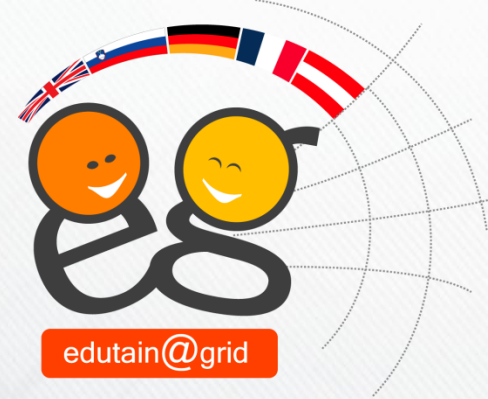


edutain@grid



# Dynamic SLA, QoS and invoicing for ROIA in edutain@grid

ROIA workshop tutorial, GECON 2009

Delft, 2009

Stuart E. Middleton

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3 min

Key decisions for ROIA provisioning

7 min

Business models

edutain@grid value chain

10 min

Business architecture in edutain@grid

service architecture, two example edutain@grid ROIA



10 min

Quality of service measurement

SLA metrics, SLA representation

10 min

SLA management

SLA negotiation



edutain@grid ROIA runtime business context



10 min

Load management

Load management strategies, edutain@grid zone management



5 min

Invoice models

edutain@grid invoicing



20 min

Conclusions, Questions



1h 15 min

## Six key decisions to get the right business context

- ✦ **Which value chain?**
- ✦ **What SLA metrics should you measure?**
- ✦ **How will your SLA be represented?**
- ✦ **What SLA negotiation strategy?**
- ✦ **What load management strategy?**
- ✦ **What invoice model?**

## Six key decisions to get the right business context

-  **Which value chain?**
-  **What SLA metrics should you measure?**
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-  **What load management strategy?**
-  **What invoice model?**



## Identify the value chains for your business model

- + Identify the key actors in the value chain
- + Customers or consumers? Brokers or distributors?
- + Single or multi-hoster ROIA provision?
- + Competition or cooperation between hosters?

## Reward behaviour that promotes desired objectives

- + Payment for service provider hardware, QoS, QoE
- + Penalties for loss of services
- + Shared costs / rewards

## AMIS commercial model for ROIA service provision

- + Single hoster (e.g. AMIS)
- + Written fixed duration SLA, payment for hardware
- + Penalties if hardware QoS targets missed (e.g. network hardware bandwidth, server availability)



## edutain@grid value chain

- + Actors : customer(s), coordinator(s), hoster(s)
- + QoS based on service provision metrics not just hardware
- + Coordinator 'broker' allows flexible provisioning models
- + On demand electronic SLA's based on a template





## Customer - Coordinator

- + User accounts, out of band payments (e.g. PayPal)

