=p1_u xerrorlower=p1_l legendlabel="P1"
        markerattrs=(symbol=asterisk color=red);
  scatter y =country x = c2 /xerrorupper=c2_u xerrorlower=c2_l legendlabel="C2"
        markerattrs=(symbol=circle color=blue);
  scatter y =country x = c1 /xerrorupper=c1_u xerrorlower=c1_l legendlabel="C1"
        markerattrs=(symbol=x color=red);
  refline 6.2702122 /axis=x lineattrs=(pattern=shortdash);
  refline 6.9377888 /axis=x lineattrs=(pattern=shortdash);
  refline 5.4497979 /axis=x lineattrs=(pattern=longdash);
  refline 6.2628987 /axis=x lineattrs=(pattern=longdash);
  refline 4.3762158 /axis=x lineattrs=(pattern=shortdashdot);
  refline 5.235057 /axis=x lineattrs=(pattern=shortdashdot);
  refline 2.8886504 /axis=x lineattrs=(pattern=mediumdash);
  refline 3.7830754 /axis=x lineattrs=(pattern=mediumdash);
run

```

```

/***** PART E *****/
/*****/
/*****/
/*****/
/*
/* Exploratory Factor Analysis for Studying Factor Structure */
/*
/*****/
/*****/
/*****/

/*****/
/* Study the Factor Structures with 3-6 factors */
/*
/*****/
%macro factanUK(nfact,dataset);
proc factor data=&dataset rotate=quartimin prior=smc n=&nfact fuzz=.3 reorder;
  var
  memory past fond_mem remember reminisce feeling personal longing relationship
  keepsake rose_tinted happiness childhood sensory thinking dwelling missing return
  comfort wishful dreams mixed_feel change calm regret homesick prestige
  ageing loneliness sadness neg_past distortion solitude anxiety lethargy;
run;
%mend;

/* 'mydata' is your SAS dataset name */
/* 'mydata' contains your raw data on the ratings on features */
%factanUK(3,mydata);
%factanUK(4,mydata);
%factanUK(5,mydata);
%factanUK(6,mydata);

```

```

/***** PART F *****/
/*****
/*****
/*****
/*
/* CFA Analysis Using an Initial Factor Pattern */
/*
/*****
/*****
/*****
/* 'mydata' contains your raw data on the ratings on features */
/* Note: No fictitious data were created for 'mydata' here */
/* DATA=mydata : Input SAS dataset; 'mydata' is your dataset name */
/* METHOD=FIML : Full information maximum likelihood estimation */
/* NOMISSPAT : Do not analyze missing pattern to save computing resource */
/* MOD : Output modification indices */
/* MAXITER : To set a maximum of 1000 iterations for optimization */

proc calis method=fiml nomisspat maxiter=1000 mod
  data=mydata;
  path
    factor1 ==> memory past remember personal fond_mem
               reminisce feeling thinking childhood happiness
               keepsake rose_tinted,
    factor2 ==> return wishful longing dwelling,
    factor3 ==> comfort calm dreams relationship prestige,
    factor4 ==> sadness anxiety neg_past regret loneliness
               solitude mixed_feel lethargy missing homesick
               distortion change ageing sensory;
  pcov factor1-factor4;
  pvar factor1-factor4=4*1.;
run;

/*****
/*****
/*****
/*
/* CFA Analysis After Modifying the Initial Model */
/*
/*****
/*****
/*****
/* 'mydata' contains your raw data on the ratings on features */
/* Note: No fictitious data were created for 'mydata' here */
/* Three new loadings are added in the PATH statement */
/* Three error covariance are added in the PCOV statement */

proc calis method=fiml nomisspat maxiter=1000 mod
  data=mydata;
  path
    factor1 ==> memory past remember personal fond_mem
               reminisce feeling thinking childhood happiness
               keepsake rose_tinted,
    factor2 ==> return wishful longing dwelling
               rose_tinted mixed_feel, /* Added: rose_tinted and mixed_feel */
    factor3 ==> comfort calm dreams relationship prestige
               wishful, /* Added: wishful */
    factor4 ==> sadness anxiety neg_past regret loneliness
               solitude mixed_feel lethargy missing homesick
               distortion change ageing sensory;
  pcov factor1-factor4,
        happiness fond_mem, /* Added parameter */
        sadness anxiety, /* Added parameter */
        missing longing /* Added parameter */
  ;
  pvar factor1-factor4=4*1.;
run;

```

```

/***** PART G *****/
/*****
/*****
/*****
/*
/* Multiple CFA Analysis for Cross-Cultural Validation
/*
/*****
/*****
/*****
/* 'data1' contains your raw data on the ratings on features for Country 1 */
/* 'data2' contains your raw data on the ratings on features for Country 2 */
/* 'data3' contains your raw data on the ratings on features for Country 3 */
/* Note: No fictitious data were created for these datasets here */
/* LMTTEST statement options are used to limit the output modification statistics */