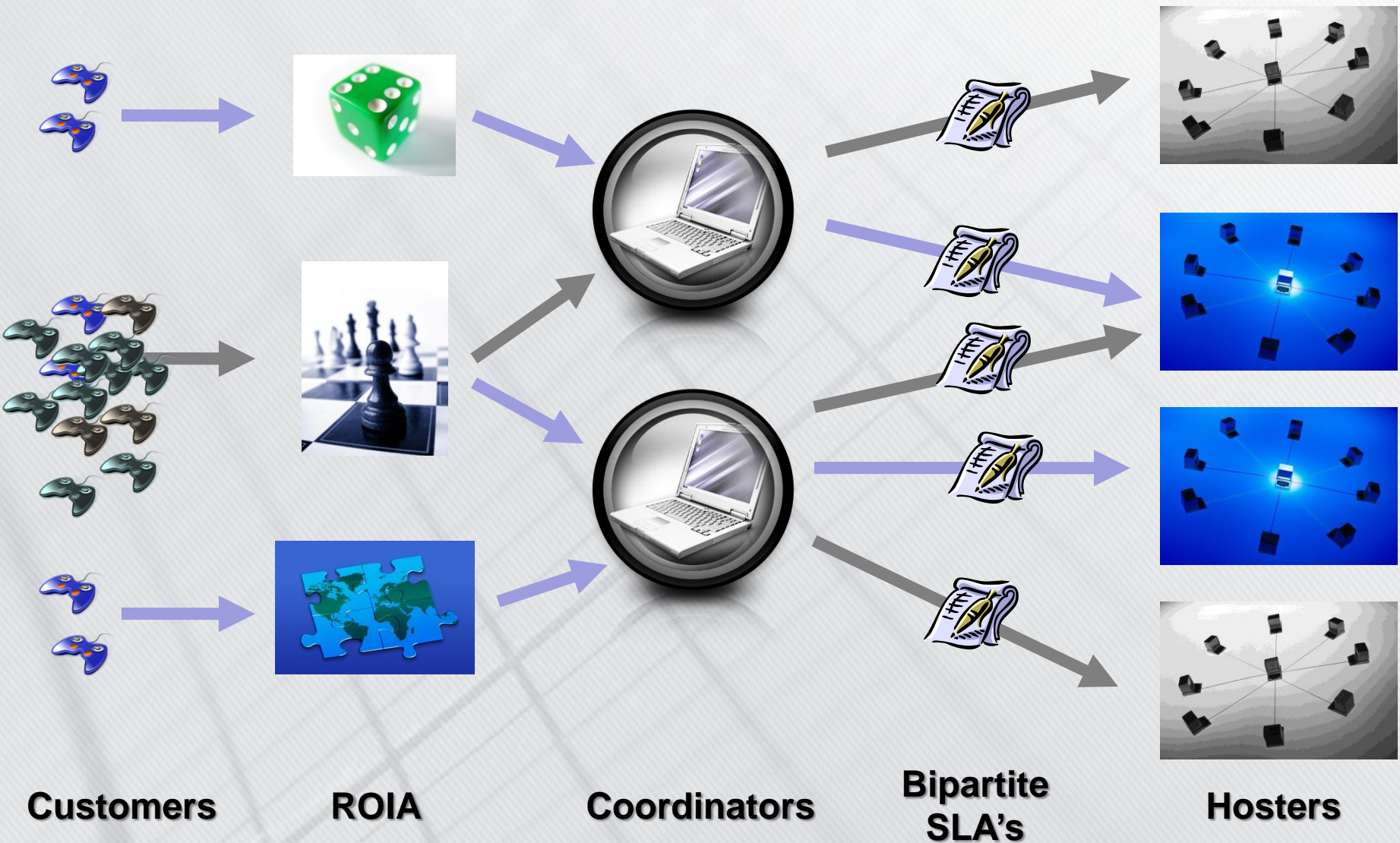
## Coordinator - Hoster

- + Trade account at each hoster
- + Electronic SLA, QoS metrics, invoicing

## Bipartite SLA agreements provide scalability

- + ROIA start small, need low cost small scale hosting
- + As ROIA attracts players, more hosters are needed
- + Value networks that scale gradually lowers the entry cost
- + Attracting smaller ROIA could expand the overall market





Customers

ROIA

Coordinators

Bipartite SLA's

Hosters

## Bi-directional value relationships

- + Customers want a good quality of experience (QoE)  
Good QoE = regular players + new players = more revenue
- + Coordinators could share customer revenue with hosters  
Hoster payment could be based on customer revenue over a time period  
SLA's could define QoE metrics in addition to QoS metrics  
e.g. number of new players, number of repeat plays, player feedback
- + Hosters and coordinators would then have an incentive to work together on cross-hoster load management

These concepts are explored in the ROIA workshop paper

*Stuart E. Middleton, Mike Surridge, Bassem I. Nasser, Kevin Yang*

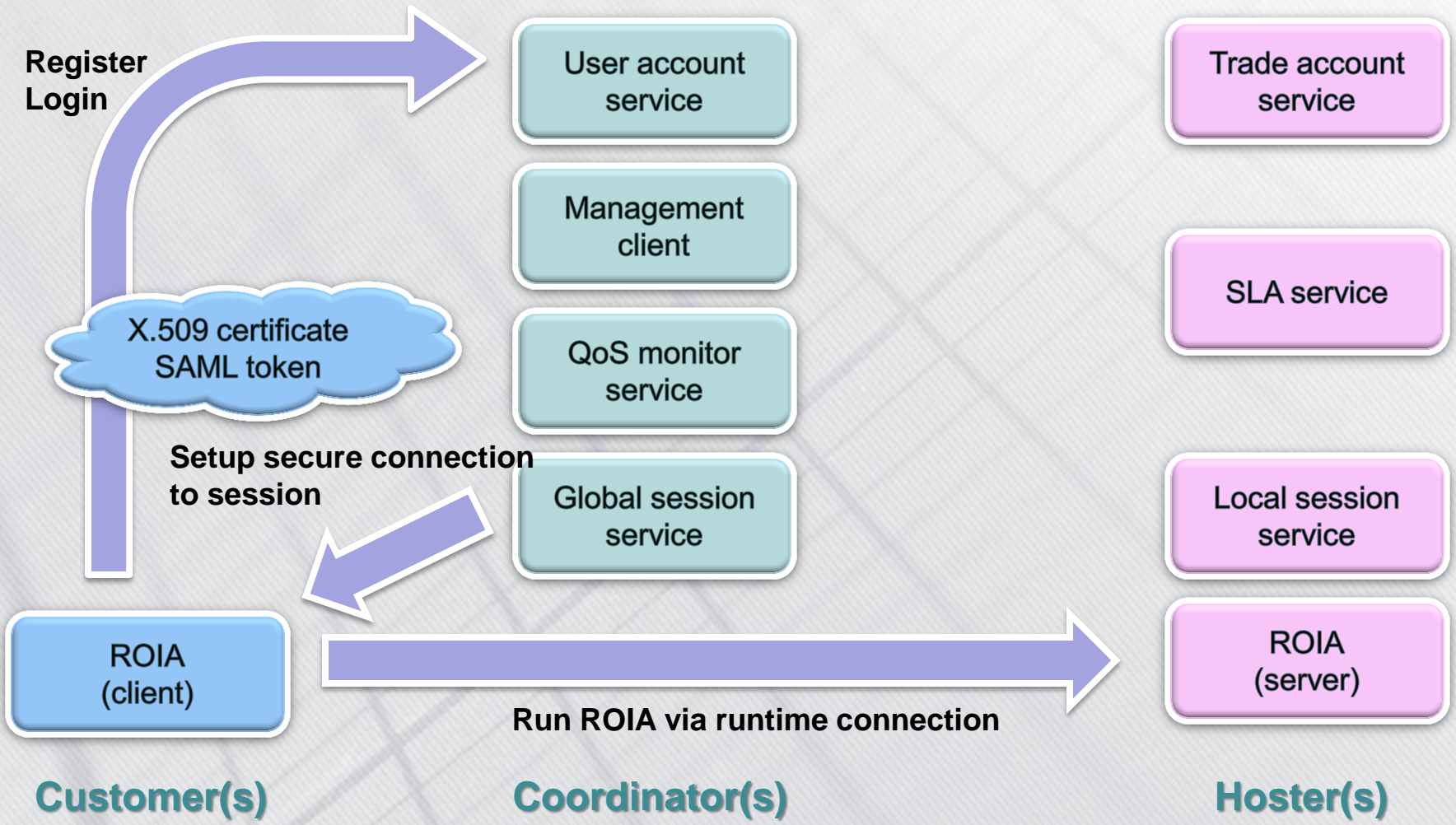
**Bipartite dynamic SLA as a business framework to support cross-hoster load management of real-time online applications**, GECON ROIA workshop 2009

## Service oriented architecture for ROIA

- + Real-time & management layers provides ROIA support
  - Connections (UDP, TCP, DTLS), zone replication, zone migration
  - QoS measurement, load prediction
- + Business layer services for Coordinators
  - User account service (customer authentication)
  - Global session service (session management, customer access control)
  - QoS monitor service (cross-hoster load management)
- + Business layer services for Hosters
  - Trade account service (hoster invoices to coordinator)
  - SLA service (SLA templates and instances)
  - Local session service (ROIA sessions)
- + Based on the open source GRIA middleware [www.gria.org](http://www.gria.org)