proc calis method=fiml nomisspat maxiter=1000 mod ;
  group 1 / data=data1;
  group 2 / data=data2;
  group 3 / data=data3;
  model 1 / group=1,2,3;
  path
    factor1 ==>  memory      past      remember  personal  fond_mem
                reminisce  feeling   thinking  childhood  happiness
                keepsake   return,
    factor2 ==>  return      wishful   longing   dwelling
                rose_tinted mixed_feel  sadness,
    factor3 ==>  comfort     calm      dreams    relationship  prestige
                wishful,
    factor4 ==>  sadness     anxiety   neg_past  regret     loneliness
                solitude   mixed_feel  lethargy  missing    homesick
                distortion  change    ageing   sensory    keepsake comfort;
  pvar factor1-factor4=4*1.;
  pcov factor1-factor4,
    happiness  fond_mem,
    sadness    anxiety,
    missing    longing,
    lethargy   anxiety,
    happiness  calm,
    return     homesick,
    sensory    childhood ,
    wishful    mixed_feel,
    sensory    fond_mem,
    solitude   lethargy,
    prestige   anxiety,
    neg_past   anxiety,
    return     remember,
    solitude   anxiety ,
    sadness    neg_past,
    prestige   lethargy,
    wishful    return ,
    reminisce  remember,
    lethargy   comfort ,
    sadness    ageing ,
    dreams     ageing ,
    memory     anxiety ,
    rose_tinted past ,
    past       memory ,
    regret     change ,
    neg_past   feeling ,
    relationship neg_past ,
    thinking   loneliness,
    remember   missing ,
    sensory    regret ,
    dwelling   comfort ,
    missing    calm ,
    lethargy   calm ,
    relationship childhood ,
    wishful    reminisce ;
  lmttests nodefaut factload=[lv=>mv] errvar=[coverr] maxrank=20;
run;

```

## II. VALIDATING THE CROSS-CULTURAL UNIVERSALITY OF NOSTALGIA CONCEPTIONS BY CONFIRMATORY FACTOR ANALYSIS

This supplement illustrates our best effort in using the confirmatory factor analysis (CFA) approach to validate cross-cultural universality of nostalgia conceptions. Although CFA is not the recommended approach in the current context, it is useful to illustrate the CFA approach to compare with our proposed approach, which is based on prototype theory.

The CFA approach to cross-cultural comparison is not defined by a consensus set of data analytic steps. Depending on the researchers' questions and modeling philosophy, the specific CFA steps vary. For example, Fischer and Fontaine (2011) emphasize building a good CFA model of a reference or normed cultural group before examining whether this normed CFA model fits well in other cultural groups; while other researchers might use a multiple-group CFA model to fit all cultural groups simultaneously (e.g., Byrne, Shavelson, & Muthén, 1989). During the model modification stage, researchers might also use different strategies. One can restrict the types of parameters to be added into the modified model (Byrne et al., 1989). In some cases, one might also consider deleting items (or variables) or even particular cultures that do not show satisfactory fit (Byrne & van de Vijver, 2010). Therefore, our effort here is not to suggest a "best" CFA approach to analyzing cross-cultural data. Rather, we aimed to adopt the CFA approach to our specific problems with defensible and explicit steps. Hopefully, with these steps we can offer insight into methodological issues involved in the CFA approach.

Specifically, we used the following main steps of the CFA approach for testing cross-cultural universality of nostalgia conceptions:

- (1) An exploratory factor analysis (EFA) model with correlated factors for the UK samples was established.
- (2) A CFA model with a simple factor structure was derived from the EFA solution by using the pattern of salient factor loadings. In this initially derived CFA model, each variable has exactly one nonzero loading on one factor.
- (3) The initial CFA model was then modified by using model modification indices (Lagrange multiplier [LM] tests and Wald tests) in structural equation modeling. To improve model fit, new factor loadings or error covariances were added if the corresponding LM tests were significant at 0.05  $\alpha$ -level. Because model improvements as indicated by the LM tests were neither additive nor independent, the full set of significant parameters was not added indiscriminately. Only a fixed number (10 or 20) of new parameters at the top of the model improvement lists were considered. Other principles were also considered to decide if a new factor loading would be added. These principles are described in a subsequent section. In addition, non-significant parameters were dropped if their corresponding Wald statistics were not significant at 0.05  $\alpha$ -level.
- (4) Once a modified model was determined, it was fitted again to obtain a new set of modification indices. Hence, steps 3 and 4 were repeated until a "good" CFA model for the UK samples was established. The following goodness-of-fit criteria were used to declare the target (final) CFA model for the UK samples:
  - (a) Root-mean-square-error-of-approximation (RMSEA) less than 0.05.
  - (b) Bentler's comparative fit index (CFI) larger than 0.9.



- (c) Akaike information criterion (CAIC) and Swartz Bayesian criterion (SBC) are approximately optimum---that is, no further additions of parameters would result in much better (smaller) CAIC and SBC values.

Further, the standardized root mean square residuals (SRMR) was monitored but was not used as a criterion for reaching the target CFA model. The reason is that SRMR is an absolute fit index (Tanaka, 1993), which does not adjust for model complexity by taking either the model degrees of freedom or number of parameters into account. SRMR always favors models with as many parameters as possible and hence is not a good criterion to use for model selection. Nonetheless, we monitored SRMR to ensure that the final model would still have a conventional good absolute fit (that is, less than or at least close to 0.05).

- (5) The target model in step 4 was used to cross-validate to all other countries in the study. Multiple-group CFA was conducted. Cross-cultural universality of nostalgia conceptions would be indicated by a good model fit of the target model to all countries. Essentially, such a model fitting procedure tests the invariance of all parameters across countries.

From the authors' own experience of fitting structural equation models, it was almost certain that step 5 would not produce good cross-validation results, due to a relatively large number of groups (i.e., more than 10 countries) in a multiple-group analysis. Therefore, instead of testing the strict invariance of parameters of a given CFA model, we would first test the form invariance (Cheung & Rensvold, 2000) or configural invariance (Byrne et al., 1989). That is, the multiple-group CFA model requires only the model structures to be invariant, while allowing the parameters among countries to be freely estimated. In this case, cross-cultural universality of nostalgia, although less stringently, could still be claimed. Only after the configural invariance was supported did we tackle the stronger universality question by including the invariance of parameters in the CFA model.

The following sections detail some principles that we used for improving the CFA model fit and the results of the five steps of the cross-validation process.

#### *A. STAGE 1 (STEP 1). EXPLORATORY FACTOR-ANALYSIS OF THE UK SAMPLES*

To establish a reliable exploratory factor solution, we combined the UK samples from two separate studies (Hepper et al., 2012; Hepper et al., 2014). The total number of observations is 199. With 20 observations that have missing values, the exploratory factor analysis used 179 complete observations. The following SAS code (SAS Institute Inc., 2014) uses PROC FACTOR to obtain oblique exploratory factor solutions by the quartimin rotation with 3-6 factors, respectively.