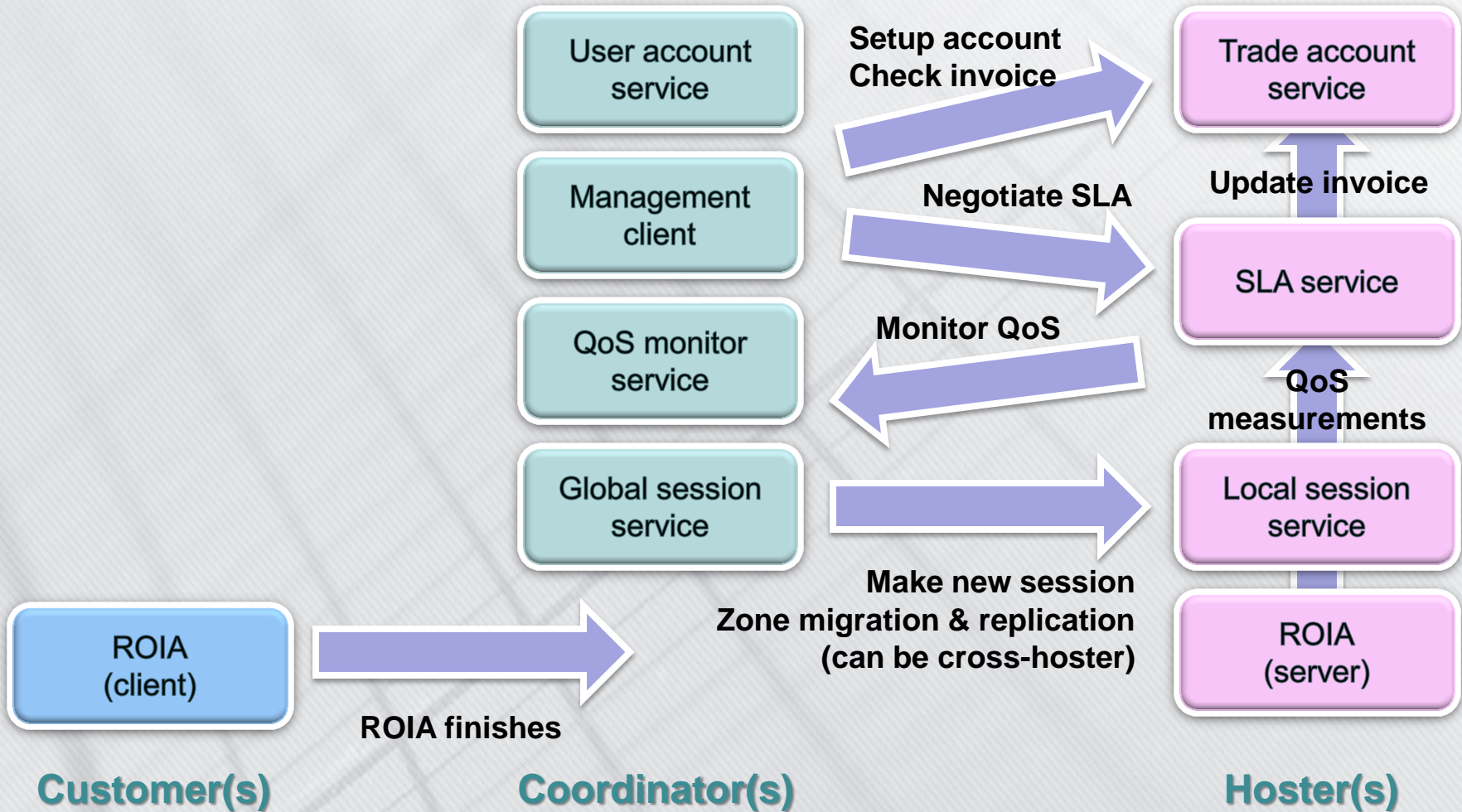


# Business workflow : Customer (e.g. game player)



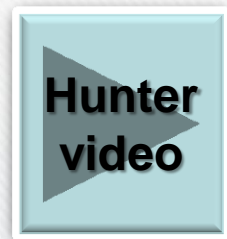


# Business workflow : Coordinator (e.g. game provider)



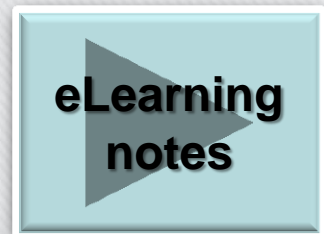
## edutain@grid ROIA : Hunter online game

- + Real-time 3D first person perspective shootup
- + Game world scales to number of players
- + Single signon, multi-zone, UDP
- + Key QoS metric is packet latency & frame rate



## edutain@grid ROIA : eLearning application

- + eLearning shell running training simulations
- + Coastguard Search and Rescue app
- + Single signon, VOIP, DTLS
- + Key QoS metric is data throughput / bandwidth



## Six key decisions to get the right business context

- ✦ Which value chain?
- ✦ **What SLA metrics should you measure?**
- ✦ How will your SLA be represented?
- ✦ What SLA negotiation strategy?