```
%macro factanUK(nfact);
proc factor data=uk rotate=quartimin prior=smc n=&nfact fuzz=.3 /*reorder*/;
  var
  memory    past      fond_mem remember  reminisce feeling  personal longing  relationship
  keepsake  rose_tinted happiness childhood sensory  thinking  dwelling missing  return
  comfort   wishful   dreams   mixed_feel change    calm     regret  homesick prestige
  ageing    loneliness sadness  neg_past  distortion solitude  anxiety  lethargy;
run;
%mend;

%factanUK(3);
%factanUK(4);
%factanUK(5);
%factanUK(6);
```

Table 1 shows that factor solutions with 3 to 6 factors account for, respectively, 76%, 82%, 87%, and 91% of the common variance. Purely in terms of explained common variance, each of these four solutions seems to be plausible.

	Eigenvalue	Difference	Proportion	Cumulative
1	7.27779990	2.52589896	0.3922	0.3922
2	4.75190095	2.59857474	0.2561	0.6482
3	2.15332621	1.11294012	0.1160	0.7643
4	1.04038609	0.16390527	0.0561	0.8203
5	0.87648082	0.08395630	0.0472	0.8676
6	0.79252452	0.08970980	0.0427	0.9103
7	0.70281471	0.04760953	0.0379	0.9481
8	0.65520518	0.22089173	0.0353	0.9834
9	0.43431345	0.06362866	0.0234	1.0068
[...]				

To determine how many factors should be used, we examined the rotated factor patterns. Tables 2-5 show the rotated factor patterns, each with different number of factors. To aid interpretations, the FUZZ option of the PROC FACTOR statement in the code displays only those loadings with magnitudes that are greater than 0.3.

	Factor1	Factor2	Factor3
memory		0.61987	
past		0.62927	
fond_mem	-0.33142	0.33313	0.46031
remember		0.68986	
reminisce		0.52332	
feeling		0.58175	
personal		0.45117	0.42973
longing	0.33276	0.64507	
relationship			0.59343
keepsake		0.39845	
rose_tinted		0.48112	
happiness			0.68124
childhood			0.43975
sensory			0.30730
thinking		0.32321	0.38914
dwelling		0.60164	
missing	0.44356	0.38850	
return	0.38871	0.50593	
comfort			0.61743
wishful		0.33496	
dreams			0.45102
mixed_feel	0.55298	0.31017	
change	0.44154		
calm			0.66138
regret	0.68834		
homesick	0.52836		
prestige			0.45803
ageing	0.46016		
loneliness	0.67117		
sadness	0.80919		
neg_past	0.68526		
distortion	0.54257		
solitude	0.62745		
anxiety	0.73489		
lethargy	0.55041		

Table 3. Rotated Factor Patterns with Four Factors

	Factor1	Factor2	Factor3	Factor4
memory		0.68326		
past		0.66726		
fond_mem		0.60764		
remember		0.64744		
reminisce		0.57956		
feeling		0.52306		
personal		0.60828		
longing		0.38083		0.46001
relationship			0.46923	
keepsake		0.43829		
rose_tinted		0.33526		0.33479
happiness		0.45824	0.43164	
childhood		0.47069		
sensory	0.31299			
thinking		0.48929		
dwelling		0.34690		0.42895
missing	0.49329			
return				0.61046
comfort			0.66205	
wishful			0.45238	0.48149
dreams			0.57309	
mixed_feel	0.55341			
change	0.48339			
calm			0.63421	
regret	0.71224			
homesick	0.48778			
prestige			0.42047	
ageing	0.39556			
loneliness	0.63296			
sadness	0.81568			
neg_past	0.71996			
distortion	0.48589			
solitude	0.62796			
anxiety	0.75645			
lethargy	0.51924			

Table 4. Rotated Factor Patterns with Five Factors

	Factor1	Factor2	Factor3	Factor4	Factor5
memory		0.59340			
past		0.74422			
fond_mem	-0.35894				0.56529
remember		0.60196			
reminisce		0.54081			
feeling		0.60429			
personal		0.54733			
longing			0.60536		
relationship				0.37765	0.31630
keepsake		0.38360			
rose_tinted			0.58579		
happiness					0.53147
childhood					0.61346
sensory					0.56448
thinking		0.53469			
dwelling		0.31410	0.48009		
missing	0.38785			-0.30227	
return			0.73965		
comfort				0.64323	
wishful			0.49457	0.45882	
dreams				0.59047	
mixed_feel	0.43035		0.31554		
change	0.49216				
calm				0.61552	
regret	0.66815				
homesick	0.35459		0.39566		
prestige				0.31247	
ageing	0.31125				
loneliness	0.64997				
sadness	0.85905				
neg_past	0.69418				
distortion	0.37863				
solitude	0.59708				
anxiety	0.75907				
lethargy	0.51584				

Table 5. Rotated Factor Patterns with Six Factors

	Factor1	Factor2	Factor3	Factor4	Factor5	Factor6
memory	0.53341	-0.32913				
past	0.69262					
fond_mem	0.32457				-0.32938	0.50795
remember	0.64360					
reminisce	0.56945					
feeling	0.55114					
personal	0.59064					
longing			0.61227			
relationship				0.44296	0.30796	0.37655
keepsake	0.35143					
rose_tinted			0.58663			
happiness					-0.31284	0.46598
childhood						0.60421
sensory						0.60327
thinking	0.57256					
dwelling	0.36727		0.52390			
missing					0.42550	
return			0.74471			
comfort				0.63966		
wishful			0.43528	0.52356		
dreams				0.61792		
mixed_feel					0.44952	
change					0.47327	
calm				0.58410		
regret		0.37281			0.42483	
homesick			0.41365			
prestige						
ageing						
loneliness		0.32386			0.46634	
sadness		0.48978			0.54276	
neg_past		0.61702				
distortion						
solitude		0.60922				
anxiety		0.80431				
lethargy		0.68735				

We judged the 4-factor rotated factor pattern to be the most reasonable solution. Whereas all factor solutions suggest that there was one strong factor for the central features of nostalgia and another strong factor for the peripheral features, the 4-factor solution was well balanced in terms of its fitting and interpretations. The 3-factor solution explained less than 80% of common variance. The 5- or 6-factor solutions trade the clarity of factors for higher percentages of common variance being accounted for. In addition, when we used the REORDER option in the PROC FACTOR statement, the factor pattern of the 4-factor solution is consistent with the ordinal structure of the central and peripheral features of the prototype approach (described in the main text). Table 6 displays this factor pattern.

**Table 6. Rotated Factor Patterns with Four Factors by Using the REORDER option**

				Factor1	Factor2	Factor3	Factor4
1	1	memory	(1 )	0.68326			
2	2	past	(2 )	0.66726			
3	3	remember	(4 )	0.64744			
4	4	personal	(7 )	0.60828			
5	5	fond_mem	(3 )	0.60764			
6	6	reminisce	(5 )	0.57956			
7	7	feeling	(6 )	0.52306			
8	8	thinking	(15)	0.48929			
9	9	childhood	(13)	0.47069			
10	10	happiness	(12)	0.45824		0.43164	
11	11	keepsake	(10)	0.43829			
12	12	rose_tinted	(11)	0.33526	0.33479		
13	18	return	(18)		0.61046		
14	19	wishful	(20)		0.48149	0.45238	
15	20	longing	(8 )	0.38083	0.46001		
16	21	dwelling	(16)	0.34690	0.42895		
17	13	comfort	(19)			0.66205	
18	14	calm	(24)			0.63421	
19	15	dreams	(21)			0.57309	
20	16	relationship	(9 )			0.46923	
21	17	prestige	(27)			0.42047	
22	22	sadness	(30)				0.81568
23	23	anxiety	(34)				0.75645
24	24	neg_past	(31)				0.71996
25	25	regret	(25)				0.71224
26	26	loneliness	(29)				0.63296
27	27	solitude	(33)				0.62796
28	28	mixed_feel	(22)				0.55341
29	29	lethargy	(35)				0.51924
30	30	missing	(17)				0.49329
31	31	homesick	(26)				0.48778
32	32	distortion	(32)				0.48589
33	33	change	(23)				0.48339
34	34	ageing	(28)				0.39556
35	35	sensory	(14)				0.31299

In Table 6, factor loadings lower than 0.3 are not shown and the factor columns were permuted to have a better interpretation of the factors. The parenthesized values after the features indicate their prototypicality order in the normed UK sample. Factors 1 and 4 are clearly identified with, respectively, the most central (C1) and the most peripheral features (P2) of nostalgia. However, it is less clear which of Factors 2 or 3 is more central or peripheral. As currently shown in Table 6, which indicates the feature (variable) ordering in column 1, Factor 2 appears to be more central than Factor 3. But the ordering of Factors 2 and 3 and the associated features could have been reversed---in that case, the ordering of features would have been as in column 2 of Table 6.

To have some descriptive measures of consistency between the factor loading ordering and the prototypicality of the features, rank correlations of the first and second column values with the original prototypicality orders were computed. These correlations are 0.787 and 0.762, respectively. These nontrivial correlations are evidence that, to a large extent, the current factor structure coincides with the prototypicality of nostalgia features. But there are some notable exceptions---for example, “missing” and “sensory”, which are judged to be more central features, are now functionally more related to other peripheral features in the factor solution.

Nonetheless, the demonstrated consistency between factor structure and prototypical ratings is an encouraging sign for the CFA approach. That is, it suggests that it is possible to establish cross-cultural universality by using the factor structures (even if prototype theory is based primarily on mean feature ratings). The next section attempts to establish a target CFA model for the UK samples by using the current EFA factor structure as a starting point.

#### *B. STAGE 2 (STEPS 2-4). ESTABLISHING THE TARGET CFA MODEL FOR THE UK SAMPLES*

This simple structure pattern in Table 6 was specified as an initial CFA model with the following SAS code, which uses the CALIS procedure of SAS/STAT:

```
proc calis data=uk method=FIML mod;
  path
    factor1 ==> memory      past      remember  personal  fond_mem
               reminisce  feeling  thinking  childhood happiness
               keepsake   rose_tinted,
    factor2 ==> return      wishful  longing   dwelling,
    factor3 ==> comfort    calm     dreams   relationship prestige,
    factor4 ==> sadness    anxiety  neg_past regret    loneliness
               solitude   mixed_feel lethargy  missing  homesick
               distortion change    ageing   sensory;
  pcov factor1-factor4;
  pvar factor1-factor4=4*1.;
run;
```

Four factors are specified in the PATH statement. The factor loading pattern reflects the simple structure of Table 6. The PCOV statement specifies that all factors are correlated. The PVAR statement specifies that the factor variances are fixed to 1 for identification of the factor scales. The METHOD=FIML option specifies the full-information maximum likelihood method for model estimation. The FIML method assumes a random missing pattern in the data (missing at random, or MAR, in the sense of Rubin, 1976) and uses all available data for model estimation.

To search for a good CFA model for the UK samples, the MOD option in the PROC CALIS statement requests the output of modification indices (LM tests and Wald tests). We used two types of modification indices. We used the Wald statistics (or tests) to drop nonsignificant parameters, and we used the LM statistics (or tests) to add new parameters to improve model fit.

In practice, model modification can be a subjective process. Although a common recommendation is to use “substantive knowledge” to determine which parameters to add or drop, this strategy is seldom enforced due to a combination of the following reasons: the scarcity of substantive knowledge, the lengthy computational time required for model modifications, and the desire for “publishable” model fit statistics. As a result, modelers often add wastebasket parameters (such as error covariances) freely to obtain better model fit without strong theoretical or substantive justification.

We employed a somewhat more disciplined approach to modifying the CFA model. We used the following guiding principles (P) to ascertain reasonable modified CFA models for the UK samples:

- (P1) Only two types of parameters could be added for model modifications: factor loadings and error covariances (which represents correlated errors among observed variables). Specifically, no variable-to-variable or variable-to-factor paths would be added, so that the defining characteristics of a factor solution were preserved.

(P2) In each step of modification, only the top 10 loadings and the top 10 error covariance parameters suggested by the LM tests were considered. This was to avoid potential linear dependencies among parameter estimates in refitting if all suggested parameters were added indiscriminately.

(P3) To minimize the complexity of factor structure, for any given variable (feature) at most one associated factor loading could be added during each iteration of model modification. That is, if a given variable was associated with more than one significant LM test for new factor loadings, only the top factor loading would be added.

(P4) The complexity of factor structure should be monitored and limited. The initial CFA model has 35 factor loadings in the factor pattern---a simple structure in which each variable has exactly one loading on one factor. Because a factorially complex pattern is difficult to interpret and, hence, undesirable, any modified CFA model should retain the simple structure as much as possible. In this regard, a guiding principle is that, on average, a variable should not have more than 2 nonzero loadings on the factors. In the current study, this translates to the requirement that an acceptable CFA model should not have more than 70 factor loadings.

(P5) The number of wastebasket parameters (i.e., error covariances) should be monitored and limited. When a researcher hypothesizes a CFA model, an implicit assumption is that the covariances of observed variables are explained by the common factors. However, adding error covariances to a CFA model helps improve model fit by creating extraneous associations among variables and, thus, contradicts this fundamental assumption. In this regard, a good CFA model should not have too many error covariance parameters. Here, we proposed a limit of 10% of the total number of possible error covariances. This translates to the requirement for the current study that an acceptable CFA model should not have more than 60 error covariances (approximately 10% of the total possible of 595).

In (P3), we required that during *each iteration* of model modification, at most one factor loading associated with any given variable could be added. Hence, the accumulation of new factor loadings across iterations made it possible that a given variable might have more than one loading on factors in a modified model. We used principles (P4) and (P5) to monitor the complexity of modified models. If at a given iteration a modified model has more than 70 loadings or 60 error covariances, we could either stop the modification process (and declare a failure of reaching a good model) or proceed with several more iterations to see if the number of factor loadings or error covariances would come down during further model modifications.

The following table summarizes the modification history of the CFA model for the UK samples. There were 9 iterations. For each iteration, we recorded the actions, total numbers of loadings and error covariances, and various fit statistics.

Iteration	Actions	Loadings	Error Covariances	CAIC	SBC	RMSEA	CFI	SRMR
1	Initial CFA model fit	35	0	24879	24803	0.0812	0.7114	0.1109
2	Added 3 loadings and 3 error covariances	38	3	24752	24671	0.0787	0.7662	0.1007
3	Added 3 error covariances	38	6	24698	24613	0.0747	0.7905	0.0987
4	Added 7 error covariances	38	13	24644	24552	0.0693	0.8221	0.0968
5	Added 10 error covariances	38	23	24590	24488	0.0622	0.8591	0.0940



6	Added 2 loadings and 10 error covariances	40	33	24554	24440	0.0547	0.8938	0.0870
7	Added 2 loadings and 10 error covariances; Dropped one loading and one error covariance	41	42	24527	24403	0.0475	0.9213	0.0824
8	Dropped 3 nonsignificant error covariances ( $p > 0.05$ )	41	39	24514	24393	0.0477	0.9202	0.0827
9	Dropped 4 nonsignificant error covariances ( $p > 0.01$ )	41	35	24513	24396	0.0495	0.9134	0.0828

At and after iteration 7, all CFA models have RMSEA less than 0.05 and CFI greater than 0.90. As compared with the initial CFA model, these models added only 6 more factor loadings and about 6.5% of the total possible error covariances. Iterations 8 and 9 dropped some nonsignificant error covariances to achieve the lowest CAIC in the table. Notice that the SBC value in iteration 9 increased slightly to 24396 from 24393 in iteration 8. This indicates that the CFA models in these iterations are close to an optimal balance between model fit and model parsimony. The SRMR value is about 0.08, which exceeds the 0.05 benchmark but is deemed acceptable. The CFA model in iteration 9 was designated as the target CFA model for the UK samples.

Table 7 shows the factor pattern of the target CFA model. Overall, this factor pattern is similar to that of the initial model. Most notable is that the feature “rose-tinted” is now an indicator of Factor 2, instead of Factor 1, which is for the most central features in the initial model. We added six other loadings to the factor matrix without a clear pattern and, therefore, they are best viewed as minor imperfections in the model. In conclusion, a good target CFA model was established for the UK samples. This CFA model has two strong factors that are associated with the clear-cut central (C1) and peripheral (P2) features. The other two factors are associated with features with intermediate prototypicality.

Table 7. The Final Confirmatory Factor Pattern for the UK Samples

	Factor1	Factor2	Factor3	Factor4
memory	**			
past	**			
remember	**			
personal	**			
fond_mem	**			
reminisce	**			
feeling	**			
thinking	**			
childhood	**			
happiness	**			
keepsake	**			*
rose_tinted	**	*		
return	*	**		
wishful		**	*	
longing		**		
dwelling		**		
comfort			**	*
calm			**	
dreams			**	
relationship			**	
prestige			**	
sadness		*		**
anxiety				**
neg_past				**
regret				**
loneliness				**
solitude				**
mixed_feel		*		**
lethargy				**
missing				**
homesick				**
distortion				**
change				**
ageing				**
sensory				**

Notes: Retained loadings from the initial model are indicated by double asterisks. The deleted loading is indicated by a lighter shade. The added loadings are indicated by a single asterisk.

### C. STAGE 3 (STEP 5). CROSS-VALIDATING THE TARGET CFA MODEL

In this section, the universality of nostalgia is investigated by cross-validating the target CFA model to other countries. There are two main methods available for conducting the cross-validation. One method is to fit the same model specification with all parameters fixed at the values estimated from the UK samples. As argued previously, this is very restrictive and would almost always lead to unsuccessful cross-validation in practice. Another way is to cross-validate the model configuration only and allow the new countries to have new parameter estimates during model fitting. This way, we could also compare the new parameter estimates with those of the target UK samples when a good model was found. We used the latter method.

We fitted a multiple-group model for all countries besides UK. First, we defined the target model configuration for the UK samples as “target\_model9” in the following SAS macro.