- ✦ What load management strategy?
- ✦ What invoice model?



## Which QoS metrics should you measure?

### + Do you trust client-side metrics?

Client machines are not under coordinator or hoster control – can you trust them?

Network speed, reliability, client frame rate

Customer satisfaction, feedback, complaints

### + Which QoS metrics are going to ensure customer QoE?

Hardware specification (CPU, memory, network)

Number of client connections, availability, reliability

Data throughput, packet loss

Server frame rate, zone migration/replication delay

### + How can measurements be taken?

Live measurements can be from ROIA (client, server), middleware, third party instruments

Offline measurements include user feedback, statistics etc.

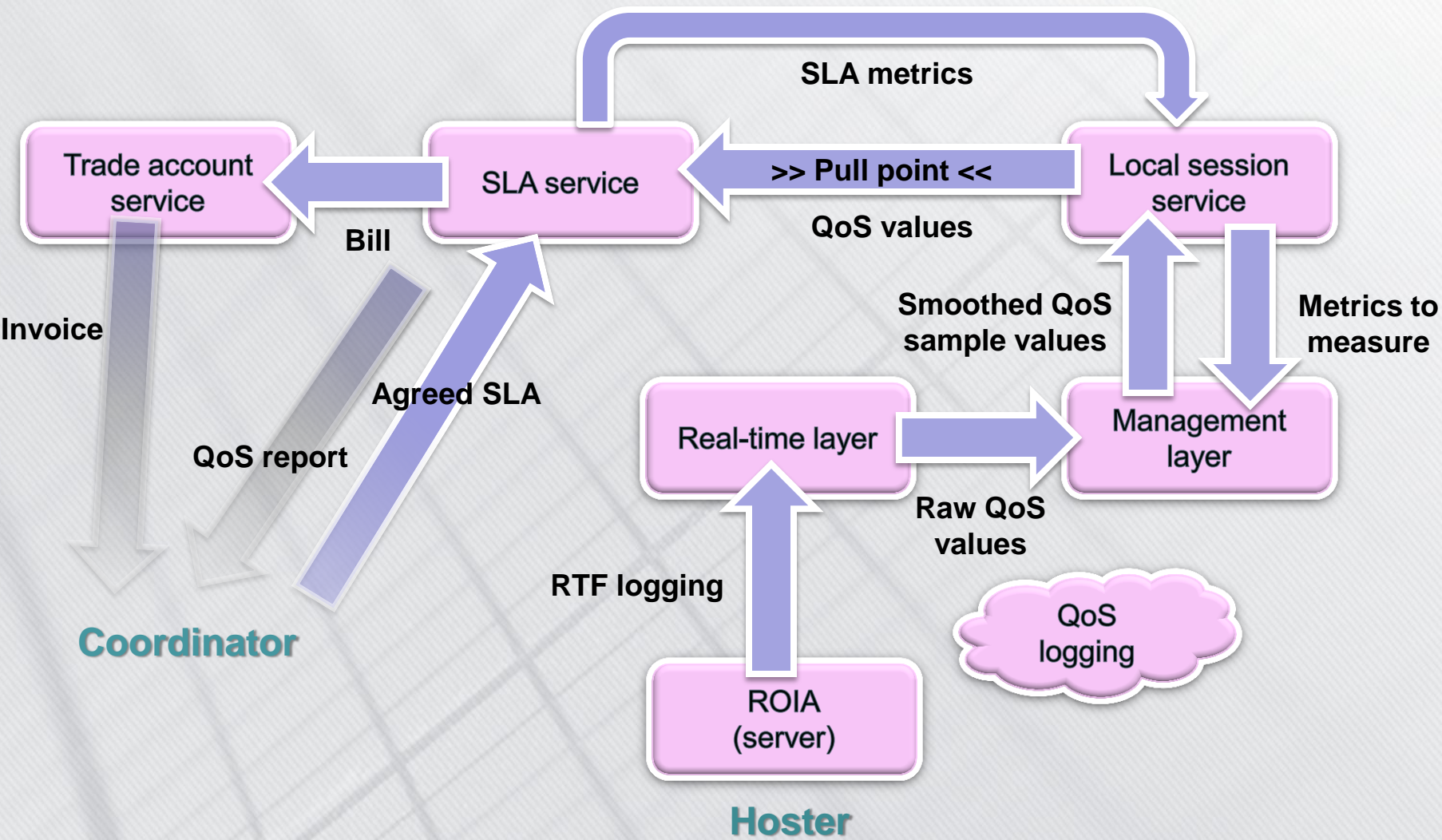
### + Think about the value chain and the customer experience