```

%macro target_model9;
  path
    factor1 ==> memory      past      remember  personal  fond_mem
                reminisce  feeling  thinking  childhood happiness
                keepsake   return,
    factor2 ==> return      wishful  longing   dwelling
                rose_tinted mixed_feel sadness,
    factor3 ==> comfort     calm     dreams    relationship prestige
                wishful,
    factor4 ==> sadness     anxiety  neg_past  regret     loneliness
                solitude   mixed_feel lethargy  missing    homesick
                distortion change   ageing   sensory    keepsake comfort;
  pvar factor1-factor4=4*1.;
  pcov factor1-factor4,
    happiness  fond_mem  ,    sadness     anxiety  ,
    missing    longing  ,    lethargy    anxiety  ,
    happiness  calm     ,    return      homesick  ,
    sensory    childhood ,    wishful     mixed_feel ,
    sensory    fond_mem  ,    solitude    lethargy  ,
    prestige   anxiety  ,    neg_past    anxiety  ,
    return     remember ,    solitude    anxiety  ,
    sadness    neg_past ,    prestige    lethargy  ,
    wishful    return   ,    reminisce   remember  ,
    lethargy   comfort  ,    sadness     ageing    ,
    dreams     ageing   ,    memory      anxiety  ,
    rose_tinted past     ,    past        memory    ,
    regret     change   ,    neg_past    feeling   ,
    relationship neg_past ,    thinking    loneliness ,
    remember   missing  ,    sensory      regret    ,
    dwelling   comfort  ,    missing      calm     ,
    lethargy   calm     ,    relationship childhood ,
    wishful    reminisce
  ;
%mend;

```

The PATH statement in the macro specifies the same factor loading pattern for the target CFA model as that described in Table 7. The PVAR statement fixes all factor variances to 1 and the PCOV statement defines all factor covariances and error covariances in the target CFA model. The following PROC CALIS code cross-validates the target model configuration to all other countries by inserting the target\_model9 macro after the MODEL statement. We excluded Cameroon and Ethiopia from the analysis (that is, countries 13 and 18 are commented out in the code) because they had non-positive definite covariance matrices, which was due to missing values that reduced the number of complete observations. Including these two countries in the analysis would lead to convergence problems during model estimation.

```

proc calis method=fiml mod nomisspat;
  group 2 / data='Nostalgia/international.sas7bdat' (where=(country=2));
  group 3 / data='Nostalgia/international.sas7bdat' (where=(country=3));
  group 4 / data='Nostalgia/international.sas7bdat' (where=(country=4));
  group 5 / data='Nostalgia/international.sas7bdat' (where=(country=5));
  group 6 / data='Nostalgia/international.sas7bdat' (where=(country=6));
  group 8 / data='Nostalgia/international.sas7bdat' (where=(country=8));
  group 9 / data='Nostalgia/international.sas7bdat' (where=(country=9));
  group 10 / data='Nostalgia/international.sas7bdat' (where=(country=10));
  group 11 / data='Nostalgia/international.sas7bdat' (where=(country=11));
  group 12 / data='Nostalgia/international.sas7bdat' (where=(country=12));
  *group 13 / data='Nostalgia/international.sas7bdat' (where=(country=13));
  group 15 / data='Nostalgia/international.sas7bdat' (where=(country=15));
  group 16 / data='Nostalgia/international.sas7bdat' (where=(country=16));
  group 17 / data='Nostalgia/international.sas7bdat' (where=(country=17));
  *group 18 / data='Nostalgia/international.sas7bdat' (where=(country=18));
  group 19 / data='Nostalgia/international.sas7bdat' (where=(country=19));
  model 1 / group=2,3,4,5,6,8,9,10,11,12,15,16,17,19;
  %target_model9
run;

```

We used the popular fit indices SRMR, RMSEA, and CFI to assess model fit and hence cross-validation. The MOD option in the PROC CALIS statement requests modification indices for improving model fit. Essentially, we employed the same strategy that was used for obtaining the target UK model. There was one exception: instead of allowing only 10 factor loadings or error covariances to be considered in each iteration, the modification process for the multiple-group analysis considered 20 factor loadings and 20 error covariances in each modification. The reason was purely practical; we found in Iteration 1 that the model improvement was just too small if only 10 loadings or error covariances were considered. The following table summarizes the model fitting and modification process.

Iteration	Actions	Loadings	Error covariances	CAIC	SBC	RMSEA	CFI	SRMR
1	Initial model fit of the target CFA model from UK	41	35	186536	186419	0.1255	0.2989	0.1839
2	Added 12 loadings and 20 error covariances; Dropped 2 loadings and 4 error covariances	51	51	185050	184907	0.1175	0.3871	0.1776
3	Added 13 loadings and 20 error covariances; Dropped 1 loading and 3 error covariances	63	68	184631	184459	0.1145	0.4202	0.1757
4	Added 13 loadings and 20 error covariances; Dropped 1 loading and 7 error covariances	75	81	184498	184301	0.1130	0.4367	0.1754
5*	Added 20 error covariances; Dropped 2 loadings and 5 error covariances	73	96	184450	184240	0.1123	0.4442	0.1753
6	Added 20 error covariances	73	116	184474	184244	0.1118	0.4505	0.1750
7	Dropped 1 loading and 4 error covariances	72	112	184447	184222	0.1119	0.4500	0.1749

Notes: \*In Iteration 5, we attempted to add 16 loadings in several trials with different numbers of error covariances (20, 10, and 0). All these attempts yielded convergent solutions but with linear dependencies in parameter estimates. Only the modification reported here (with 20 error covariances but no loadings added) yielded a convergent solution without linear dependencies.

In Iteration 1, the RMSEA was much larger than 0.05 and the CFI was far less than 0.9. The target model cross-validates poorly to other countries and no cultural universality of nostalgia can be claimed. However, structural equation modeling seldom stops at this point, and we anticipated that model modification would be necessary. Unfortunately, all modified models after Iteration 2 have more than 60 error covariances and all modified models after Iteration 3 have more than 70 loadings, violating our guiding principles (P4) and (P5). However, at Iteration 3 we decided to continue with a few more iterations of model modification in the hope that the final modified model could satisfy principles (P4) and (P5). It turned out that this hope was not realized.

At Iteration 6, adding more error covariances did not improve CAIC and SBC, although RMSEA, CFI, and SRMR still improved slightly compared to Iteration 5. Therefore, the optimal modified model would be in the neighborhood of the models in Iterations 5 and 6. For example, in Iteration 7, dropping nonsignificant loadings and error covariances yielded a modified model with the best CAIC and SBC values, while keeping the RMSEA, CFI, and SRMR values at almost the same levels as those in Iteration 6. Hence, for all practical purposes, the modified model at Iteration 7 offers a best-case scenario of cross-validation. Yet, the RMSEA and CFI values (and even the SRMR value) do not support a good fit and therefore cross-validation was not successful. In addition, even if these indices were good enough, the large number of loading and error covariance parameters in this modified model violate principles (P4) and (P5) and, hence, undermine the theoretical CFA model. Therefore, the cross-cultural universality of nostalgia cannot be confirmed by the CFA approach.

Despite the failure of multiple-group cross-validation, conventional practices of structural equation modeling seldom put an end to the story at this point. What if one allows separate cross-validations for these 14 countries? The following table shows the fitting of the target UK model to all countries separately. For convenience of comparison, the first row displays the fit for the UK. The countries are ordered by the RMSEA values. Again, we did not include Cameroon and Ethiopia due to convergence problems in estimation. Some countries resulted in problematic variance estimates and they are noted in the table.

	RMSEA	CFI	SRMR
UK	0.0495	0.9134	0.0828
Netherlands	0.0732	0.7658	0.1039
USA	0.0806	0.7836	0.1071
Germany*	0.0835	0.6738	0.1129
Israel	0.0842	0.7049	0.1211
Greece*	0.0893	0.6689	0.1227
Japan*	0.0929	0.6356	0.1196
Australia	0.1051	0.6698	0.1428
Poland	0.1075	0.5988	0.1326
India*	0.1081	0.6082	0.1247
Turkey*	0.1098	0.5950	0.1563
Uganda*	0.1116	0.4579	0.1509
China	0.1139	0.5952	0.1269
Chile	0.1145	0.5887	0.1487