edutain@grid metrics are measured server side

- + Real-time layer sample period is 10 seconds
- + QoS recorded per session
- + QoS metrics measured by the real-time layer
  - + Client connection count [count]
  - + Data throughput [bytes/second]
  - + Server tick time [milliseconds] which is the time to process a server frame
  - + Average packet latency [milliseconds]
  - + Packet loss [percentage]



## Six key decisions to get the right business context

- ✦ Which value chain?
- ✦ What SLA metrics should you measure?
- ✦ **How will your SLA be represented?**
- ✦ What SLA negotiation strategy?
- ✦ What load management strategy?
- ✦ What invoice model?

## Which SLA representation to use?

### + Need a machine readable SLA template

Date of agreement, Duration of SLA

Metric : Metric name, unit, upper/lower threshold values

Measurement type : Scalars, peak values, averages, rate of change

Pricing : Fixed costs, variable costs, penalties

Static details : hardware expected, other agreements

### + Standards for SLA's

WSLA, SLAng - failed to gain traction in community

WS Agreement - popular, focus on protocol, lacks QoS metrics, constraints, penalties

OWL-S, WSMO - web service ontology standards (metadata etc), not SLA specific

XML - maximum flexibility, non-standard

### + edutain@grid uses XML

Allows innovation without restriction

Can be relatively easily transferred into a standards-compliant schema if required



```
<slaTemplate>
```

Pricing term – 'Penalty'

- Metric = Average client packet latency
- Unit = milliseconds
- Upper threshold = 0.01 ms
- Breach cost = price -2 €
- QoS per local session

```
<pricingTerm type='PENALTY'>
```

```
<metric type='RESOURCE'>
```

```
<uri>... URI ...</uri>
```

```
<units type='DECIMAL'>milliseconds</units>
```

```
<description>AveragePacketLatency</description>
```

```
</metric>
```

```
<lowerBound>0</lowerBound>
```

```
<upperBound>0.01</upperBound>
```

```
<price>-2</price>
```

```
<sumActivity>>false</sumActivity>
```

```
</pricingTerm>
```