Romania*	0.1417	0.3613	0.1458

Notes: \*Negative variance estimates or nonpositive definite predicted covariance matrix was present in the solution.

The Netherlands has the best cross-validation fitting, while Romania has the worst. The overall impression from these fittings is that the first five countries on the list (starting from The Netherlands and up to Greece) offer some supporting evidence for cross-cultural universality of the nostalgia CFA structure. That is, they all have RMSEAs that are smaller than 0.09. Yet, these values are still above the conventional criterion of 0.05. In addition, none of the CFI values are acceptable for countries other than UK itself. Therefore, weak cross-cultural universality, again, cannot be supported by demonstrating configural invariance, let alone a stronger universality that requires parameter invariance.

Again, in practice structural equation modelers might not be willing to put an end to the story at this point. More favorable cross-validation results might possibly be shown if model modification for each country could be carried out separately. However, at this point one might need to step back and ask why the task of investigating cultural universality has become a game of achieving “magical” RMSEA and CFI values. Based on our experience with multi-group CFA, we think that, without introducing many model modifications, this technique is unlikely to support cross-cultural invariance. Therefore, researchers should ask what could be learned from finding a “good” model after numerous model modifications? Except for reporting the desired CFI or RMSEA values, does one understand what features might possibly contribute to cultural similarities and differences? Can one find homogenous groups of countries that have similar feature ordering or elevation? To answer these pressing questions, the procedures we described in the main article are, in our view, more suitable than CFA.

#### *D. SUMMARY*

Despite using a disciplined model modification strategy in the current study, the multiple-group CFA approach did not lead to a successful cross-validation of the target CFA model and, hence, it does not support cross-cultural universality of nostalgia. Admittedly, we did not consider all possible model modification strategies that might lead to better CFA model fit. For example, Byrne and Van de Vijver (2010) suggest the deletion of misfit variables (features) or cultures for model modification. In our

opinion, this strategy again places too much emphasis on achieving good model fit but fails to tackle more important research questions directly. In contrast, under prototype theory, one can simply examine the mean patterns of features to identify misfit items and countries.

Further model fit improvements are certainly possible by adding even more wastebasket parameters, but were not attempted because principles (P4) and (P5) were maintained to guard against capitalization on chance (MacCallum, Roznowski, & Necowitz, 1992). To summarize, the limitations of the multiple-group CFA approach to studying cross cultural universality of nostalgia conceptions include:

1. The CFA approach places too much emphasis on model fit. The study of cross-cultural universality can easily become a superficial endeavor of chasing good RMSEA and CFI values for multiple-group CFA models. Without a disciplined approach to model modification, researchers may tend to include wastebasket parameters to improve the model fit while ignoring the fact that these parameters weaken the scientific value of the theoretical model.
2. The CFA model does not lend itself to a deeper understanding of cross-cultural similarities and/or differences in the conceptualization of complex constructs. The prototypicality of features plays no role in the CFA model. The factors defined in a CFA model are not necessarily those for feature prototypicality. When cross-validation fails, all one can conclude is that cultural universality is not supported. Addressing partial universality or non-universality by the CFA approach, if not wholly impractical, could be very complicated. It would require a sequence of CFA model tests, involving all pairwise comparisons between countries, followed by yet another round of model modifications.
3. Multiple-group model modifications and fitting are highly prone to problems of convergence and improper estimates. This supplement illustrated some of these problems.
4. Multiple-group model modification process could be computationally intensive. For example, running on a Unix machine, the estimation of a multiple-group CFA model with modification indices in the current study consumed between 3 hours and 43 minutes and 6 hours and 43 minutes, in cpu time!

On the contrary, the prototype approach proposed in the main text does not play the game of model fitting. It establishes criteria of cross-cultural universality in terms of the structural properties of feature prototypicality. Statistical tests directly follow from the criteria. Cultural universality and nonuniversality for features in specific countries are directly inferred from the statistical tests without requiring complex model fitting and modifications. In addition, these statistical tests are computationally highly efficient. This means that researchers can focus on the interpretation of their findings rather than spending time and effort to bringing RMSEA values below 0.05.

A cautionary note is now in order. The results of the CFA approach to study cross-cultural universality of nostalgia conceptions are reported here to allow a comparison with the proposed prototype approach. There is no intention to make the claim that the prototype approach is better than the CFA approach in all types of applications or problems. More specifically, a modest claim is simply that for tackling the universality of prototypes, where the ordering, distinctiveness, and elevation of features or feature sets are of paramount importance, uncritical adherence to a multiple-group CFA approach for cultural comparison could be counterproductive.

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