Billing period – every 90 days  
(can be incremental or at end of SLA)  
SLA duration - start, end

Pricing term – 'Duration'

- Metric = SLA duration
- Cost = 1 € every 1 day

```
<pricingTerm type='DURATION'>
```

```
<price>1</price>
```

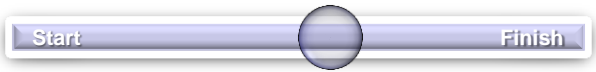
Prices defined in Euro's

```
</pricingTerm>
```

```
<pricingTerm type='MAXIMUM'>
  <metric type='RESOURCE'>
    <uri>... URI ...</uri>
    <units type='DECIMAL'>bytes/second</units>
    <description>RTFThroughputIN</description>
  </metric>
  <price>0.1</price>
  <sumActivity>>true</sumActivity>
</pricingTerm>
```

Pricing term – 'Maximum'

- Metric = RTF server data throughput
- Unit = bytes / second
- Cost = price 0.1 € \* QoS peak value
- QoS summed across local sessions





## Six key decisions to get the right business context

- ✦ Which value chain?
- ✦ What SLA metrics should you measure?
- ✦ How will your SLA be represented?
- ✦ **What SLA negotiation strategy?**
- ✦ What load management strategy?
- ✦ What invoice model?

## Which SLA negotiation strategy is best?

- + **Decide many parties**  
Generally the actors in value chain are negotiating parties
- + **Decide how many iterations**  
Offer, counter offer etc  
Depends on the negotiation / action strategy adopted (e.g. English auction)
- + **Where is there a human in the decision loop?**  
Is financial SLA cost low enough to delegate final agreement to a CPU?  
Humans are slow, do performance time constraints allow for human decisions?  
A human budget holder will normally set some sort of boundary cost constraints  
A control UI, notification and/or confirmation callbacks are needed if semi-automatic
- + **Standard management protocols?**  
SLA negotiation protocols (e.g. WS Agreement, Auction protocols)  
Game theory / Agent communities have well defined protocols for machine negotiation
- + **Long negotiations get good deals but cost I/O, CPU & time**

## edutain@grid SLA management

- + Actors : coordinator, hoster
- + Discrete offer strategy : simple, efficient
  - Hoster agrees a SLA template with coordinator offline
  - Coordinator creates template instances on-demand
- + Human SLA proposal step
- + ROIA run in local sessions under a SLA business context

**Setup a new  
SLA template**

**Setting up sessions  
and zones**

**Setup a user  
account**





## Six key decisions to get the right business context

- ✦ Which value chain?
- ✦ What SLA metrics should you measure?
- ✦ How will your SLA be represented?
- ✦ What SLA negotiation strategy?
- ✦ **What load management strategy?**
- ✦ What invoice model?



## How will load be managed between hosters?

- + Review single-hoster resource level scheduling strategy
  - Each hoster will manage its own local resources (servers, network etc)
  - Do your hosters support load prediction, load scheduling, reservations?
- + Cross-hoster management - manual or automated?
  - The coordinator controls hoster load when creating new sessions
  - Can hoster load be monitored? Does hoster report if new load would compromise QoS?
  - Coordinator UI needed for manual overview and control
  - Hoster feedback & predictions needed for automation of cross-hoster load management
- + Will there be penalties for QoS failure?
  - Penalties may make hosters more conservative
  - Hoster safety margins will maintain QoS but might limit hoster availability
- + Decide on the load management strategy

## edutain@grid cross-hoster load management

### + Single-hoster load management

Hosters model load and generate 2 minute predictions (neural network)

Inter-server scheduling to micro-manage single-hoster load

Hoster load predictions made available to coordinator

### + Coordinator monitors QoS levels cross-hoster

UI to display graphs of measured QoS over time

SLA, session and zone overview for all hosters

### + Zone management allows load to be moved cross-hoster

Zones can be moved between sessions (i.e. between hosters)

Coordinator UI controls this process

### + Automated zone management

2 minute load prediction drives decision to move zones away from a loaded hoster

Simple move to least-loaded hoster strategy (proof-of-concept)

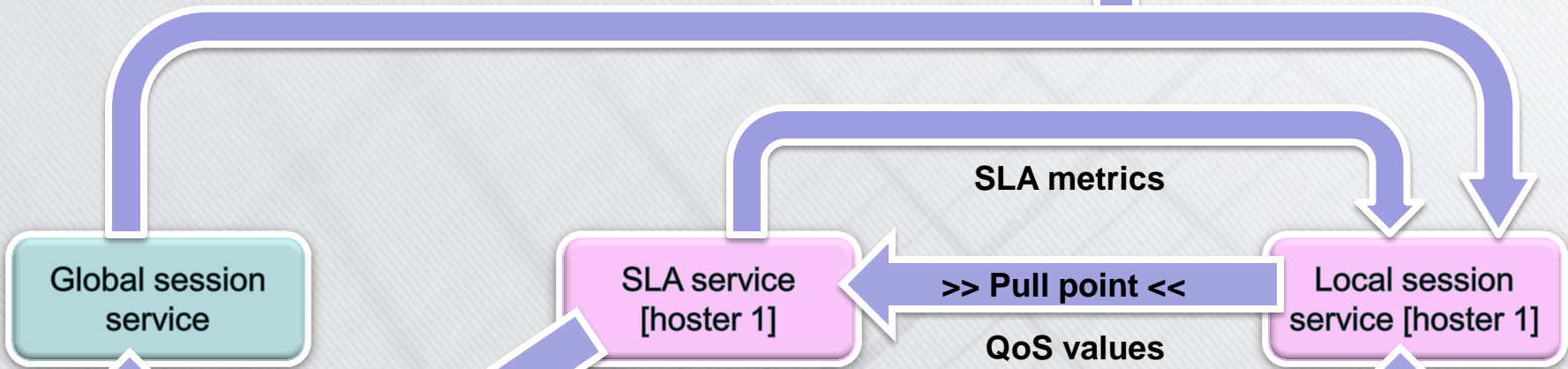


New hosters can be added also, just need to agree an SLA with them

Local session service [hoster 3,4,5]

Local session service [hoster 2]

Zone migration / replication



Decision : move zone

Live QoS measurement reports (inc predictions)

QoS measurements from management layer

Coordinator

Hoster(s)

Monitor QoS, Zone management

## Six key decisions to get the right business context

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- ✦ **What load management strategy?**
- ✦ **What invoice model?**



## Choosing the right invoice model

- + Hoster will invoice coordinator for services rendered
  - SLA defines pricing terms
- + Fixed costs
  - Hardware costs? Cost per session? Cost per duration unit?
- + Variable costs
  - Cost per QoS value? Average values? Cumulative values? Peak values?
- + Penalty costs
  - QoS threshold values? Upper / Lower bounds
  - Cost of overall SLA breach
- + Banded pricing
  - Variable cost depends on some usage bands
- + Hoster accounts are needed to store invoices
- + Cost models should reward desired behaviour
  - e.g. penalties can encourage minimum levels of customer QoE

## edutain@grid invoice model

- + Pricing terms defined in SLA template
- + Fixed cost based on SLA duration
- + Variable cost proportional to QoS measurements
  - Peak and accumulated values used in Edutain
  - Banded pricing supported also if needed
- + Penalty cost based on QoS min/max thresholds
- + Hoster trade account service store invoices once SLA's terminate



## Summary of edutain@grid business layer

### + Extended value chains

Customer(s) -> Coordinator(s)

Coordinator(s) -> Hoster(s)

### + SLA template and metrics

XML SLA template, metrics based on server-side QoS measurements

Packet latency, Packet loss, Throughput, Frame rate, Client connection count

### + Simple fast SLA negotiation

SLA template agreed by hoster, SLA instance created by coordinator

### + Cross-hoster load management for ROIA

UI for QoS monitoring, zone migration & replication

2 min predictions allow automated decisions for zone management

### + Invoice model

SLA template agreed by hoster, SLA instance created by coordinator